# Jupiter Wealth Management, LLC February 25, 2023 FORM CRS

Jupiter Wealth Management, LLC is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at <a href="Investor.gov/CRS">Investor.gov/CRS</a>, which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

## What investment services and advice can you provide me?

We offer the following investment advisory services to retail investors: **Financial Planning Services**; **Investment Management Services**; **Consulting Services**; **Family Office and Wealth Planning Services**; **Sponsor and Manager of Wrap Fee Programs.** Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Brochure, Items 4, 7, and 8 and Form ADV Part 2 Appendix 1 Brochure, Items 4 and 5 by clicking this link <a href="https://adviserinfo.sec.gov/firm/brochure/299220">https://adviserinfo.sec.gov/firm/brochure/299220</a>.

**Account Monitoring:** If you open an investment account with our firm, as part of our standard Investment Management Services we will monitor your investments on a daily basis. For non-discretionary Investment Management Services, Financial Planning Services, or Consulting Services, accounts are monitored regularly if agreed to in the advisory agreement signed with our firm.

<u>Investment Authority</u>: We manage investment accounts on a <u>discretionary</u> basis whereby <u>we will decide</u> which investments to buy or sell for your account. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines in writing. We also offer *non-discretionary* investment management services whereby we will provide advice, but **you will ultimately decide** which investments to buy and sell for your account. You have an unrestricted right to decline to implement any advice provided by our firm on a non-discretionary basis.

<u>Investment Offerings:</u> We provide advice on various types of investments, including equity securities, warrants, corporate debt securities, certificates of deposit, municipal securities, mutual fund shares, United States government securities, options contracts on securities, money market funds, real estate, REITs and ETFs. We may also offer advice on other investment products, as appropriate for the individualized advice we provide to clients.

<u>Account Minimums and Requirements:</u> In general, we do not require a minimum dollar amount to open and maintain an advisory account; however, we have the right to terminate your account if it falls below a minimum size which, in our sole opinion, is too small to manage effectively.

# Key Questions to Ask Your Financial Professional

- · Given my financial situation, should I choose an investment advisory service? Why or Why Not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications?
- What do these qualifications mean?

# What fees will I pay?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services. For detailed information, refer to our Form ADV Part 2A Brochure, Items 5 and 6 and Form ADV Part 2 Appendix 1 Brochure by clicking this link https://adviserinfo.sec.gov/firm/brochure/299220.

- Asset Based Fees Payable quarterly in advance. Since the fees we receive are asset-based (i.e. based on the
  value of your account), we have an incentive to increase your account value which creates a conflict especially for
  those accounts holding illiquid or hard-to-value assets;
- **Fixed Fees** Payable in quarterly, in advance, for Financial Planning and Investment Management Services, or, as services are rendered for Consulting Services.
- Wrap Program Fees Payable quarterly in advance, based on the balance at end of billing period. Asset-based
  fees associated with a wrap fee program generally include most transaction costs and fees to a broker-dealer that
  has custody of the assets; therefore, the asset-based fee is higher than a typical asset-based advisory fee. Since
  our firm pays the transaction costs associated with securities transactions in your account, we have an incentive
  to minimize the trading in your account;

Examples of the most common additional fees and costs applicable to our clients are:

- · Custodian and account maintenance fees, including possible wire fees;
- Fees related to mutual funds and exchange-traded funds;
- Transaction charges when purchasing or selling securities (for non-wrap accounts); and
- · Other product-level fees associated with your investments.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

# Key Questions to Ask Your Financial Professional

 Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

# What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

**When we act as your investment adviser**, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

- We may receive compensation for referring clients to The Leaders Group for sales of commissioned insurance
  products. Clients are referred to The Leaders Group, when appropriate, if their needs include the purchasing of
  insurance products. If a client chooses to purchase an insurance product through The Leaders Group, we will be
  compensated in the form of a referral fee. Referred clients are under no obligation to engage the services of The
  Leaders Group and do so at their own discretion.
- Because our revenue is derived from asset-based fees, we have an incentive to grow your account as much as
  possible. This could cause us to take overly aggressive positions in conflict with your interests in an attempt to
  grow your account, or could incentivize us to inflate the valuations of illiquid investments held in your account.

Refer to our Form ADV Part 2A and Form ADV Part 2 Appendix 1 Brochures by clicking this link https://adviserinfo.sec.gov/firm/brochure/299220 to help you understand what conflicts exist.

# Key Questions to Ask Your Financial Professional

How might your conflicts of interest affect me, and how will you address them?

#### How do your financial professionals make money?

The financial professionals servicing your account(s) are compensated in the following ways: salary; bonus; corporate distributions to owners. Financial professionals' compensation is based on the amount of client assets they service and the revenue the firm earns from the person's services or recommendations. This compensation structure creates a conflict of interest in that our financial professionals are incentivized to refer business to our firm.

# Do you or your financial professionals have legal or disciplinary history?

Yes, our firm or our financial professionals currently have legal or disciplinary history to disclose. These events are disclosed in either our Form ADV or the specific individual's Form U4. These documents can be found by going to Investor.gov/CRS.

#### Key Questions to Ask Your Financial Professional

As a financial professional, do you have any disciplinary history? For what type of conduct?

You can find additional information about your investment advisory services and request a copy of the relationship summary at 303-999-3712 or click the link provided <a href="https://adviserinfo.sec.gov/firm/brochure/299220">https://adviserinfo.sec.gov/firm/brochure/299220</a>.

#### Key Questions to Ask Your Financial Professional

- Who is my primary contact person?
- Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?