# EDLY ADVISORS LLC CLIENT RELATIONSHIP SUMMARY – Form ADV Part 3

#### July, 2024

Edly Advisors LLC is an SEC registered investment adviser that offers advisory accounts and services. We are an affiliate of Edly Inc., a leading FinTech specialty finance firm focused on higher education finance and Name, Image and Likeness ("NIL") rights contracts revenue sharing. As such, our investment advisory services are focused and directed towards the use of highly specialized alternative investment strategies and similar financing contracts that are generally appropriate for financially sophisticated investors.

Brokerage and investment advisory services and fees differ, and it is important that you understand the differences. You may obtain free and simple tools to aid in your investment choices, as well as educational materials about broker-dealers, investment advisers and investing in general, at <a href="https://www.lnvestor.gov/CRS">www.lnvestor.gov/CRS</a>.

#### What investment services and advice can you provide me?

Edly Advisors provides specialized investment advisory services to investors in consumer loans, particularly student loans, or with reference to various NIL rights contracts revenue sharing opportunities. These are highly selective and risky investments. We provide our services to you either on a discretionary basis or on a non-discretionary basis. Some programs have minimum investment amounts, and investors are required to meet the standard of an "accredited investor," as defined in SEC rules, in order to make such investments.

In addition to the question above, you may also seek answers to the following questions:

- Given my financial situation, should I choose an investment advisory service?
   Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

Please refer to the discussion in Items 4 and 7 of our brochure, a copy of which we have distributed to you, or Part 2B of our Form ADV on file with the SEC. You may also contact Edly Advisors at <a href="mailto:info@EdlyAdvisors.com">info@EdlyAdvisors.com</a> to obtain this information.

#### What fees will I pay and how often will I pay them?

You pay fees consisting of a base management fee and an additional fee based on a percentage of the payments made by obligors on the financing instruments. Actual amounts may vary by strategy but will range from 0.5% to 2.0% of assets under management in a given strategy. We will send invoices to you quarterly for payment.

You pay fees and costs whether you make or lose money on your investments. These charges reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

## Please help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

Your upfront costs can be as much as 7% of the investment amount because the loans are originated through a direct marketing process. Therefore, if you give me \$10,000 to invest on your behalf, the fees and costs will be \$700. Our objective is to ensure that the target returns account for all fees and costs, as well as expected losses, so that these returns provide an accurate estimate of the net returns you will make.

For answers to these and other questions about the fees and costs you might pay, please contact Edly Advisors at *info* @EdlyAdvisors.com.

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some possible conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here is one example to help you understand what this means:

We may have large clients who demand a "right of first refusal" with regard to allocations of loan supply. We may choose to honor such a request if it leads to a sizable transaction.

#### How might your conflicts of interest affect me, and how will you address them?

You might be disadvantaged in connection with your participation if you are not a large or institutional client.

#### How do your professionals make money?

We currently have just two financial professionals on staff. Our professionals are compensated based on a salary and bonus basis with the bonus based on profitability, which is driven by many factors, including the success we have in attracting clients to our strategy and the incentive fees we earn if our clients make profits.

### Do you or your financial professionals have legal or disciplinary history? If so, for what type of conduct?

No. We recommend, however, that you visit <u>www.lnvestor.gov/CRS</u> to conduct a free and simple research of our professionals and me.

Who is my primary contact person? Is he a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?

Robert Blake Murphy is my principal client contact. You may reach Mr. Murphy at <u>Blake @EdlyAdvisors.com</u> or (914) 785-8344. Mr. Murphy is also my Chief Compliance Officer. You may address any concern you may have to him or to Chris Ricciardi, my Manager and Chief Executive Officer, CEO at <u>Chris @EdlyAdvisors.com</u>. For additional information, please visit us at <a href="https://edly.co">https://edly.co</a>.

### Form ADV Part 3 - Client Relationship Summary

July 2024

#### Exhibit A - Material Changes to Client Relationship Summary

Form CRS updated to include\_Name, Image and Likeness ("NIL") rights contracts revenue sharing advisory services.