# BLUEHEEL, LLC Client Relationship Summary

November 2024



# Is an Investment Advisory Account Right for You?

There are different ways you can get help with your investments. You should carefully consider which types of accounts and services are right for you.

### Item 1. Introduction

Blueheel, LLC ("Blueheel") is an SEC registered investment advisor and provides advisory services for a fee rather than for brokerage commissions. As a retail investor, it is important to understand the differences between services and fees of an investment advisor and a broker-dealer. <a href="Investor.gov/CRS">Investor.gov/CRS</a> offers free and simple tools to research firms and financial professionals. Additionally, it also provides educational materials about broker-dealers, investment advisors, and investing.

# Item 2. Relationships and Services

## What investment services and advice can you provide me?

We offer the following investment advisory services to you:

Asset Management: We offer corporations and high-net worth individuals/Family Office advice on a regular basis. We will discuss your investment goals, design with you a strategy to achieve your investment goals, and regularly monitor your account. We will manage your account on a discretionary basis (we can buy and sell investments in your account without asking you in advance) or a non-discretionary basis (we will obtain approval from you prior to executing any transactions so you make the ultimate decision regarding the purchase or sale of investments).

We do not limit investments to proprietary products or a limited menu of products and types of investments. This service will continue pursuant to the terms of the executed Advisory Agreement. We do not have a minimum to open an account.

We may hire a Sub-Advisor to manage a portion of, or your entire account. In these circumstances, we will continue to monitor the activity of the Sub-Advisor to ensure they are the best fit for your needs.

We may recommend private investment funds to clients who meet certain net worth and/or annual income requirements and with a certain level of investment sophistication. All potential investors are provided offering documents prior to making an investment

### Additional Information <a href="https://adviserinfo.sec.gov/">https://adviserinfo.sec.gov/</a>

For more information about our services, we recommend reading our ADV Part 2A Firm Brochure Items 4 and 7.

### Conversation Starters

"Given my financial situation, should I choose an investment advisory service? Why or why not?"

"How will you choose investments to recommend to me?"

"What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?"

# Item 3. Fees, Costs, Conflicts and Standard of Conduct

### What fees will I pay?

We are paid for our services as follows:

Asset Management: The amount paid to our firm and your financial professional generally does not vary based on the type of investments selected on your behalf. The asset-based fee reduces the value of your account and will be generally deducted from your account. Some investments impose additional fees that will reduce the value of your investment over time. Blueheel's fees are billed monthly in arrears. Our fees vary and are negotiable. Generally, the more assets you have in the advisory account, the more you will pay in total fees. We therefore have an incentive to increase the assets in your account in order to increase our fees. You will also pay fees to a broker-dealer or bank that will hold your assets (called "custody"). You pay our advisory fee even if there were no transactions within the account.

Blueheel may receive a performance fee, for qualified client accounts, paid at the end of each calendar year equal to ten percent (10%) realized and unrealized gains on assets, net of all losses (realized and unrealized) and all expenses associated

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with the discretionary assets under management, minus the portion of the Management Fee attributable to discretionary assets under management. This fee is in addition to the investment management fee discussed above.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For more information regarding our fees and costs, review <u>ADV Part 2A</u> Item 5.

You may also pay fees and costs applicable to common categories such as custodian fees, account maintenance fees, fees related to mutual funds, and other transactional fees and product-level fees.

### Conversation Starters

"Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?"

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

**Investment Accounts:** Generally, we get paid based on the assets in your account. We may recommend that you add assets or funds into that account. Even though that advice may be in your best interest, that advice is conflicted because the more money in your account, the more we would collect in fees from you.

### Conversation Starters

"How might your conflicts of interest affect me, and how will you address them?"

#### Additional Information

For more information about our conflicts of interest, we recommend reading our ADV Part 2A, Items 4 and 10.

### How do your financial professionals make money?

As our financial professionals are compensated based on a salary, their income does not vary based on your account value or service provided.

### Item 4. Disciplinary History

### Do you or your financial professionals have legal or disciplinary history?

No. please visit Investor.gov/CRS for a free and simple search tool to research Blueheel and our financial professionals.

### Conversation Starters

"As a financial professional, do you have any disciplinary history? For what type of conduct?"

## Item 5. Additional Information

To find additional information about Blueheel LLC, such as a free copy of the <u>ADV Part 2A</u> Firm Brochure, or the *Customer Relationship Summary*, please go to <u>www.BlueheelWealth.com</u> or send us an email at <u>svarghese@blueheelinvestments.com</u>, or via phone at 214-559-9972.

#### Conversation Starters

"Who is my primary contact person? Is he or she a representative of an investment advisor or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?"