

Client Relationship Summary (Form CRS)

Stoic Point Capital Management LLC

March 27, 2020

ITEM 1 - INTRODUCTION

Stoic Point Capital Management LLC (“Stoic Point” or “we”) is registered with the Securities and Exchange Commission as an investment adviser and, as such, provides advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ, and it is important that you, our client, understand the differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://www.investor.gov/crs), which also provides educational materials about broker-dealers, investment advisers, and investing.

ITEM 2 – RELATIONSHIPS AND SERVICES

What investment services and advice can you provide me?

Stoic Point provides investment advisory services to retail investors through separately managed accounts (“SMAs”) and, for eligible investors, through private investment funds. In an SMA, we provide discretionary or non-discretionary investment advice and portfolio management based on your investment objectives, risk tolerance, and financial situation, with assets held at a qualified custodian of your choosing. We generally invest in publicly traded equity securities and related instruments and monitor your account on an ongoing basis. Stoic Point generally requires a minimum investment of \$1,000,000 to open a separately managed account, although this minimum may be waived at our discretion. Stoic Point monitors your accounts on an ongoing basis. For additional information about our services, refer to our Form ADV, Part 2A, particularly Items 4 and 7.

Key questions to ask your financial professional:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

For more information, refer to our Form ADV Part 2A, particularly Items 4, 7, 8, 13, and 16.

ITEM 3 – FEES, COSTS, CONFLICTS, AND STANDARD OF CONDUCT

What fees will I pay?

For SMAs, you generally pay an asset-based advisory fee ranging from 0.5% to 1.5% per year, billed monthly or quarterly in advance, and certain eligible investors may also pay a performance-based fee generally ranging from 10% to 20%, calculated and charged in arrears and subject to applicable hurdle rates and/or a high-water mark. Investors in private funds generally pay a management fee of approximately 1.25% to 1.5% per year and a performance-based fee of approximately 10% to 15% of net profits, in addition to fund-level expenses, as described in the applicable fund offering documents.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For additional information on fees and costs, refer to our Form ADV Part 2A, particularly Items 5 and 6.

Key question to ask your financial professional:

- Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means. We manage assets for private investment funds and SMAs, and in some cases may manage these accounts using similar investment strategies. This side-by-side management creates potential conflicts of interest because different clients may pay different fees, including performance-based fees, which may provide an incentive to favor accounts that generate higher fees. In certain cases, SMA clients may invest a portion of their assets in funds we manage, which also creates conflicts of interest. We have a fiduciary duty to treat clients fairly and act in their best interests, and we maintain policies and procedures designed to manage these conflicts.

Key question to ask your financial professional:

- How might your conflicts of interest affect me, and how will you address them?

For more information, refer to our Form ADV Part 2A, particularly Items 10, 11, 12, and 14.

How do your financial professionals make money?

Our financial professionals are paid salaries and may receive bonuses based on the overall performance of the firm. They do not receive commissions or transaction-based compensation. Because compensation may be tied to the firm's revenues, including advisory and performance-based fees, this creates incentives to recommend strategies or services that generate higher fees, which we manage through our fiduciary obligations and internal policies.

ITEM 4 – DISCIPLINARY HISTORY

Do you or your financial professionals have legal or disciplinary history?

No. Visit Investor.gov/CRS for a free and simple search tool to research you and your financial professionals.

Key questions to ask your financial professional:

- As a financial professional, do you have any disciplinary history? For what type of conduct?

For more information, refer to our Form ADV Part 2A, particularly Item 9.

ADDITIONAL INFORMATION

For additional information about our investment advisory services, visit the SEC's website at www.adviserinfo.sec.gov. Our firm's IARD number is 297766. You may also contact us directly to request up-to-date information and to request a copy of the relationship summary at (650) 503-9750.

Key questions to ask your financial professional:

- Who is my primary contact person?
- Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?