



## IAPD Report

# JOSEPH ALPHONSE FERMANO

CRD# 1029735

<b><u>Section Title</u></b>	<b><u>Page(s)</u></b>
Report Summary	1
Qualifications	2 - 4
Registration and Employment History	5 - 7
Disclosure Information	8

**i** When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.  
Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### JOSEPH ALPHONSE FERMANO (CRD# 1029735)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **09/27/2024**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	OSAIC WEALTH, INC.	CRD# 23131	06/14/2024
<b>IA</b>	OSAIC WEALTH, INC.	CRD# 23131	06/14/2024

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **9** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	SECURITIES AMERICA ADVISORS, INC.	110518	HADDON HEIGHTS, NJ	09/18/2020 - 06/14/2024
<b>B</b>	SECURITIES AMERICA, INC.	10205	Haddon Heights, NJ	09/18/2020 - 06/14/2024
<b>B</b>	SECURITIES SERVICE NETWORK, LLC	13318	Haddon Heights, NJ	01/09/2015 - 09/18/2020

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 9 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**  
Main Address: 18700 N. HAYDEN ROAD  
SUITE 255  
SCOTTSDALE, AZ 85255  
Firm ID#: 23131

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	06/14/2024
B	Delaware	Agent	Approved	06/14/2024
B	Florida	Agent	Approved	06/14/2024
B	New Jersey	Agent	Approved	06/14/2024
IA	New Jersey	Investment Adviser Representative	Approved	06/14/2024
B	New York	Agent	Approved	06/14/2024
B	North Carolina	Agent	Approved	06/14/2024
B	Pennsylvania	Agent	Approved	06/14/2024
B	South Carolina	Agent	Approved	06/14/2024
B	Texas	Agent	Approved	09/27/2024
B	Virginia	Agent	Approved	06/14/2024

### Branch Office Locations

**OSAIC WEALTH, INC.**  
524 Station Ave



## Qualifications

Haddon Heights, NJ 08035



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
------	----------	------

No information reported.

#### General Industry/Product Exams

Exam	Category	Date
------	----------	------

Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
--	-----	------------

General Securities Representative Examination (S7)	Series 7	07/17/1982
--	----------	------------

#### State Securities Law Exams

Exam	Category	Date
------	----------	------

Uniform Securities Agent State Law Examination (S63)	Series 63	04/22/1983
--	-----------	------------

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	09/18/2020 - 06/14/2024	SECURITIES AMERICA ADVISORS, INC.	CRD# 110518	HADDON HEIGHTS, NJ
B	09/18/2020 - 06/14/2024	SECURITIES AMERICA, INC.	CRD# 10205	Haddon Heights, NJ
B	01/09/2015 - 09/18/2020	SECURITIES SERVICE NETWORK, LLC	CRD# 13318	Haddon Heights, NJ
IA	01/09/2015 - 09/18/2020	SSN ADVISORY, INC.	CRD# 126090	Haddon Heights, NJ
B	01/02/2014 - 01/09/2015	SORRENTO PACIFIC FINANCIAL, LLC	CRD# 127787	SAN DIEGO, CA
IA	01/02/2014 - 01/09/2015	SORRENTO PACIFIC FINANCIAL, LLC	CRD# 127787	SAN DIEGO, CA
B	03/04/2008 - 12/31/2013	LPL FINANCIAL LLC	CRD# 6413	TOMS RIVER, NJ
IA	03/04/2008 - 12/31/2013	LPL FINANCIAL LLC	CRD# 6413	TOMS RIVER, NJ
IA	07/09/2002 - 03/04/2008	IFMG SECURITIES, INC.	CRD# 14416	TOMS RIVER, NJ
B	07/27/2000 - 03/04/2008	IFMG SECURITIES, INC.	CRD# 14416	TOMS RIVER, NJ
B	09/10/1998 - 07/24/2000	INVEST FINANCIAL CORPORATION	CRD# 12984	APPLETON, WI
B	07/17/2000 - 07/19/2000	LIBERTY SECURITIES CORPORATION	CRD# 14416	PURCHASE, NY
B	05/01/1998 - 05/21/1998	FIRST UNION BROKERAGE SERVICES, INC.	CRD# 8112	CHARLOTTE, NC
B	06/16/1997 - 05/01/1998	LIBERTY SECURITIES CORPORATION	CRD# 14416	PURCHASE, NY
B	01/24/1997 - 06/19/1997	FIRST COLONIAL SECURITIES GROUP, INC.	CRD# 25121	BOCA RATON, FL
B	10/05/1990 - 01/30/1997	JANNEY MONTGOMERY SCOTT INC.	CRD# 463	PHILADELPHIA, PA



