



IAPD Report

MANUEL ESCOBAR

CRD# 1014769

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MANUEL ESCOBAR (CRD# 1014769)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/16/2024**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	NATIONWIDE PLANNING ASSOCIATES INC.	CRD# 31029	11/22/2019
IA	NPA ASSET MANAGEMENT, LLC	CRD# 131534	11/22/2019

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	ORIENTAL FINANCIAL SERVICES CORP.	29753	SAN JUAN, PR	12/07/2015 - 11/13/2019
B	ORIENTAL FINANCIAL SERVICES CORP.	29753	SAN JUAN, PR	08/08/2013 - 11/13/2019
B	OFS SECURITIES, INC.	39615	HATO REY, PR	09/22/2005 - 08/08/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 1 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **NATIONWIDE PLANNING ASSOCIATES INC.**
Main Address: 32-16 BROADWAY AVE, 2ND FLOOR
FAIR LAWN, NJ 07410
Firm ID#: 31029

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	11/22/2019
B Puerto Rico	Agent	Approved	11/22/2019

Branch Office Locations

NATIONWIDE PLANNING ASSOCIATES INC.
#31 CALAF STREET
HATO REY, PR 00918

Employment 2 of 2

Firm Name: **NPA ASSET MANAGEMENT, LLC**
Main Address: 32-16 BROADWAY 2ND FLOOR
FAIR LAWN, NJ 07410
Firm ID#: 131534

Regulator	Registration	Status	Date
IA Puerto Rico	Investment Adviser Representative	Approved	11/22/2019

Branch Office Locations

NPA ASSET MANAGEMENT, LLC
32-16 BROADWAY 2ND FLOOR
FAIR LAWN, NJ 07410



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
Futures Managed Funds Examination (S31)	Series 31	05/14/2004
General Securities Representative Examination (S7)	Series 7	10/17/1981

State Securities Law Exams

Exam	Category	Date
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Uniform Investment Adviser Law Examination (S65)	Series 65	02/12/2013
Uniform Securities Agent State Law Examination (S63)	Series 63	03/01/1986

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	12/07/2015 - 11/13/2019	ORIENTAL FINANCIAL SERVICES CORP.	CRD# 29753	SAN JUAN, PR
B	08/08/2013 - 11/13/2019	ORIENTAL FINANCIAL SERVICES CORP.	CRD# 29753	SAN JUAN, PR
B	09/22/2005 - 08/08/2013	OFS SECURITIES, INC.	CRD# 39615	HATO REY, PR
B	03/26/1990 - 08/29/2005	MORGAN STANLEY DW INC.	CRD# 7556	PURCHASE, NY
B	10/30/1989 - 04/04/1990	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	NEW YORK, NY
B	10/31/1981 - 11/14/1989	KIDDER, PEABODY & CO. INCORPORATED	CRD# 7613	NEW YORK, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
11/2019 - Present	NATIONWIDE PLANNING ASSOCIATES, INC.	INVESTMENT ADVISOR	Y	Paramus, NJ, United States
08/2013 - 11/2019	ORIENTAL FINANCIAL SERVICES	INVESTMENT ADVISOR	Y	SAN JUAN, PR, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. Insurance agent of NPA Insurance Agency; 2. DUALY REGISTERED WITH NPA ASSET MANAGEMENT (RIA); 3. Manuel Escobar, Ph.D, CFA, Analyst, University of PR Retirement Board- One time (about 4 hours), review present value methodology applied in the valuations of fixed income assets, at home on weekends, approximate annual income is \$5,000, start date TBD. 4. Manuel Escobar, PH.D, CFA. at the office of associations of Retirees of the Panama Canal in Panama where his family lives. Activity will take place twice a year, start date is TBD, will teach theory and principles of investments to retirement board members as the instructor. approximate annual income is \$20,000.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 4

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	ORIENTAL FINANCIAL SERVICES
Allegations:	PERIOD 2011 TO 4/2013. ALLEGATIONS UNSUITABLE AND MISLEADING ADVICE CONCERNING PUERTO RICO BONDS.
Product Type:	Debt-Municipal
Alleged Damages:	\$4,000,000.00
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	20-00855
Filing date of arbitration/CFTC reparation or civil litigation:	03/13/2020

Customer Complaint Information

Date Complaint Received:	03/17/2020
Complaint Pending?	No



Status: Settled

Status Date: 12/15/2021

Settlement Amount: \$105,000.00

Individual Contribution Amount: \$0.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: ORIENTAL FINANCIAL SERVICES

Allegations: PERIOD 2011 TO 4/2013. ALLEGATIONS UNSUITABLE AND MISLEADING ADVICE CONCERNING PUERTO RICO BONDS.

