# Form CRS: Client Relationship Summary

#### Item 1: Introduction

Taylor Hoffman Capital Management, LLC (the "Firm"), is an investment adviser registered with the U.S. Securities and Exchange Commission ("SEC"). Investment advisers and broker-dealers offer different services and charge different fees, and it is important for you to understand the differences. Free and simple tools on the SEC's investor education website (<a href="www.investor.gov/CRS">www.investor.gov/CRS</a>) can help you research firms and financial professionals and learn more about broker-dealers, investment advisers, and investing. For more information about us, visit <a href="www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

## **Item 2: Relationships and Services**

### What investment services and advice can you provide me?

We offer investment advisory services in the form of discretionary investment management services that are based on our data-driven investment strategy. Our investment management services are not tailored to your specific financial circumstances or needs; therefore, it is up to you to determine if our investment strategy and investment management services are appropriate for you. When we manage your assets on a discretionary basis, we have the authority to make investment decisions and buy and sell securities on your behalf without asking you in advance. Given that our discretionary investment management services are based on our investment strategy, our advice is generally limited to certain types of investments including individual equity and debt securities and options.

We are also the general partner and manager of a private fund called the Hadleigh Fund LP (the "Fund"), comprised of assets from multiple clients. We may recommend an investment in the Fund to you if you are eligible to invest and if we believe such an investment would be appropriate for you.

In very limited circumstances, we offer clients limited financial planning services for no additional compensation.

We monitor your investments on an ongoing basis, and account reviews are conducted at least once a year. We do not impose a minimum account size or minimum fee to establish an investment advisory relationship with you. We typically require a minimum investment of \$100,000 for an investment in the Fund, although we can waive or reduce such a minimum amount in our sole discretion. For more information about our services, see Item 4 of our disclosure brochure, available at www.adviserinfo.sec.gov.

## Conversation Starters: Here are some additional questions you can ask us to learn more about our services:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

# Item 3: Fees, Costs, Conflicts, and Standard of Conduct

## What fees will I pay?

For our investment management services, the Firm charges you fees based on the amount of assets we manage on your behalf. We charge those fees each quarter before services are rendered for the quarter. We generally deduct our fees directly from your account.

If you are an investor in the Fund, we will either charge you an asset-based management fee on such assets or a performance allocation based on how your investment in the Fund performs. A conflict of interest exists when we charge a performance allocation because this arrangement creates an incentive for us to make or recommend investments for the Fund that are riskier or more speculative than would be the case absent such an arrangement.

In addition to the fees we charge, other firms will also charge you fees and expenses in connection with the services we provide to you, such as securities brokerage commissions; transaction fees; custodial fees; margin costs; deferred sales charges; odd-lot differentials; transfer taxes; wire transfer and electronic fund fees; and other fees and taxes on brokerage accounts and securities transactions. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time.

Please make sure you understand what fees and costs you are paying. For more information about the fees and expenses you could pay in connection with our services, please review Item 5 of our disclosure brochure, which can be found at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

### Conversation Starters: Here are some additional questions you can ask us about our fees:

• Help me understand how your fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

# What are your legal obligations to me when acting as my investment adviser? How else does your firm make money, and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we give you. For instance, while we waive any direct investment management fees with respect to any client assets invested in the Fund, we nonetheless have an incentive to recommend an investment in the Fund because we could potentially earn more in compensation from you as a result of managing your assets through the Fund than we could by placing your assets in other investments.

## **Conversation Starters:** Here are some additional questions you can ask us about the conflicts of interest we face:

How might your conflicts of interest affect me, and how will you address them?

For more information about the conflicts of interest we face when rendering services to you, please visit <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

### How do your financial professionals make money?

We compensate our financial professionals based on a salary and bonuses based on the profitability of the Firm. Our professionals are not directly compensated in any other way pertaining to clients.

### Item 4: Disciplinary History

## Do You or Your Financial Professionals Have Legal or Disciplinary History?

No. To learn more about the Firm's investment professionals, please visit the free and simple online search tool available at <a href="https://www.investor.gov/CRS">www.investor.gov/CRS</a>.

### Item 5: Additional Information

For more information about our services and fees, please visit <a href="www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>. To request a copy of our relationship summary, please call us at (804) 964-2500.

## Conversation Starters: Here are some additional questions you can ask us if you need to reach us:

- Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about the Firm or the services I'm receiving?