

M. Z. Kark & Associates, Inc.
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FORM CRS

M. Z. Kark & Associates, Inc. is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

What investment services and advice can you provide me?

We offer asset management and advisory consulting services to retail investors. Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Items 4, 7, and 8 via the following link: <https://adviserinfo.sec.gov/firm/brochure/106627>.

Account Monitoring: Client portfolios are reviewed at least quarterly for manager and mutual fund performance as well as asset allocation.

Investment Authority: We have discretion to select, retain or replace third-party managers or mutual funds to manage your accounts. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines in writing.

Investment Offerings: We primarily provide investment advice on mutual funds and exchange traded funds (ETFs); however, we may offer advice on other types of securities.

Account Minimums and Requirements: In general, we do not require a minimum dollar amount to open and maintain an advisory account.

Key Questions to Ask Your Financial Professional

- **Given my financial situation, should I choose an investment advisory service? Why or Why Not?**
- **How will you choose investments to recommend to me?**
- **What is your relevant experience, including your licenses, education and other qualifications?**
- **What do these qualifications mean?**

What fees will I pay?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services. For detailed information, refer to our Form ADV Part 2A, Items 5 and 6 via the following link: <https://adviserinfo.sec.gov/firm/brochure/106627>.

- We charge an **asset-based fee** for our asset management services, which is payable quarterly in advance. Since the fees we receive are based on the value of your account, we have an incentive to grow your account value.
- We may charge a **fixed fee** for our advisory consulting services, which is payable either quarterly or monthly in advance, depending on the circumstances.
- In addition to our fees, you will incur advisory fees charged by third party money managers, which are separate and apart from our fees (as stated in our engagement letter).

Examples of the most common fees and costs applicable to our clients are:

- Custodian fees;
- Management fees;
- Fees related to mutual funds and exchange-traded funds;
- Transaction charges when purchasing or selling certain mutual funds; and
- Other product-level fees associated with your investments.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Key Questions to Ask Your Financial Professional

- **Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?**

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

We only make money from the fees we charge our clients. Because our revenue is derived from asset-based fees, we have an incentive to encourage clients to add to their portfolios.

Refer to our Form ADV Part 2A via the following link: <https://adviserinfo.sec.gov/firm/brochure/106627> to help you understand what conflicts exist.

Key Questions to Ask Your Financial Professional

- **How might your conflicts of interest affect me, and how will you address them?**

How do your financial professionals make money?

The financial professionals servicing your account(s) are paid a salary and bonus. Since the compensation they receive is partly based on the revenue the firm earns from the financial professional's services, a conflict of interest exists in that such financial professionals have an incentive to help grow firm assets.

Do you or your financial professionals have legal or disciplinary history?

No, our firm and our financial professionals currently do not have any legal or disciplinary history to disclose. Visit Investor.gov/CRS for a free and simple research tool.

Key Questions to Ask Your Financial Professional

- **As a financial professional, do you have any disciplinary history? For what type of conduct?**

You can find additional information about our investment advisory services via the following link: <https://adviserinfo.sec.gov/firm/brochure/106627> and request a copy of the relationship summary at 303-623-1818.

Key Questions to Ask Your Financial Professional

- **Who is my primary contact person?**
- **Is he or she a representative of an investment adviser or a broker-dealer?**
- **Who can I talk to if I have concerns about how this person is treating me?**