

Introduction

Lotus Investment Advisors, LLC. is registered with the Securities and Exchange Commission as an investment adviser. Brokerage and investment advisory services and fees differ, and it is important for retail investors to understand the differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://www.investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

Relationships and Services

What investment services and advice can you provide me?

We offer asset allocation services and investment advisory services to retail investors and advise the client after identifying the client's goals, objectives, financial issues, and potential solutions.

Our portfolio management services involve building an individualized portfolio for the client.

We monitor, assist and provide ongoing management of the client's investment accounts.

We usually provide our portfolio management services on a discretionary basis, which means that, subject to your objectives and restrictions, we have discretion to direct and implement the investment and reinvestment of assets held in your account. We also manage assets for clients on a non-discretionary basis, discussing investments with the client before taking action.

We have a minimum account size of \$1 million. The minimum is at the Firm's discretion and would be waived under certain circumstances.

Additional Information:

You can find more detailed information about the services we offer in Items 4 and 7 of our Firm Brochure.

Conversation Starters:

1. "Given my financial situation, should I choose an investment advisory service? Why or why not?"
2. "How will you choose investments to recommend to me?"
3. "What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?"

Fees, Costs, Conflicts, and Standard of Conduct

What fees will I pay?

For our portfolio management service, the fee is based on a percentage of the client's assets under management. The annual fee will not exceed 1.5%, and it is negotiable. We bill our management fee quarterly in advance. Because our fee is based on a percentage of assets in your account, we have an incentive to increase the assets in your account.

In addition to the fees described above, you may incur additional charges from custodians, including custodian fees, and typical account service fees such as wire transfers.

Additional Information:

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. You can find more detailed information about our fees and costs in Item 5 of our Firm Brochure.

Conversation Starter:

1. "Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?"

2. What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we act in your best interest and do not put our interest ahead of yours. The way we make money is from the fees you pay on your account assets for our expertise regarding your investment options.

Conversation Starter:

"How might your conflicts of interest affect me, and how will you address them?"

How do your financial professionals make money?

We pay our financial professionals a salary for the services they perform for our clients.

Disciplinary History:

Do you or your financial professionals have legal or disciplinary history?

No, we do not have any legal or disciplinary events.

Visit <https://www.investor.gov/> for a free, simple search tool to research us and our financial professionals.

Additional Information:

Visit [Investor.gov/CRS](https://www.investor.gov/CRS) for a free and simple search tool to research you and your financial professionals.

For additional information about us and our services, please visit the SEC's Investment Adviser Public Disclosure Program site, www.adviserinfo.sec.gov, You may also contact us for information, including a copy of the relationship summary, by calling Lotus Investment Advisors at (203)717-0008.