Client Relationship Summary Allegiant Wealth Advisors, LLC (CRD# 330239)

Introduction

Our firm, Allegiant Wealth Advisors, LLC, is registered as an investment advisor with the U.S. Securities and Exchange Commission. Brokerage and investment advisory services and fees differ and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisors, and investing.

Relationships and Services

What investment services and advice can you provide me?

Services: We offer investment advisory services to retail and institutional investors. These services include investment management, financial planning, estate plan consulting, and family office services. We work closely with you to identify your investment goals and objectives, as well as your current financial situation and risk tolerance to develop a customized investment approach.

Accounts, Investments, and Monitoring: We provide services to individual, joint, retirement, trust and estate, and charitable organization accounts. We primarily use stocks, bonds, exchange-traded funds ("ETFs"), mutual funds, real estate investment trusts and alternative investments when constructing investment portfolios. We may utilize other types of investments as appropriate for your unique situation. We do not make available or offer advice with respect to only proprietary products or a limited menu of products or types of investments. We do not offer proprietary investment products. As part of our standard services, we monitor portfolios and securities in accounts on a regular and continuous basis. We also offer to meet with you at least annually, or more frequently, depending on your needs.

Investment Authority: We primarily provide our services on a discretionary basis. We execute investment recommendations in accordance with your investment objectives without your prior approval of each specific investment transaction. Our engagement will continue until you notify us otherwise in writing. We also offer our services on a non-discretionary basis, which means we are required to obtain your consent prior to executing any trades in your accounts. Therefore, you will make the ultimate decision regarding the purchase or sale of investments in your accounts. However, we may not be able to aggregate your order with other client orders under this type of authority and therefore you may not receive the same execution price as other clients.

Account Minimums & Other Requirements: We require a minimum relationship size of \$1,000,000 in order for you to open/maintain an account or establish a relationship. However, we may reduce the minimum relationship size based on certain criteria (e.g. other family related accounts, future income capacity, additional assets, etc.).

Additional Information: For more detailed information on our relationships and services, please see Item 4 – Advisory Services, Item 13 – Review of Accounts and Item 7 – Types of Clients of our Form ADV Part 2A available via our firm's **Investment Adviser Public Disclosure Page**.

Conversation Starters: Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

Fees, Costs, Conflicts, and Standard of Conduct

What fees will I pay?

Asset-Based Fees: Our asset-based fees for wealth management services range from 0.50% to 1.25% annually based on either a tiered schedule or a fixed annual rate. This fee is collected on a monthly basis and calculated based on the average daily market value of the investments in your account[s]. You may have a fee methodology that differs. This presents a conflict of interest as we are financially incentivized to encourage you to place more assets in your advisory account[s] as you will ultimately pay more in advisory fees if the value of your account[s] increase[s].

What fees will I pay? (continued)

Other Fees & Costs: In addition to our advisory fee, you will also be responsible for third party manager fees and/or platform fees, and applicable custody fees, security transaction fees, account administrative fees, fees, and expenses related to mutual funds and exchange-traded funds and applicable securities transaction fees.

Additional Information: You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For more detailed information on our fees, please see Item 5 – Fees and Compensation of our Form ADV Part 2A available via our firm's <u>Investment Adviser Public Disclosure Page</u>.

Conversation Starters: Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment advisor? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment advisor, we have to act in your best interest and not put our interests ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here is an example to help you understand what this means.

We will recommend that you open your account with a specific custodian, where we maintain an institutional relationship and receive certain benefits and support. The receipt of such benefits and support presents a conflict of interest and can influence our recommendation of the custodian to you. However, you ultimately decide where to open your accounts. Choosing a different custodian may result in lower quality service and/or our ability to obtain favorable prices.

Additional Information: For more detailed information, please see Item 10 – Financial Industry Activities and Affiliations, Item 12 – Brokerage Practices and Item 14 – Client Referrals and Other Compensation of our Form ADV Part 2A available via our firm's **Investment Adviser Public Disclosure Page**.

Conversation Starters: How might your conflicts of interest affect me, and how will you address them?

How do your financial professionals make money?

Our financial professionals are compensated based on an annual salary and are eligible for annual bonuses based on employee performance, or they receive compensation based on a percentage of the revenue generated from the accounts they originate and/or service. This means our financial professionals have an incentive to increase the asset size in the relationship or solicit new business, taking time away from the day-to-day servicing of existing clients.

Disciplinary History

Do you or your financial professionals have legal or disciplinary history?

No. You can visit <u>Investor.gov/CRS</u> for a free and simple search tool to research our firm and our financial professionals.

Conversation Starters: As a financial professional, do you have any disciplinary history? For what type of conduct?

Additional Information

You can find additional information about our investment advisory services by viewing our Form ADV Part 2A available via our firm's <u>Investment Adviser Public Disclosure Page</u>. You can request up to date information and a copy of our Client Relationship Summary by contacting us at (918) 623-4500.

Conversation Starters: Who is my primary contact person? Is he or she a representative of an investment advisor? Who can I talk to if I have concerns about how this person is treating me?