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	02/09/1989 - 10/09/1990	A. G. EDWARDS & SONS, INC.	CRD# 4	ST. LOUIS, MO
B	03/18/1987 - 03/04/1989	PAINEWEBBER INCORPORATED	CRD# 8174	
B	05/07/1986 - 03/03/1987	SHEARSON LEHMAN BROTHERS INC.	CRD# 7506	
B	03/22/1983 - 04/21/1986	BUTCHER & SINGER INC.	CRD# 6517	
B	07/22/1982 - 03/07/1983	FIRST JERSEY SECURITIES, INC.	CRD# 6621	

#### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
06/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	Haddon Heights, NJ, United States
06/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	Haddon Heights, NJ, United States
09/2020 - 06/2024	SECURITIES AMERICA ADVISORS, INC.	IAR	Y	HADDON HEIGHTS, NJ, United States
09/2020 - 06/2024	SECURITIES AMERICA, INC.	REGISTERED REP	Y	Haddon Heights, NJ, United States
01/2015 - 09/2020	SECURITIES SERVICE NETWORK, INC	REGISTERED REPRESENTATIVE	Y	HADDONFIELD, NJ, United States
01/2015 - 09/2020	SSN	INVESTMENT ADVISOR	Y	HADDONFIELD, NJ, United States

#### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Joseph Fermano LLC

-230 Kings Highway, Suite 169, Haddonfield, NJ - 2005 start date - NIR - Motivational Training Services/Human Behavior/Inspiration - WNJC 1360 AM Radio Host - Board Chair - St Teresa Regional School Runnemedede NJ - Sole Prop - 0 hrs/mo trading

JOSEPH A. FERMANO

POSITION: Agent NATURE: Insurance: Fixed Annuities Life Insurance INVESTMENT RELATED: No NUMBER OF HOURS: 20



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

SECURITIES TRADING HOURS: 1 START DATE: 07/01/2000 ADDRESS: 214 3rd Ave., Haddon Heights NJ 08035  
DESCRIPTION: Fixed Annuity & Life Insurance where applicable.

#### JOSEPH A. FERMANO

POSITION: Board Chair NATURE: Volunteer Board Chair Grammar School INVESTMENT RELATED: No NUMBER OF HOURS: 1  
SECURITIES TRADING HOURS: 0 START DATE: 09/02/2012 ADDRESS: 214 3rd Ave, Haddon Heights NJ 08035  
DESCRIPTION: I set the Board Meetings for the St. Teresa's Regional Grammer School. I help communicate between the Pastor and Principal for the meetings.

#### JOE FERMANO LLC

POSITION: Author NATURE: Author of book: Quotes for Life, Words to Live by A book of positive and inspiring Quotations And the Daily Dose Quote of the day. INVESTMENT RELATED: No NUMBER OF HOURS: 5  
SECURITIES TRADING HOURS: 0 START DATE: 08/05/2013 ADDRESS: 214 3rd Ave, Haddon Heights NJ 08035  
DESCRIPTION: I give books to people for Inspiration for free. People sign up for the Daily Dose Quote of the day for inspiration at [www.joefermano.com](http://www.joefermano.com)

#### FERMANO INVESTMENT MANAGEMENT LLC

POSITION: Owner/Advisor NATURE: Advisory Business INVESTMENT RELATED: Yes NUMBER OF HOURS: 0  
SECURITIES TRADING HOURS: 0 START DATE: 01/09/2015 ADDRESS: 524 Station Ave, HADDON HEIGHTS NJ 08035  
DESCRIPTION: Advisory Business when applicable as best interest for prospective client.

#### BUENA AMICI LLC

POSITION: Part Owner NATURE: Small Pizza Business Part Owner/ 40% INVESTMENT RELATED: No NUMBER OF HOURS: 6  
SECURITIES TRADING HOURS: 0 START DATE: 01/20/2017 ADDRESS: 520 Station Ave, Haddon Heights NJ 08035-1905  
DESCRIPTION: Part Owner of Pizza Business 40%

#### 520 STATION AVE LLC

POSITION: Part Owner NATURE: Part Owner of Building as real estate investment INVESTMENT RELATED: No NUMBER OF HOURS: 5  
SECURITIES TRADING HOURS: 0 START DATE: 01/20/2017 ADDRESS: 520 Station Ave, Haddon Heights NJ 08035-190  
DESCRIPTION: 30% Ownership in building/real estate



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Employing firm when activities occurred which led to the complaint:</b>	IFMG SECURITIES, INC.
<b>Allegations:</b>	ALLEGES MISREPRESENTATION AND UNSUITABILITY IN CONNECTION WITH PURCHASE OF MUNICIPAL BOND FUND IN MAY 2007.
<b>Product Type:</b>	Mutual Fund(s)
<b>Alleged Damages:</b>	\$15,000.00

### Customer Complaint Information

<b>Date Complaint Received:</b>	07/23/2008
<b>Complaint Pending?</b>	No
<b>Status:</b>	Denied
<b>Status Date:</b>	07/02/2008
<b>Settlement Amount:</b>	
<b>Individual Contribution Amount:</b>	



## End of Report

This page is intentionally left blank.