



IAPD Report

JOHN TIMOTHY ROSS

CRD# 1045479

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JOHN TIMOTHY ROSS (CRD# 1045479)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/09/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	INTEGRATED FINANCIAL RESOURCES, INC.	CRD# 110864	02/24/2000
B	CONCORDE INVESTMENT SERVICES, LLC	CRD# 151604	02/03/2012
IA	CONCORDE ASSET MANAGEMENT, LLC	CRD# 140367	02/08/2012

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **15** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	AMERICAN PORTFOLIOS ADVISORS, INC	112697	HOLBROOK, NY	09/19/2007 - 02/07/2012
B	AMERICAN PORTFOLIOS FINANCIAL SERVICES, INC.	18487	TOLEDO, OH	08/06/2007 - 02/06/2012
IA	QUESTAR ASSET MANAGEMENT, INC.	133358	TOLEDO, OH	02/01/2005 - 08/16/2007

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **15** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 3

Firm Name: **CONCORDE INVESTMENT SERVICES, LLC**
Main Address: 3909 RESEARCH PARK DRIVE
SUITE 200
ANN ARBOR, MI 48108
Firm ID#: 151604

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	02/03/2012
B Alabama	Agent	Approved	03/06/2012
B Arizona	Agent	Approved	02/03/2012
B Colorado	Agent	Approved	02/03/2012
B Florida	Agent	Approved	02/03/2012
B Illinois	Agent	Approved	02/03/2012
B Indiana	Agent	Approved	02/08/2012
B Iowa	Agent	Approved	04/09/2026
B Maryland	Agent	Approved	04/15/2019
B Michigan	Agent	Approved	02/03/2012
B New York	Agent	Approved	02/03/2012
B North Carolina	Agent	Approved	02/03/2012
B Ohio	Agent	Approved	02/03/2012



Qualifications

Regulator	Registration	Status	Date
B Texas	Agent	Approved	02/03/2012
B Virginia	Agent	Approved	02/03/2012
B Washington	Agent	Approved	02/04/2021

Branch Office Locations

7261 W. CENTRAL AVE.
TOLEDO, OH 43617

Employment 2 of 3

Firm Name: **CONCORDE ASSET MANAGEMENT, LLC**
 Main Address: 3909 RESEARCH PARK DRIVE
 SUITE 200
 ANN ARBOR, MI 48108
 Firm ID#: 140367

Regulator	Registration	Status	Date
IA Arizona	Investment Adviser Representative	Approved	02/08/2019
IA Colorado	Investment Adviser Representative	Approved	03/27/2019
IA Florida	Investment Adviser Representative	Approved	09/13/2019
IA Michigan	Investment Adviser Representative	Approved	11/07/2016
IA North Carolina	Investment Adviser Representative	Approved	03/04/2021
IA Ohio	Investment Adviser Representative	Approved	02/08/2012
IA Texas	Investment Adviser Representative	Restricted Approval	09/20/2021

Branch Office Locations

CONCORDE ASSET MANAGEMENT, LLC
 7261 W. CENTRAL AVE.
 TOLEDO, OH 43617



Qualifications

Employment 3 of 3

Firm Name: **INTEGRATED FINANCIAL RESOURCES, INC.**
Main Address: 7261 W. CENTRAL AVENUE
TOLEDO, OH 43617
Firm ID#: 110864

Regulator	Registration	Status	Date
IA Ohio	Investment Adviser Representative	Approved	02/24/2000

Branch Office Locations

INTEGRATED FINANCIAL RESOURCES, INC.
7261 W. CENTRAL AVENUE
TOLEDO, OH 43617



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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B	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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B	General Securities Representative Examination (S7)	Series 7	04/14/1984
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State Securities Law Exams

