# Minerva Wealth Advisory LLC March 23, 2024

#### **FORM CRS**

Minerva Wealth Advisory LLC (Minerva) is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at <a href="Investor.gov/CRS">Investor.gov/CRS</a>, which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

# What investment services and advice can you provide me?

We offer the following investment advisory services to retail investors: **Financial Planning, and Investment Advisory Services**;

**Account Monitoring:** If you open an investment account with our firm, as part of our investment advisory service we will monitor your investments on a continuous basis.

<u>Investment Authority:</u> We manage investment accounts on a **discretionary** basis whereby **we will decide** which investments to buy or sell for your account. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines in writing.

<u>Investment Offerings:</u> We offer advice on equity securities, corporate debt securities (other than commercial paper), certificates of deposit, municipal securities, mutual fund shares, United States government securities, money market funds, REITs and ETFs.

<u>Account Minimums and Requirements:</u> In general, we require a minimum of \$500,000 to open and maintain an advisory account. Circumstances may impact this requirement and more detail can be found within our Form ADV Part 2A Item 7.

Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Items 4, 7, and 8 by clicking this link <a href="https://adviserinfo.sec.gov/firm/brochure/282723">https://adviserinfo.sec.gov/firm/brochure/282723</a>.

### Key Questions to Ask Your Financial Professional

- Given my financial situation, should I choose an investment advisory service? Why or Why Not?
- How will you choose investments to recommend to me?
- · What is your relevant experience, including your licenses, education and other qualifications?
- What do these qualifications mean?

## What fees will I pay?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services.

- Asset Based Fees Payable quarterly in arrears, according to a tiered fee schedule, ranging from 0.5% to 1.0% annualized. Since the fees we receive are asset-based (i.e. based on the value of your account), we have an incentive to increase your account value which creates a conflict especially for those accounts holding illiquid or hard-to-value assets:
- Hourly Fees These fees are typically negotiated with the client based on the project, but are typically \$300/hr;
- **Fixed Fees** We offer financial planning services on a fixed-fee basis, starting at \$5000. The fee can be higher, and in all cases will be disclosed to you beforehand, based on the complexity of the services offered; With respect to Fixed Fees and Hourly Fees (above), we have an incentive to propose more services and/or take more time in these cases, as it will increase our compensation.
- Other Fees We are not compensated in any other way than the above, however, clients pay the following
  additional fees and/or expenses in relation to our services: mutual fund/ETF fees, brokerage fees, account
  maintenance fees, and transaction charges;

Examples of the most common fees and costs applicable to our clients are:

- · Custodian fees:
- · Account maintenance fees:
- Fees related to mutual funds and exchange-traded funds;
- Transaction charges when purchasing or selling securities; and
- · Other product-level fees associated with your investments

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

For detailed information, refer to our Form ADV Part 2A, Items 5 and 6 by clicking this link <a href="https://adviserinfo.sec.gov/firm/brochure/282723">https://adviserinfo.sec.gov/firm/brochure/282723</a>.

### Key Questions to Ask Your Financial Professional

 Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

# What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

**When we act as your investment adviser**, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

Because part our revenue is derived from asset-based fees, we have an incentive to grow your account as much
as possible. This could cause us to take overly aggressive positions in conflict with your interests in an attempt to
grow your account, or could incentivize us to inflate the valuations of illiquid investments held in your
account. With respect to Fixed Fees and Hourly Fees, we have an incentive to propose more services and/or
take more time in these cases, as it will increase our compensation.

### Key Questions to Ask Your Financial Professional

How might your conflicts of interest affect me, and how will you address them?

Refer to our Form ADV Part 2A by clicking this link <a href="https://adviserinfo.sec.gov/firm/brochure/282723">https://adviserinfo.sec.gov/firm/brochure/282723</a> to help you understand what conflicts exist.

### How do your financial professionals make money?

The financial professionals servicing your account(s) are compensated in the following ways: Salary and Bonuses. Financial professionals' compensation (including Bonuses) may be based on the size and complexity of accounts managed. The bonus compensation paid to our financial professionals involves a conflict of interest because they have a financial incentive to refer clients to our firm, and may be incentivized to take risks in order to grow your assets more aggressively.

## Do you or your financial professionals have legal or disciplinary history?

No, our firm and our financial professionals currently do not have any legal or disciplinary history to disclose. Visit <a href="Investor.gov/CRS">Investor.gov/CRS</a> for a free and simple research tool.

# Key Questions to Ask Your Financial Professional

As a financial professional, do you have any disciplinary history? For what type of conduct?

You can find additional information about your investment advisory services and request a copy of the relationship summary at 347-884-0070 or click the link provided <a href="https://adviserinfo.sec.gov/firm/brochure/282723">https://adviserinfo.sec.gov/firm/brochure/282723</a>

### Key Questions to Ask Your Financial Professional

- Who is my primary contact person?
- · Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?