



## Boreal Capital Securities LLC. and Boreal Capital Management LLC

Form CRS Customer Relationship Summary – March 2023

Introduction	Commission (SEC) as a broker-dealer and Authority (FINRA) and the Securities Inves Management LLC., ("BCM", or the "Advisor" the SEC. BCS and BCM are often collectively throughout this Summary. BCS and BCM n certain office space, personnel that are dua aforementioned entities conduct in part sh services. Security products are offered and services are offered through BCM. Brokerag differ and it is important for you to understa		
		research firms and financial professionals at cational materials about broker-dealers, investment	
What investment services and advice can you provide me?	Boreal offers brokerage services through BCS and investment advisory services through BCM to retail and institutional investors. Depending on your Financial goals, Investment Objectives and Risk Tolerance/Profile we can provide you with services in a brokerage account or an investment advisory account, or both at the same time.		
	Terms to know		
	<ul> <li>A broker-dealer is a firm that acts as an intermediary between buyers and sellers of securities for which they will usually receive a commission and may purchase or sell those securities in/out of their own account.</li> <li>An investment adviser is generally any person or group that provides investment advice or conducts securities analysis in exchange for a fee.</li> </ul>		
	Our <b>brokerage</b> services include buying and selling securities, including but not limited to equities, mutual funds, fixed income securities, structured notes/bonds, alternative investments, and private placements. Services are offered through cash, margin and DVP/RVP accounts. We accept limited trading authority. Securities recommendations and investment activity is monitored on a regular basis as part of our standard services and supervision/compliance program. BCS generally requires a minimum account value of \$100,000 although lesser value accounts are permitted on a case-by-case basis. You as a client make the ultimate decision regarding the purchase and sale of	Our <b>advisory</b> services include personalized discretionary and non-discretionary investment management services, family office services and sub-advisory services.	
		For discretionary accounts, BCM makes the final decision on investments based on your financial situation, investment objectives, risk tolerance, liquidity need and time horizon that collectively comprise your Investment Policy Statement.	
		For nondiscretionary accounts, clients are asked to provide information regarding their financial profile, investment objectives and risk tolerance, BCM will recommend an investment strategy and allocation mix and you as a client approve or	
		disapprove each recommendation. BCM generally requires \$100,000 minimum account balance although lesser amounts are accepted on a case-by-case basis, fees are negotiable based on the investment strategies and complexity of the account.	
	brokerage account investments.	BCM does not offer proprietary products.	
		Portfolios will be reviewed by a member of BCM on	

		a periodic basis no less than quarterly.
		Disclosure details, Form ADV, Part 2A brochure (Items art 2A Appendix 1), and other applicable documents.
	<ul><li>service? Should I choose a bit types of services? Why or why</li><li>How will you choose investment</li></ul>	should I choose an investment advisory rokerage service? Should I choose both not? nts to recommend to me? nce, including your licenses, education, and
What fees will I pay?	BCS assesses commission charges, mark ups, and mark downs on each transaction and depending on the complexity, product type, and amount invested in such security, not in the value of your account. BCS also assesses yearly minimum account maintenance fees, wire fees amongst other administrative fees. Please refer to our schedule of fees in our website www.borealcm.com In addition our custodian will charge custodian fees, settlement fees, document delivery fees Asset management Fees (Cornstone), product level fees, confirmation and statement production, paper surcharge, and other fees. Not all fees will apply to you as a client and other firms could offer brokerage services at lower costs. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. We must act in your best interest and not place our interests ahead of yours, but you will be charged more when there are more trades in your account, therefore the firm and your account executive has an incentive to encourage you to trade on a frequent basis. This is a conflict of interest which we mitigate via additional disclosures as well as the Firm's supervision and compliance program which monitors customer account activity and fees/commissions on a periodic basis.	<ul> <li>BCM fees for discretionary and non-discretionary advisory services are negotiated on an individual basis and are charged based on assets under management. We are generally compensated for investment advice based on a percentage of assets under management. Fees vary by program and are assessed quarterly in advance.</li> <li>BCM offers advisory accounts maintained at multiple custodians. Majority of the Advisor's accounts are custody at Pershing, LLC with executions conducted through BCS. As such, in addition to advisory fees, BCS assesses other fees such as execution commissions per transaction, annual maintenance fees, and wire transfer fees.</li> <li>BCM maintains an arrangement with Pershing whereby the clearing firm pays BCM and BCS compensation for cash swept into certain money market funds provided on the clearing firm's platform. This affiliate relationship creates a conflict of interest since the owners receive further economic benefits. Also, account custodians with whom we have agreements, charge other fees such as custodian fees, settlement fees, document delivery fees, Asset management Fees (Core stone), product level fees, confirmation and statement production, paper Surcharge, and other fees, and custody services at lower costs.</li> <li>In an advisory account, the more assets under management in the account, the more fees clients have to pay. The firm and the advisor have an incentive to encourage clients to increase the assets in their accounts. You will pay fees and costs whether you make or lose money on your investments over time. Please make sure you understand what fees and costs you are paying.</li> <li>For additional information, please see Boreal's Disclosure Brochure (ADV 2A Items 5.A., B., C., and D), Boreal's Customer Account Fee Schedule, your investment agreement, account statements,</li> </ul>

