#### Item 1 – Introduction

ProVise Management Group, LLC ("ProVise", "we" or "us") is registered with the Securities Exchange Commission ("SEC") as a Registered Investment Adviser ("RIA"). As an RIA, our services and compensation structure differs from that of a registered broker-dealer, and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at Investor.gov/CRS. The site also provides educational materials about broker-dealers, investment advisers and investing.

### **Item 2 – Relationships and Services**

### What investment services and advice can you provide me?

We provide investment advisory services, including discretionary or non-discretionary investment management and financial planning and consulting services to individuals, trusts, and estates (our "retail investors").

When a retail investor engages us to provide investment management services we shall monitor, on a continuous basis, the investments in the accounts over which we have investment authority as part of our investment management service. Furthermore, when engaged on a discretionary basis, we shall have the authority, without prior consultation with you (unless you impose restrictions on our discretionary authority), to buy, sell, trade and allocate the investments within your account(s) consistent with your investment objectives. When engaged on a non-discretionary basis, the retail investor makes the ultimate decision regarding the purchase or sale of investments. Our investment authority over your account(s) shall continue until our engagement is terminated.

When a retail investor engages us to provide financial planning and consulting services, we rely upon the information provided by the client and do not verify or monitor any such information while providing these services. Our financial planning and consulting services are completed upon the communication of our recommendations to the retail investor.

We do not limit the scope of our investment advisory services to proprietary products or a limited group or type of investment. We generally require a minimum quarterly investment advisory fee of \$750 and a minimum account size of \$300,000, both of which may be waived or reduced at our sole discretion.

<u>Additional Information</u>: For more detailed information about our *Advisory Business* and the *Types of Clients* we generally service, please See Items 4 and 7, respectively in our <u>ADV Part 2A</u>.

Conversation Starter: Given my financial situation, should I choose an investment advisory service? Why or why not?

How will you choose investments to recommend to me?

What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

### Item 3 – Fees, Costs, Conflicts, and Standard of Conduct

### What fees will I pay?

We provide our investment management services on a fee basis. When engaged to provide investment management services, we generally charge a fee calculated as a percentage of your assets under our management (our "AUM Fee"). Our annual AUM Fee is negotiable but shall generally range from 0.25% to 1.50%, depending on the size and complexity of the relationship. We typically deduct our AUM Fee from one or more of your investment accounts, in advance, on a quarterly basis. Because our AUM Fee is calculated as a percentage of your assets under management, the more assets you have in your advisory account, the more you will pay us for our investment management services. Therefore, we have an incentive to encourage you to increase the assets maintained in accounts we manage. We offer our financial planning and consulting services on an hourly rate or fixed fee basis, generally ranging from \$150 to \$750 per hour for hourly engagements, and \$2,500 to \$15,000 for fixed fee engagements, depending on the scope and complexity of the services to be rendered. We may require that up to 50% of the total fee (estimated if engaged on an hourly basis) be paid in advance.

<u>Other Fees and Costs</u>: Your investment assets will be held with a qualified custodian. Custodians generally charge brokerage commissions and/or transaction fees for effecting certain securities transactions (for example, transaction and redemption fees may be charged for mutual fund transactions, commissions may be charged for individual equity or fixed

income transactions). In addition, relative to certain mutual fund and exchange traded fund purchases, charges will be imposed at the fund level (e.g. management fees and other fund expenses). You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Conversation Starter: Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

<u>Additional Information</u>: For more detailed information about our fees and costs related to our management of your account, please see Items 4, 5 and 8 in our <u>ADV Part 2A</u>.

# What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means:

- \* We may recommend a particular custodian from whom we receive support services and/or products, certain of which assist us to better monitor and service your account.
- \* We may negotiate lower asset-based fees for fixed income holdings, which would incentivize us to invest your account in non-fixed income assets, in an effort to maximize our compensation.
- \* We have several affiliated entities, including other registered investment advisers, broker-dealers, insurance agencies, a trust company, and other product and service providers, and we may recommend that clients engage the services of one or more of these affiliated entities.

Conversation Starter: How might your conflicts of interest affect me, and how will you address them?

Additional Information: For more detailed information about our conflicts of interest, please review our ADV Part 2A.

## How do your financial professionals make money?

Our financial professionals are compensated on either a salary or hybrid basis. Financial professionals compensated on a salary basis do not receive additional compensation based upon the amount of assets they are responsible for managing nor do they receive high compensation when working with complex portfolios. Financial professionals compensated on a hybrid basis receive a base compensation package and will receive additional compensation based upon the total amount of client assets they are responsible for managing, and in certain situations, may receive additional compensation when working with complex portfolios. You should discuss your financial professional's compensation directly with your financial professional.

### Item 4 – Disciplinary History

### Do you or your financial professionals have legal or disciplinary history? Yes.

We encourage you to visit <u>www.Investor.gov/CRS</u> to research our firm and our financial professionals. Furthermore, we encourage you to ask your financial professional: *As a financial professional, do you have any disciplinary history? For what type of conduct?* 

### Item 5 – Additional Information

Additional information about our firm is available on the SEC's website at <a href="www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>. You may contact our Chief Compliance Officer at any time to request a current copy of our ADV Part 2A or this *relationship summary*. Our Chief Compliance Officer may be reached by phone at (727) 441-9022.

Conversation Starter: Who is my primary contact person? Is he or she a representative of an investment adviser or broker-dealer? Who can I talk to if I have concerns about how this person is treating me?