

## Form ADV Part 3: Relationship Summary

### Beacon Advisors Holdings, LLC

#### Introduction

Beacon Advisors Holdings, LLC ("Beacon Advisors Holdings" or "we") is an investment adviser registered with the U.S. Securities and Exchange Commission. We offer our clients investment advisory services. Clients should understand that the services we provide and fees we charge are different than those of a broker-dealer, and that it is important to understand the difference between the two. Free and simple tools are available to research firms and financial professional at <https://www.investor.gov/CRS>, which also provides educational materials about investment advisers, broker-dealers and investing.

#### What Investment Services and Advice Can You Provide Me?

**Description of Services:** Beacon Advisors Holdings offers investment advisory services to retail investors. Our investment advisory services include: Asset Management Services and Financial Planning and Consulting Services.

**Asset Management Services:** We provide management services which involves us managing and trading your designated account(s). We may recommend third-party management services or sub-advisory services through an independent manager who we will evaluate, select, and monitor to manage and trade your account(s). We will discuss your investment goals and design a strategy to try and achieve your investment goals. As a standard part of our services, we will continuously monitor your account when providing asset management services and contact you at least annually to discuss your portfolio. Our asset management services are offered through a wrap fee program. When engaging us for asset management services, you can choose whether you'd like us to provide services on a **discretionary** basis (we will have the authority to determine the type and amount of securities to be bought or sold in your account) or a **non-discretionary basis** (we will have to confirm any trades in your account with you before we place them). **Financial Planning & Consulting Services:** We also provide financial planning and consulting services. Financial planning services involve us creating a written financial plan for you which covers mutually agreed upon topics. Financial consulting is used when a written financial plan isn't needed. It involves one-time or on-going meetings to discuss your financial situation. Please see **Item 4** and **Item 16** of our **Form ADV Part 2A** and **Item 4** of our **Form ADV Part 2: Wrap Fee Brochure**.

**Limited Investment Offerings:** We do not primarily recommend one type of security to clients. Instead, we recommend investment portfolios designed to be suitable for each client relative to that client's specific circumstances and needs. However, we are limited in investment selection in that we can only invest your account in securities which are available on your custodian/broker-dealer's platform. We do not recommend or offer advice on any proprietary products.

**Account & Fee Minimums:** We require a minimum of \$1,000,000 in order to open an account managed by us. To reach this account minimum, you can aggregate all household accounts. The minimum fee generally charged for financial planning services provided on an hourly basis is \$1,000. The minimum fixed fee generally charged for financial planning or consulting services on a fixed fee basis is \$1,000.

**Conversation Starters:** *Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

#### What Fees Will I Pay?

**Description of Principal Fees & Costs:** Fees charged for our asset management services are charged based on a percentage of assets under management, billed in arrears on a monthly basis, and calculated based on the average daily balance of your account during the current billing period. The annual fee is between 0.15% and 1.50%. Fees from third-party managers or sub-advisers are in addition to the fees charged by Beacon Advisors Holdings. Because our fee is based upon the value of your account, we have an incentive to recommend that you increase the level of assets in your account. We utilize a wrap fee program which means that the fee you pay us covers both our advisory services and the transaction fees imposed by the broker-dealer. Since a wrap fee covers transaction expenses, it tends to be higher than non-wrap fee alternatives. You will also be charged internal fees and expenses by the funds we invest in within your account. Please see **Item 4** of our **Form ADV Part 2A: Wrap Fee Brochure**.

Financial planning and consulting services are provided under an hourly fee of \$500 under this arrangement. We also provide financial planning and consulting services under a fixed fee arrangement ranging between \$1,000 - \$100,000. You will pay in advance a mutually agreed upon retainer that will be available for us to bill fees against for our financial planning services. The fees for the financial planning and consulting services may be waived by us at our sole discretion if client is already paying a fee for our asset management services. Any fees we charge for financial planning and consulting services will not cover the costs associated with implementing any recommendations we make. **Additional Information:** You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For more information, please see **Item 5** of our **Form ADV Part 2A**.

**Conversation Starters:** Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

**What Are Your Legal Obligations to Me When Acting as My Investment Adviser?  
How Else Does Your Firm Make Money and What Conflicts of Interest Do You Have?**

**Standard of Conduct:** When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means. 1) To the extent we recommend you roll over your account from a current retirement plan to an individual retirement account ("IRA") managed by us and subject to our asset-based investment advisory fees, this is a conflict of interest because we have a financial incentive to recommend that you move your IRA. 2) When we provide asset management services, we will ask that you establish an account with Charles Schwab, Fidelity or Pershing, LLC to maintain custody of your assets and to effect trades. This recommendation is not based solely on your interest of receiving the best execution possible. The custodians provide us with research, products and tools that help us manage and further develop our business operations. As a result, we do not have to pay for such benefits, which save us money; however, it creates a conflict of interest. 3) We actively manage our own personal accounts while at the same time managing your accounts and other client accounts. This creates different conflicts of interest for which we have developed procedures to mitigate and control for those conflicts. For more information see **Item 4, 5, 10, 11, 12** and 14 of our **Form ADV Part 2A**.

**Conversation Starters:** How might your conflicts of interest affect me, and how will you address them?

**Additional Information:** For more information about our conflicts of interests and the ways we are compensated, please see **Item 5** and **Item 10** of our **Form ADV Part 2A**.

**How Do Your Financial Professionals Make Money?**

**Description of Salary/Payment of IARs:** We get compensated based on the revenue generated by an account, which in turn increases or decreases as the size of your account increases or decreases. We are incentivized to minimize account losses as much as possible and maximize market value growth. We believe that this aligns our interest with those of our clients.

**Do You or Your Financial Professionals Have Legal or Disciplinary History?**

No. Neither us, nor our investment adviser representatives have a legal or disciplinary history to report. You can look up more information about us and our investment adviser representatives at <https://www.investor.gov/CRS>.

**Conversation Starters:** As a financial professional, do you have any disciplinary history? For what type of conduct?

**Additional Information About Beacon Advisors Holdings**

Additional information about us and a copy of this relationship summary are available on the Internet at [www.beacon-adv.com](http://www.beacon-adv.com). You can also find our disclosure brochures and other information about us at <https://adviserinfo.sec.gov/firm/summary/335101>. If you have any questions or want an up-to-date copy of this relationship summary, we can be reached by phone at 512-612-4884.

**Conversation Starters:** Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?