

**White Sand Wealth Management, LLC**  
**Form CRS (Client Relationship Summary)**

Dated: March 27, 2024

White Sand Wealth Management, LLC is registered with the Securities and Exchange Commission as an investment adviser. Brokerage and investment advisory services and fees differ, and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

## **Item 2: Relationship and Services**

### **What investment services and advice can you provide me?**

We offer investment advisory services to retail investors. Our available services include investment management (including directly managed portfolios as well as the use of third-party managers to assist in the portfolio management process), ongoing financial planning, and the option for hourly or project based financial planning engagements.

### **Monitoring:**

Under our investment management services, your investment accounts will be monitored and reviewed regularly on at least a quarterly basis by our firm. Reviews are conducted to ensure alignment with investment policies and risk tolerance. We will provide advice to you regarding the investments and allocation of your accounts to ensure they are positioned appropriately based on your goals and objectives.

If you are only engaging our firm in financial planning services, we will work with you to periodically review your held away investment accounts that we provide advice to you on but will not be monitoring or providing supervision over held away investment accounts, unless otherwise agreed upon as part of your financial planning engagement.

### **Investment Authority:**

Through our Investment Management service, we maintain **discretionary authority** where you authorize us to buy and sell investments without obtaining your consent prior to each transaction.

### **Limited Investment Offerings:**

While our investment recommendations are focused primarily on assembling a well-diversified, tax efficient, and cost-effective investment options, most commonly comprised of mutual fund, we do not place specific limitations on the investment options that we will advise on or make available.

### **Account Minimums and other Requirements:**

Our minimum account size requirement is \$250,000 for investment management services.

**For additional information, please review Item 4, 7, and 13 of our Form ADV Part 2A. You can access the latest version [HERE](#).**

#### **Ask your Adviser:**

- ***Given my financial situation, should I choose an investment advisory service? Why or why not?***
- ***How will you choose investments to recommend to me?***
- ***What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?***

## **Item 3: Fees, Costs, Conflicts, and Standard of Conduct**

### **What fees will I pay?**

The amount of fees you pay our firm and the frequency in which you are billed depends on the services being provided. For investment management service, we charge an annual fee billed monthly, in arrears, based on a percentage of assets under management ranging from 1.00% down to 0.50%. For ongoing financial planning services, we charge a monthly fee, in advance, ranging from \$250 - \$3,000 per month based on complexity and needs of the client. For project based and hourly planning engagements, we charge a fixed fee based on the scope of the engagement and complexity involved. Our hourly rate is \$250 and our project-based planning engagements range from \$3,000 - \$5,000 with half of the fee billed upfront and the remainder at conclusion of the engagement.

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We are paid for investment management services based on a percentage of your managed account value. Therefore, the more assets there are in your advisory account, the more you will pay in fees, and we therefore have an incentive to encourage you to increase the assets in your account. This is a conflict of interest. However, we mitigate this by ensuring all recommendations and investment decisions we make are in your best interest.

Our fees are exclusive of brokerage commissions, transaction fees, and other related costs and expenses which you may incur. Additional fees you may pay include certain charges imposed by custodians such as custodial fees, deferred sales charges, or other fees and taxes on brokerage accounts and securities transactions. Mutual fund and exchange-traded funds also charge internal management fees, which are disclosed in a fund's prospectus.

**You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For additional information, please review Item 5 of our Form ADV Part 2A. You can access the latest version [HERE](#).**

***Ask your Adviser: Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?***

**What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?**

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. For example, as mentioned above regarding investment management fees, if your account value goes up, while the tiered management fee percentage may stay the same, the total fees you pay us increases proportionately.

***Ask your Adviser: How might your conflicts of interest affect me, and how will you address them?***

**How do your financial professionals make money?**

Our financial professionals are compensated on a salary basis and are not paid commissions or other compensation based on the amount of the business generated from their work.

**Item 4: Disciplinary History**

**Do you or your financial professionals have legal or disciplinary history?**

No. You can visit [Investor.gov/CRS](https://investor.gov/CRS) for a free and simple search tool to research us and our financial professionals.

***Ask your Adviser: As a financial professional, do you have any disciplinary history? For what type of conduct?***

**Item 5: Additional Information**

You can find additional information regarding our firm and receive a copy of this relationship summary by visiting our website at <https://wswm.net/> or by contacting (816) 429-6743.

***Ask your Adviser: Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?***

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**SUMMARY OF MATERIAL CHANGES**

Since this is the initial filing of Form CRS, there have been no material changes. We will provide a summary of material changes should they occur in the future.