Product Type: Debt-Municipal

Alleged Damages: \$4,000,000.00

Is this an oral complaint? No

Is this a written complaint? No

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 20-00855

Filing date of arbitration/CFTC reparation or civil litigation: 03/13/2020

Customer Complaint Information

Date Complaint Received: 03/17/2020

Complaint Pending? No

Status: Settled

Status Date: 12/15/2021

Settlement Amount: \$105,000.00

Individual Contribution Amount: \$0.00

Broker Statement THE ALLEGATIONS ARE FALSE SINCE I DID NOT RECOMMEND THE PURCHASE OF PUERTO RICO BONDS. THE BONDS WERE REQUESTED BY THE CLIENT, A COOPERATIVE, THAT AT THE TIME WERE BEING PRESSURED BY THE PUERTO RICO GOVERNMENT TO BUY ITS MUNICIPAL BONDS. PUERTO RICO COOPERATIVES, CREDIT UNIONS ,ARE TAX EXMPT AND ARE REGULATED BY THE GOVERNMENT. THE GOVERNMENT WAS TRYING TO FINANCE ITS DEFICIT BY ISSUING DEBT LOCALLY.

Disclosure 2 of 4

Reporting Source: Firm



Employing firm when activities occurred which led to the complaint: ORIENTAL FINANCIAL SERVICES

Allegations: Period 2009. ALLEGES INAPPROPRIATE AND CONCENTRATED INVESTMENT STRATEGY, FRAUD, BREACH OF FID DUTY, NEGLIGENCE.

Product Type: Debt-Municipal
Other: PUERTO RICO CLOSED END FUNDS

Alleged Damages: \$225,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 19-02118

Filing date of arbitration/CFTC reparation or civil litigation: 07/30/2019

Customer Complaint Information

Date Complaint Received: 07/31/2019

Complaint Pending? No

Status: Settled

Status Date: 07/13/2021

Settlement Amount: \$90,000.00

Individual Contribution Amount: \$0.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: ORIENTAL FINANCIAL SERVICES

Allegations: PERIOD 2009. ALLEGES INAPPROPRIATE AND CONCENTRATED INVESTMENT STRATEGY , FRAUD , BREACH OF FID DUTY, NEGLIGENCE

Product Type: Debt-Municipal
Other: PUERTO RICO CLOSED END FUNDS

Alleged Damages: \$225,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA



Docket/Case #: 19-02118
Filing date of arbitration/CFTC reparation or civil litigation: 07/30/2019

Customer Complaint Information

Date Complaint Received: 07/31/2019
Complaint Pending? No
Status: Settled
Status Date: 07/13/2021
Settlement Amount: \$90,000.00
Individual Contribution Amount: \$0.00

Broker Statement ALEGATIONS ARE ALSO UNFOUNDED. THIS ACCOUNT WAS ASSIGNED TO ME AFTER THE BROKER WHO HAD SOLD THE CLOSED -END FUNDS TO THE CLIENT LEFT ORIENTAL FINANCIAL. I NEVER RECOMMENDED NOR MADE ANY TRANSACIONS FOR THIS CLIENT.

Disclosure 3 of 4

Reporting Source: Individual
Employing firm when activities occurred which led to the complaint: ORIENTAL FINANCIAL SERVICES

Allegations: Customer alleges account was assigned to a new RR in 10/2013 and client tried to reach the new RR but never returned his calls while fund prices continue to decline. No transactions made by RR. One previous RR was included in the claim also.

Product Type: Other: Closed end Fund

Alleged Damages: \$90,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 16-01850
Filing date of arbitration/CFTC reparation or civil litigation: 06/23/2016

Customer Complaint Information

Date Complaint Received: 07/13/2016
Complaint Pending? No
Status: Settled
Status Date: 05/11/2018



Settlement Amount: \$21,500.00

Individual Contribution Amount: \$0.00

Broker Statement THIS ACCOUNT WAS ASSIGNED TO ME AFTER THE ORIGINAL BROKER LEFT THE FIRM. ALL CALLS WERE RETURNED TO THE CLIENT AND STATEMENTS WERE MAILED TO THE CLIENT AS REQUESTED. PERSHING ALSO MAILES STATEMENTS INDEPENDENTLY TO ALL CLIENTS AS REQUIRED BY LAW. I MADE NO TRANSACTIONS IN THIS ACCOUNT.

Disclosure 4 of 4

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: MORGAN STANLEY DW INC.

Allegations: CUSTOMER ALLEGES THAT FINANCIAL ADVISOR CAUSED INVESTMENT LOSSES DUE TO POOR INVESTMENT COUNSELING PRIOR TO 2001. DAMAGES AT LEAST \$100,000.

Product Type: Other

Other Product Type(s): ANNUITIES

Alleged Damages: \$100,000.00

Customer Complaint Information

Date Complaint Received: 08/31/2005

Complaint Pending? No

Status: Denied

Status Date: 10/28/2005

Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: MORGAN STANELY DW INC.

Allegations: CUSTOMER ALLEGES THAT FINANCIAL ADVISOR CAUSED INVESTMENT LOSSES DUE TO POOR INVESTMENT COUNSELING PRIOR TO 2001. DAMAGES AT LEAST \$100,000

Product Type: Annuity(ies) - Variable

Alleged Damages: \$100,000.00

Customer Complaint Information

Date Complaint Received: 08/31/2005

Complaint Pending? No

Status: Denied



Status Date: 10/28/2005

Settlement Amount:

**Individual Contribution
Amount:**



End of Report

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