



## IAPD Report

# SCOTT ALAN BILTZ

CRD# 1032080

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



### Report Summary

#### SCOTT ALAN BILTZ (CRD# 1032080)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **08/21/2024**.

#### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A LIMITED PARTNER	CRD# 20804	10/03/2007
IA	UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A LIMITED PARTNER	CRD# 20804	10/05/2007

#### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and 1 jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

#### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	METLIFE SECURITIES INC.	14251	PALMYRA, PA	09/18/2007 - 10/12/2007
B	METLIFE SECURITIES INC.	14251	PALMYRA, PA	11/10/1999 - 10/12/2007
B	METROPOLITAN LIFE INSURANCE COMPANY 4095		PALMYRA, PA	11/10/1999 - 07/09/2007

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

#### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Termination	1
Judgment/Lien	2



## Report Summary



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 1 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A LIMITED PARTNER**  
Main Address: 7333 EAST DOUBLETREE RANCH RD, SUITE 120  
SCOTTSDALE, AZ 85258  
Firm ID#: 20804

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	General Securities Principal	Approved	10/03/2007
<b>B</b>	FINRA	General Securities Representative	Approved	10/03/2007
<b>B</b>	Pennsylvania	Agent	Approved	10/03/2007
<b>IA</b>	Pennsylvania	Investment Adviser Representative	Approved	10/05/2007

### Branch Office Locations

**UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A LIMITED PARTNER**  
LEBANON, PA





## Qualifications

### PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 1 state securities law exam.**


#### Principal/Supervisory Exams

Exam	Category	Date
 General Securities Principal Examination (S24)	Series 24	09/02/2004
 Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	08/20/1996

#### General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 General Securities Representative Examination (S7)	Series 7	02/22/2001
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	09/20/1995

#### State Securities Law Exams

Exam	Category	Date
 Uniform Securities Agent State Law Examination (S63)	Series 63	09/20/1995

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

#### Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	09/18/2007 - 10/12/2007	METLIFE SECURITIES INC.	CRD# 14251	PALMYRA, PA
B	11/10/1999 - 10/12/2007	METLIFE SECURITIES INC.	CRD# 14251	PALMYRA, PA
B	11/10/1999 - 07/09/2007	METROPOLITAN LIFE INSURANCE COMPANY	CRD# 4095	PALMYRA, PA
B	03/11/1997 - 11/03/1999	THE ADVISORS GROUP, INC.	CRD# 14035	BETHESDA, MD
B	09/21/1995 - 03/18/1997	WMA SECURITIES, INC.	CRD# 32625	DULUTH, GA

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2001 - Present	GRANDSONS GAMELAND LLC	PRESIDENT	Y	HOLLIDAYSBURG, PA, United States
09/1995 - Present	SCOTT BILTZ	AGENT	Y	LEBANON, PA, United States
01/1995 - Present	Scott Biltz	Agent	Y	Lebanon, PA, United States
12/2007 - 08/2024	UPS STORE	DIRECTOR	Y	PALMYRA, PA, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1.) SCOTT BILTZ - AGENT - NON-VARIABLE INSURANCE - LEBANON, PA - SINCE 01/1995 - INVESTMENT RELATED
- 2.) GRANDSONS GAMELAND LLC - PRESIDENT - FAMILY OWNED HUNTING LAND - HOLLIDAYSBURG, PA - SINCE 12/2001



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Termination	1
Judgment/Lien	2

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 1

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** UNITED PLANNERS' FINANCIAL SERVICES

**Allegations:** [CUSTOMER] CLAIMED THAT SHE WAS NOT INFORMED THAT HER ANNUITY COULD GO DOWN. SHE REQUESTED TO FREE LOOK THE POLICY ON SEPTEMBER 17TH; HOWEVER HER POLICY HAD DECREASE BY \$9,100 DUE TO THE MARKET DECLINE. [CUSTOMER] COMPLAINED TO THE INSURANCE CARRIER. WE BELIEVE THAT THIS MATTER IS MARKET RELATED AND THAT [CUSTOMER] WAS FULLY DISCLOSED REGARDING THE PRUDENTIAL VARIABLE ANNUITY.

