## February 1, 2024

## PFLUG KOORY, LLC

Pflug Koory, LLC is registered with the Securities and Exchange Commission as an Investment Adviser.

Brokerage and investment advisory services and fees differ and it is important for the retail investor to understand the differences. Free and simple tools are available to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisers and investing.

## **CONVERSATION STARTERS:** What investment services We offer investment advisory services to and advice can you retail investors. We will meet with you to "Given my financial provide me? help determine your investment objectives situation, should I choose and goals, as well as your personal an investment advisory circumstances such as timelines, risk service? Why or why not?" tolerance, tax consequences, and any other relevant facts, to create investment policy guidelines for your accounts. If you give us "How will you choose investments to recommend discretionary authority, we make the decisions to buy, sell and hold assets as we to me?" deem necessary. For clients wanting nondiscretionary services, the client makes the ultimate decision regarding the purchase or "What is the relevant sale of investments. The investments we experience, including your choose are all publicly traded and are licenses, education, and primarily stocks, bonds and mutual funds. other qualifications? What We do not offer proprietary investment do these qualifications mean?" options. As part of our standard management fee, we continuously monitor the portfolios we manage to determine what changes, if any, should be made, and each portfolio is reviewed at the end of the calendar quarters, at which time we will provide you with a formal written report regarding our account. There are no minimum requirements to open or maintain investment accounts. See ADV Pt 2A Item 4 for additional information. What fees will I pay? We charge a management fee for our **CONVERSATION STARTER:** services that is typically computed as a "Help me understand how percentage of the assets we manage for these fees and costs might you. These are assessed on a quarterly affect my investments. If I basis. In addition to management fees paid give you \$10,000 to invest, to us, investments may incur other costs how much will go to fees (brokerage commissions, mutual fund and costs, and how much operating expenses, or custodian fees) that will be invested for me?

are not received by our firm or related party.

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	You will pay fees and costs whether you make or lose money on your investments.	
	Fees and costs will reduce any amount of	
	money you make on your investments over	
	time. Please make sure you understand	
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	what fees and costs you are paying.	
	See our ADV Part 2A, Item 5 for more	
	detailed service and fee information.	
What are your legal	When we act as your investment adviser,	CONVERSATION STARTER:
obligations to me when	we have to act in your best interest and not	"How might your conflicts
acting as my investment	put our interest ahead of yours. At the	of interest affect me, and
adviser? How else does	same time, the way we make money creates	how will you address
your firm make money	some conflicts with your interests. You	them?"
and what conflicts of	should understand and ask us about these	
interest do you have?	conflicts because they can affect the	
	investment advice we provide you. Here is	
	an example to help you understand what	
	this means.	
	Because we charge an asset-based fee, the	
	more assets there are in a retail investor's	
	account, the more the investor will pay in	
	fees, and the firm may therefore have an	
	incentive to encourage the retail investor to	
	increase the assets in his or her account.	
How do your financial	Our professionals are paid a salary, and, as	
professionals make	owners, are ultimately paid out of the	
money?	profits of the firm. We are not paid based on	
	the client assets we service, the time and	
	complexity of addressing clients' needs,	
	referral fees, products sold or product sales	
	commissions.	
Do you or your financial	No.	CONVERSATION STARTER:
professionals have legal	You can use <i>Investor.gov/CRS</i> for a free and	"As a financial professional,
or disciplinary history?	simple search tool to research our financial	do you have any
C. G. G. P	professionals.	disciplinary history? For
	p. c. coo.c. a.c.	what type of conduct?
Additional Information	You can find additional information about	CONVERSATION STARTER:
, additional information	our firm's services on our website at	"Who is my primary contact
	pkllc.com and you can request updated	person? Is he or she a
	information and a copy of our Form CRS by	representative of an
	calling our firm at 402-691-0988	investment adviser or a
	Canning Out Intil at 402-031-0300	broker-dealer? Who can I
		talk to if I have concerns
		about how this person is
		treating me?"