## Newfront Retirement Services, Inc. September 24, 2021

## **Client Relationship Summary**

Newfront Retirement Services, Inc. is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you to understand the differences.

Additionally, free and simple tools are available to research firms and financial professionals at <a href="Investor.gov/CRS">Investor.gov/CRS</a>, which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

## What investment services and advice can you provide me?

We offer the following **investment advisory services** to retail investors: Portfolio Management Services, Pension Consulting Services, Educational seminars/workshops and Advisory Consulting Services.

Detailed information regarding our investment advisor services, fees and other disclosures can be found in our Form ADV Part 2A Items 4, 7, and 8 by clicking this link <a href="https://adviserinfo.sec.gov/firm/brochure/167641">https://adviserinfo.sec.gov/firm/brochure/167641</a>.

<u>Account Monitoring:</u> If you open an investment account with our firm, as part of our standard service we will monitor your investments no less than annually.

Investment Authority: We manage investment accounts on a discretionary basis whereby we will determine which investments you can select to buy or sell for your account. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines in writing. We also offer non-discretionary investment management services whereby we will provide advice; however, you will ultimately decide which investments to buy and sell for your account. You have an unrestricted right to decline to implement any advice provided by our firm on a non-discretionary basis.

#### **Investment Offerings:**

We offer advice on the following types of investments or products: mutual fund shares, money market funds and ETFs.

<u>Account Minimums and Requirements:</u> In general, we do not require a minimum dollar amount to open and maintain an advisory account.

### Key Questions to Ask Your Financial Professional

- ✓ Given my financial situation, should I choose an investment advisory service? Why or why not?
- √ How will you choose investments to recommend to me?
- √ What is your relevant experience, including your licenses, education and other qualifications?
- ✓ What do these qualifications mean?

#### What fees will I pay?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services:

- Asset Based Fees Payable monthly or quarterly in arrears. Since the fees we receive are asset-based (i.e. based
  on the value of your account), we have an incentive to increase your account value which creates a conflict
  especially for those accounts holding illiquid or hard-to-value assets; and
- **Fixed Fees -** Payable as invoiced.

Other examples of the most common fees and costs applicable to our clients are:

- Fees related to mutual funds and exchange-traded funds; and
- Other product-level fees associated with your investments

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

For detailed information, refer to our Form ADV Part 2A, Items 5 and 6 by clicking this link https://adviserinfo.sec.gov/firm/brochure/167641.

#### Key Question to Ask Your Financial Professional

Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

We have an incentive to increase your account in value. Because our revenue is derived from asset-based fees, we have an incentive to grow your account as much as possible. This could cause us to recommend aggressive positions in conflict with your interests, in an attempt to grow your account.

Refer to our Form ADV Part 2A Brochure by clicking this link <a href="https://adviserinfo.sec.gov/firm/brochure/167641">https://adviserinfo.sec.gov/firm/brochure/167641</a> to help you understand what conflicts exist. We do not offer brokerage services to retail investors.

## Key Question to Ask Your Financial Professional

How might your conflicts of interest affect me, and how will you address them?

## How do your financial professionals make money?

The financial professionals servicing your account(s) are compensated in the following ways: A salary, the potential for a bonus based on performance unrelated to assets under management, and, if applicable, a fee for plans for which they referred to our firm.

#### Do you or your financial professionals have legal or disciplinary history?

No, our firm and our financial professionals currently do not have any legal or disciplinary history to disclose. Visit Investor.gov/CRS, [https://investor.gov/CRS], for a free and simple research tool.

## Key Questions to Ask Your Financial Professional

As a financial professional, do you have any disciplinary history? For what type of conduct?

You can find additional information about your investment advisory services and request a copy of the relationship summary at 415-483-7765 or https://www.abd-401k.com/disclosure/.

#### Key Questions to Ask Your Financial Professional

- √ Who is my primary contact person?
- ✓ Is he or she a representative of an investment adviser or a broker-dealer?
- √ Who can I talk to if I have concerns about how this person is treating me?

# ABD Retirement Services, Inc. September 24, 2021

## **Exhibit to Form CRS**

ABD Retirement Services, Inc. is required to update its Form CRS when information in the Form CRS becomes materially inaccurate. This Exhibit summarizes the following material changes to the firm's Form CRS, implemented on September 24, 2021:

- We have amended Form CRS to reflect our firm's new name Newfront Retirement Services, Inc.
- We have removed all references to broker/dealer business, as ABD Retirement Services, Inc. withdrew its broker/dealer registration with FINRA in August 2021.