**Product Type:** Annuity(ies) - Variable

**Alleged Damages:** \$9,100.00

### Customer Complaint Information

**Date Complaint Received:** 10/01/2008

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 10/13/2008

**Settlement Amount:**

**Individual Contribution Amount:**



**Broker Statement**

OUR INVESTIGATION INDICATED THAT MR. BILTZ, HAD REASONABLE GROUNDS TO BELIEVE THAT THE PRODUCT WAS SUITABLE FOR [CUSTOMER'S] INVESTMENT OBJECTIVES AND RISK TOLERANCES AS SHE INDICATED THEM TO MR. BILTZ PRIOR TO THE TRANSACTION. WE BELIEVE THAT THIS MATTER IS MARKET RELATED AND THAT [CUSTOMER] WAS FULLY DISCLOSED REGARDING THE PRUDENTIAL VARIABLE ANNUITY.



## Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

### Disclosure 1 of 1

**Reporting Source:** Firm  
**Firm Name:** METLIFE  
**Termination Type:** Discharged  
**Termination Date:** 09/17/2007  
**Allegations:** INTERNAL REVIEW DETERMINED THAT MR. BILTZ ASSISTED IN THE REPLACEMENT OF BUSINESS OUTSIDE OF THE METLIFE ENTERPRISE GENERAL AGENCY.  
**Product Type:** Insurance  
**Other Product Types:**

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**Reporting Source:** Individual  
**Firm Name:** METLIFE  
**Termination Type:** Discharged  
**Termination Date:** 09/17/2007  
**Allegations:** INTERNAL REVIEW DETERMINED THAT REP ASSISTED IN THE REPLACEMENT OF BUSINESS OUTSIDE OF THE METLIFE ENTERPRISE GENERAL AGENCY.  
**Product Type:** Insurance  
**Other Product Types:**



## Judgment/Lien

This disclosure event involves an unsatisfied and outstanding judgment or lien against the Investment Adviser Representative.

### Disclosure 1 of 2

**Reporting Source:** Individual  
**Judgment/Lien Holder:** SUSQUEHANNA NURSING HOME  
**Judgment/Lien Amount:** \$41,467.00  
**Judgment/Lien Type:** Civil  
**Date Filed with Court:** 05/24/2007  
**Date Individual Learned:** 06/01/2007  
**Type of Court:** State Court  
**Name of Court:** LEBANON COUNTY COURT  
**Location of Court:** LEBANON, PENNSYLVANIA  
**Docket/Case #:** 200701026  
**Judgment/Lien Outstanding?** Yes

#### Broker Statement

JUDGMENT WAS PLACED ON ME PERSONALLY AS EXECUTOR OF MY MOTHERS ESTATE FROM THE NURSING HOME RESULTING FROM OVER BILLING PRACTICE. LIEN WAS INITIALLY FILED IN LANCASTER COUNTY AND WAS REFILED IN LEBANON COUNTY WHEN THE REP MOVED HIS RESIDENCE.

### Disclosure 2 of 2

**Reporting Source:** Individual  
**Judgment/Lien Holder:** PHH MORTGAGE CORP  
**Judgment/Lien Amount:** \$156,943.00  
**Judgment/Lien Type:** Civil  
**Date Filed with Court:** 01/29/2009  
**Court Details:** COURT OF COMMON PLEAS CIVIC, LANCASTER COUNTY PA, CASE# CI-08-12488  
**Judgment/Lien Outstanding?** Yes

#### Broker Statement

X-SPOUSE RECEIVED HOME IN DIVORCE SETTLEMENT AND WAS TO REMOVE ME FROM LOAN AND REFINANCE UNDER HER NAME. SHE DID NOT REFINANCE LOAN. SHE STOPPED MAKING MORTGAGE PAYMENTS. I AM IN PROCESS OF RESOLVING MATTER, WILL UPDATE U4 WHEN I AM RELEASE FROM JUDGEMENT.



## End of Report

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