Exam	Category	Date
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IA	Uniform Investment Adviser Law Examination (S65)	Series 65	05/21/1997
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B	Uniform Securities Agent State Law Examination (S63)	Series 63	02/19/1986
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	09/19/2007 - 02/07/2012	AMERICAN PORTFOLIOS ADVISORS, INC	CRD# 112697	HOLBROOK, NY
B	08/06/2007 - 02/06/2012	AMERICAN PORTFOLIOS FINANCIAL SERVICES, INC.	CRD# 18487	TOLEDO, OH
IA	02/01/2005 - 08/16/2007	QUESTAR ASSET MANAGEMENT, INC.	CRD# 133358	TOLEDO, OH
B	12/23/1999 - 08/08/2007	QUESTAR CAPITAL CORPORATION	CRD# 43100	TOLEDO, OH
IA	08/09/2004 - 12/31/2005	QUESTAR CAPITAL CORPORATION	CRD# 43100	TOLEDO, OH
B	03/03/1992 - 12/22/1999	FSC SECURITIES CORPORATION	CRD# 7461	ATLANTA, GA
B	08/08/1985 - 03/11/1992	MML INVESTORS SERVICES, INC.	CRD# 10409	SPRINGFIELD, MA
B	04/18/1984 - 06/11/1984	SUNCAN EQUITY SERVICES COMPANY	CRD# 5496	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
02/2012 - Present	CONCORDE ASSET MANAGEMENT	INVESTMENT ADVISOR REPRESENTATIVE	Y	Ann Arbor, MI, United States
02/2012 - Present	CONCORDE INVESTMENT SERVICES	REGISTERED REPRESENTATIVE	Y	Ann Arbor, MI, United States
06/1985 - Present	INTEGRATED FINANCIAL RESOURCES	SALES - SALES	N	TOLEDO, OH, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) Integrated Financial Resources, Inc. Investment related. President and Investment Advisor. Registered Investment Advisory



Registration & Employment History



OTHER BUSINESS ACTIVITIES

firm and DBA for securities related activities. Full time during trading hours.

2) University of Toledo Varsity T-Club, 2801 W. Bancroft, Toledo, OH, 43606. Not investment related. Member, supports student athletics. 1 hour per month.

3) Concorde Asset Management, Investment related, Investment Advisor Rep, TOLEDO OH. START DATE FEBRUARY 2012. INVESTMENT RELATED. INVESTMENT ADVISORY SERVICES. FULL TIME.

4) Concorde Insurance Agency; Investment related, TOLEDO, OH. Insurance Agent; provide insurance services to clients when appropriate. No client conflict.

5) Fellowship of Christian Athletes, Non Investment related, 7261 W Central Avenue, Ohio 43617, member, financial help/occasional preach, 1-5 hours/month during non trading hours, 1-5/month during trading hours.

6) JTR Management, Non Investment related, 7261 W Central Avenue, Ohio 43617, Office Building owner, Own office building where Integrated Financial operates. 1-5 hours/month during non trading hours, 1-5 hours/month during trading hours.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1

Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

Disclosure 1 of 1

Reporting Source:	Individual
Regulatory Action Initiated By:	State of Ohio Department of Insurance
Sanction(s) Sought:	Civil and Administrative Penalty(ies)/Fine(s) Suspension
Date Initiated:	02/19/1999
Docket/Case Number:	na
Employing firm when activity occurred which led to the regulatory action:	Integrated Financial Resources
Product Type:	Insurance
Allegations:	Mr. Ross was alleged to have sold annuities on behalf of an insurance company not licensed to do business in Ohio.
Current Status:	Final
Resolution:	Consent
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	Yes
Resolution Date:	06/14/1999
Sanctions Ordered:	Civil and Administrative Penalty(ies)/Fine(s) Suspension



Sanction 1 of 1

Sanction Type:	Suspension
Capacities Affected:	Insurance license
Duration:	1 year
Start Date:	05/18/1999
End Date:	05/17/2000

Monetary Sanction 1 of 1

Monetary Related Sanction:	Civil and Administrative Penalty(ies)/Fine(s)
Total Amount:	\$6,500.00
Portion Levied against individual:	\$6,500.00
Payment Plan:	
Is Payment Plan Current:	
Date Paid by individual:	05/27/1999
Was any portion of penalty waived?	No
Amount Waived:	



End of Report

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