

## Form ADV Part 3: Relationship Summary

### QBOX Fiduciary Solutions, LLC

#### Introduction

QBOX Fiduciary Solutions, LLC ("QBOXFS") is an investment adviser registered with the U.S. Securities and Exchange Commission. We offer our clients investment advisory services. Clients should understand that the services we provide and fees we charge are different than those of a broker-dealer, and that it is important to understand the difference between the two. Free and simple tools are available to research firms and financial professional at <https://www.investor.gov/CRS>, which also provides educational materials about investment advisers, broker-dealers and investing.

#### What Investment Services and Advice Can You Provide Me?

**Description of Services:** We offer investment advisory services to retail investors in the form of Portfolio Management Services which involves us managing and trading your designated account(s). QBOXFS will discuss your investment goals and design a strategy to try and achieve your investment goals. QBOXFS will continuously monitor your account when providing Portfolio Management Services and contact you at least annually to discuss your portfolio. For more information, please see **Item 4** of our **Form ADV Part 2A**. You can choose whether you'd like us to provide services on a **discretionary** basis (we will have the authority to determine the type and amount of securities to be bought or sold in your account) or a **non-discretionary basis** (we will have to confirm any trades in your account with you before we place them). For more information about investment authority, please see **Item 16** of our **Form ADV Part 2A**.

**Limited Investment Offerings:** We do not primarily recommend one type of security to clients. Instead, will create a portfolio consisting of one or all of the following: individual equities, bonds, exchange traded funds (ETFs), other investment products, and mutual funds. QBOXFS will allocate your assets among various investments taking into consideration the overall management style you select and most appropriate for your investment goals. If appropriate and consistent with your investment strategy, we will allocate your investment assets among Sub-Advisers, who we will evaluate, select, and monitor, to manage and trade your account(s). We are limited in investment selection in that we can only invest your account in securities which are available on your custodian/broker-dealer's platform. When providing you services, we do not recommend or offer advice on any proprietary products.

**Account & Fee Minimums:** QBOXFS requires a minimum of \$100,000 in order to open an account managed by QBOXFS. For households with account sizes less than \$100,000 in assets, we charge up to \$125 fee per quarter per account as a minimum.

**Conversation Starters:** *Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

#### What Fees Will I Pay?

**Description of Principal Fees & Costs:** Fees charged for our Portfolio Management Services are charged based on a percentage of assets under management. You have the option to determine if fees are calculated in advance or in arrears each calendar quarter or month. Fees are based upon the number of days in the billing time period and market value of assets under management on the last day of the previous calendar quarter or month. Your annual fee for Portfolio Management Services will be based upon a fee schedule which ranges between 0.50% and 1.00% for accounts up to \$10,000,000. If your accounts exceed \$10,000,000 we will negotiate an agreed upon annual fee rate. Because our fee is based upon the value of your account we have an incentive to recommend that you increase the level of assets in your account. When engaging us for Portfolio Management Services, you will also incur other fees and expenses. The broker-dealer/custodian on your account will charge you transaction fees for executing trades in your account. You may also be charged management fees by the funds we invest in, within your account.

**Additional Information:** You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For more information about the fees we charge and the other fees and expenses you will incur, please see **Item 5** of **Form ADV Part 2A**.

**Conversation Starters:** Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

### **What Are Your Legal Obligations to Me When Acting as My Investment Adviser?**

### **How Else Does Your Firm Make Money and What Conflicts of Interest Do You Have?**

**Standard of Conduct:** When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means. Gregory Moerchen and Mark Kaufman also serve as licensed insurance agents. When acting in this capacity they will receive commissions for selling insurance products. This creates a conflict of interest when they recommend you purchase insurance products through them. Mark Kaufman is a licensed CPA, offering accounting services. A conflict of interest exists whenever there is a recommendation to utilize the accounting services of Mr. Kaufman's firm, Bojrab, Kaufman & Company.

**Conversation Starters:** How might your conflicts of interest affect me, and how will you address them?

**Additional Information:** For more information about our conflicts of interests and the ways we are compensated, please see **Item 5**, **Item 10**, and **Item 12** of our **Form ADV Part 2A**.

### **How Do Your Financial Professionals Make Money?**

**Description of Salary/Payment:** Gregory Moerchen receives a salary. Gregory Moerchen and Mark Kaufman receive a share of profits as owners of the firm, which is based, in part, on the level of assets that they bring in to QBOXFS. This creates a conflict of interest as it gives them an incentive to recommend you invest more with us due to the potential for increased compensation.

### **Do You or Your Financial Professionals Have Legal or Disciplinary History?**

**Yes.** The Utah Department of Commerce, Division of Securities denied Mr. Moerchen's initial request for dual licensure as an investment adviser representative of QBOX Fiduciary Solutions, LLC, and Redhawk Wealth Advisors, Inc. The application was denied because information provided for Redhawk Wealth Advisors, Inc. approval was materially incomplete. Although Mr. Moerchen's investment adviser representative application with Redhawk Wealth Advisors, Inc. was denied on 11/17/2015, he re-filed an investment adviser representative application with Redhawk Wealth Advisors, Inc. on 1/06/2016 and was approved by the Utah Division of Securities on 1/11/2016. You can look up more information about us and our investment adviser representatives at <https://www.investor.gov/CRS>.

**Conversation Starters:** As a financial professional, do you have any disciplinary history? For what type of conduct?

### **Additional Information About QBOXFS**

Additional information about QBOXFS along with copies of our Form ADV Part 2A disclosure brochure and this relationship summary are available on the Internet at <http://www.qboxfs.com/>. You can also find our disclosure brochures and other information about us on the SEC's Investment Adviser Public Disclosure website at <https://adviserinfo.sec.gov/firm/summary/167622>. If you have any questions or want an up-to-date copy of this relationship summary, we can be reached by phone at 260-918-4500.

**Conversation Starters:** Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?