	and investment documents and disclosures.	
	<b>Conversation Starter.</b> Ask your financial professional— Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?	
What are your legal obligations to me when providing recommendations as my broker- dealer or when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?	interest ahead of yours. At the same time, the way we make money creates some conflicts with	
	<b>Examples of Ways We Make Money and Conflicts of Interest.</b> BCS and BCM are under common control; therefore, our Registered Representatives are dually registered which creates a Conflict of Interest depending on the type of account that they recommend and compensation structure. We make money by selling certain investments, such as mutual funds that pay 12B-1 fees or marketing fees in brokerage accounts. Our custodian shares with BCS a portion of margin, short interest credit, wire fees, credit card services, ACAT Transfers, and money market interest by accounts utilizing either. BCM receives a service fee and or referral fees in connection to certain services provided to our custodians, BCS and BCM do not sell any proprietary products at this time. Please find outlined below further details related to manner in which we make money and applicable conflicts of interests:	
	• <b>Principal Trading.</b> From time-to-time, BCS and BCM will buy or sell a security directly from or to clients, this usually happens when a client is holding a fixed income security that does not meet the minimum quantity to be sold in the open market and it is sold internally to another advisory client or we can improve the price by taking the mid-market price between bid and ask price and afford a better price to the client. When this involves an advisory account written consent is required from the buyer and the seller. In this case, there will be no mark-up or mark-down for the transaction, but there will be an executing ticket charge of \$60.00 per client.	
	• <b>Third-party Payments.</b> Boreal and financial professionals receive compensation from investment product sponsors and other third parties in connection with investments that Boreal customers make in securities such as mutual funds, money market funds and alternative investments such as private placements. Some types of third-party compensation are received by Boreal and may or may not be shared with financial professionals, and other types are retained only by Boreal. For more information about the third-party compensation Boreal receives, the investment product sponsors and other third parties that pay Boreal the compensation, and related conflicts of interest, please see the Third-Party Compensation and Related Conflicts of Interest on Disclosure details.	
	• <b>Revenue sharing.</b> Boreal offers customers the ability to purchase securities on credit, also known as margin purchases and short selling securities. When a customer purchases securities on margin, Boreal's custodian (Pershing LLC) extends a line of credit to the customer and charges interest on the margin balance which in turn is shared with Boreal. Boreal has a financial incentive to encourage margin borrowing because Boreal earns compensation in the form of interest, transaction charges, and other fees on investments made with borrowed amounts. Boreal also shares revenue from credit balances generated from short selling securities. These financial incentives create a conflict of interest insofar	

	as Boreal and financial professionals benefit from your decision to borrow and incur the various fees and interest described above. If contemplating use of margin, please consult the Pershing's Margin Agreement and related disclosures for additional details.
	<i>Conversation Starter.</i> Ask your financial professional— How might your conflicts of interest affect me, and how will you address them?
	<i>For additional information</i> , please see Disclosure details, Form ADV, Part 2A brochure and other applicable documents.
How do your financial professionals make money?	Boreal's Financial Professionals receive cash compensation in the matter of commissions from transactional business and advisory fees based on the assets they manage. They are also compensated via Mutual Funds trailers. The Firm also can receive non-cash compensation from mutual fund companies in the form of training and seminars, this non-cash compensation can create conflicts of interest which we address by maintaining policies and procedures, a Code of Ethics and supervision of our financial advisors and Financial Professionals. Our Representatives could also get an increased payout based on higher production. This represents a conflict of interest since the more commissions they generate the more they earn. Our representatives do not receive varying compensation based on the type of products they sell although certain products pay ongoing compensation (trailers); therefore, Financial Professionals are therefore incentivized to recommend products that have higher fees and/or ongoing payments.
	Certain Financial Professionals may receive other economic benefits based on asset accumulation, total sales, total compensation, or proprietary product sales (if applicable). Certain financial professionals also receive loans from us and have loan balances forgiven based on revenue they generate for us.
	This creates a conflict for our financial professionals because they receive more compensation, and have loan balances forgiven, when you trade more, purchase proprietary products (if applicable), and take other fee generating actions. They therefore have an incentive to recommend that you trade often, purchase proprietary products, and take fee-generating actions. Our financial professionals also have an incentive to recommend that you invest in products that pay them the highest rate of compensation.
	<b>For additional information,</b> please see Boreal's Disclosure Brochure (ADV 2A) and Regulation Best Interest Disclosures.
Do you or your financial professionals have legal or disciplinary history?	Yes, this information is available at <u>investor.gov/CRS</u> , a free and simple research tool to research BCM and our financial professionals. Further Information about these matters are available via <u>www.adviserinfo.sec.gov</u> or <u>BrokerCheck</u> , upon accessing the website, please enter the name of the firm or individual's full name and go the disciplinary section of the report for further information.
	<i>Conversation Starter.</i> Ask your financial professional— As a financial professional, do you have any disciplinary history? For what type of conduct?
Additional Information	<b>For additional information about our services,</b> You may find additional information about our firm and services at <u>www.borealcm.com</u> or you may direct your inquiries to our <b>e-mail:</b> <u>compliance@borealcm.com</u> . For additional information about our brokerage services, visit BrokerCheck.Finra.org. For our Advisory Services information visit <u>www.adviserinfo.sec.gov</u> .
	<b>Conversation Starter.</b> Ask your financial professional— Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?