



IAPD Report

Jeffrey SCOTT Hanshaw

CRD# 1092652

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 5
Registration and Employment History	6 - 7
Disclosure Information	8



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Jeffrey SCOTT Hanshaw (CRD# 1092652)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/01/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	01/19/1983
IA	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	08/23/1983

QUALIFICATIONS

This representative is currently registered in **6** SRO(s) and **31** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

FIRM	CRD#	LOCATION	REGISTRATION DATES
------	------	----------	--------------------

No information reported.

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **31** jurisdiction(s) and 6 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED**
Main Address: ONE BRYANT PARK
NEW YORK, NY 10036
Firm ID#: 7691

Regulator	Registration	Status	Date
B Cboe BYX Exchange, Inc.	General Securities Representative	Approved	05/09/2014
B Cboe BZX Exchange, Inc.	General Securities Representative	Approved	05/09/2014
B Cboe Exchange, Inc.	General Securities Representative	Approved	03/03/1991
B FINRA	General Securities Representative	Approved	01/19/1983
B Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
B New York Stock Exchange	General Securities Representative	Approved	03/15/1983
B Alabama	Agent	Approved	02/06/2019
B Alaska	Agent	Approved	02/06/2019
B Arizona	Agent	Approved	03/31/1992
B Arkansas	Agent	Approved	05/12/2025
B California	Agent	Approved	03/19/1986
B Colorado	Agent	Approved	01/31/1987
B Connecticut	Agent	Approved	04/13/2004



Qualifications

Regulator	Registration	Status	Date
B District of Columbia	Agent	Approved	05/05/2025
B Florida	Agent	Approved	08/27/1991
B Georgia	Agent	Approved	03/12/2021
B Idaho	Agent	Approved	05/01/2025
B Illinois	Agent	Approved	10/21/2021
B Indiana	Agent	Approved	12/15/1997
B Kansas	Agent	Approved	10/21/2021
B Kentucky	Agent	Approved	01/03/2017
B Louisiana	Agent	Approved	04/15/1998
B Maine	Agent	Approved	05/02/2025
B Massachusetts	Agent	Approved	07/22/2016
B Michigan	Agent	Approved	04/20/2004
B Minnesota	Agent	Approved	04/15/2004
B Mississippi	Agent	Approved	05/05/2025
B Missouri	Agent	Approved	10/21/2021
B Nebraska	Agent	Approved	10/21/2021
B New Jersey	Agent	Approved	04/19/2004
B New Mexico	Agent	Approved	03/11/2021
B New York	Agent	Approved	04/25/1996



Qualifications

Regulator	Registration	Status	Date
B South Carolina	Agent	Approved	03/15/2021
B Texas	Agent	Approved	08/23/1983
IA Texas	Investment Adviser Representative	Approved	08/23/1983
B Virginia	Agent	Approved	10/20/2011
B Washington	Agent	Approved	10/20/2015
B Wyoming	Agent	Approved	03/11/2021

Branch Office Locations

**MERRILL LYNCH, PIERCE, FENNER & SMITH
INCORPORATED**
2800 POST OAK BLVD
HOUSTON, TX 77056

**MERRILL LYNCH, PIERCE, FENNER & SMITH
INCORPORATED**
Houston, TX



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 1 state securities law exam.




Principal/Supervisory Exams

Exam	Category	Date
------	----------	------

No information reported.


General Industry/Product Exams

Exam	Category	Date
------	----------	------

 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 Futures Managed Funds Examination (S31)	Series 31	12/04/1996
 General Securities Representative Examination (S7)	Series 7	01/15/1983

State Securities Law Exams

Exam	Category	Date
------	----------	------

 Uniform Securities Agent State Law Examination (S63)	Series 63	01/19/1983
--	-----------	------------

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

No information reported.

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2009 - Present	BANK OF AMERICA, NA	INTL WEALTH MANAGEMENT ADVISOR	Y	HOUSTON, TX, United States
11/1982 - Present	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	OTHER - AE TRAINEE	Y	HOUSTON, TX, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- I.
- 1.FOR PROFIT OR NOT FOR PROFIT: FOR-PROFIT ORGANIZATION
- 2.NAME OF OUTSIDE BUSINESS ORGANIZATION: RENTAL PROPERTY
- 3.INVESTMENT RELATED: Y
- 4.ADDRESS OF BUSINESS:
(2 LOCATIONS) KIMBERLY CT,
HOUSTON, TEXAS 77079
- 5.NATURE OF BUSINESS: FAMILY BUSINESS,
- 7.POSITION, TITLE, ASSOCIATION: OWNER,
- 8.START DATE OF RELATIONSHIP: 4/4/2012
- 9.NUMBER OF HOURS DEVOTED: 1 HOUR(S) MONTHLY
- 10.NUMBER OF HOURS DEVOTED DURING TRADING HOURS: 0
- 11.DUTIES: RENTAL PROPERTY PROPERTY UPKEEP

- II.
- 1.FOR PROFIT OR NOT FOR PROFIT: FOR-PROFIT ORGANIZATION
- 2.NAME OF OUTSIDE BUSINESS ORGANIZATION: RENTAL PROPERTY
- 3.INVESTMENT RELATED: Y
- 4.ADDRESS OF BUSINESS:
ENSLEY WOOD DRIVE,
HOUSTON, TEXAS 77082
- 5.NATURE OF BUSINESS: FAMILY BUSINESS,
- 7.POSITION, TITLE, ASSOCIATION: OWNER,
- 8.START DATE OF RELATIONSHIP: 1/25/2013
- 9.NUMBER OF HOURS DEVOTED: 1 HOUR(S) MONTHLY



Registration & Employment History

OTHER BUSINESS ACTIVITIES

10.NUMBER OF HOURS DEVOTED DURING TRADING HOURS: 0
11.DUTIES: RENTAL PROPERTY PROPERTY UPKEEP

III.
1.FOR PROFIT OR NOT FOR PROFIT: FOR-PROFIT ORGANIZATION
2.NAME OF OUTSIDE BUSINESS ORGANIZATION: RENTAL PROPERTY
3.INVESTMENT RELATED: Y
4.ADDRESS OF BUSINESS:
LUTON PARK DRIVE,
HOUSTON, TEXAS 77082
5.NATURE OF BUSINESS: FAMILY BUSINESS,
7.POSITION, TITLE, ASSOCIATION: OWNER,
8.START DATE OF RELATIONSHIP: 3/28/2013
9.NUMBER OF HOURS DEVOTED: 1 HOUR(S) MONTHLY
10.NUMBER OF HOURS DEVOTED DURING TRADING HOURS: 0
11.DUTIES: RENTAL PROPERTY PROPERTY UPKEEP

IV.
1.FOR PROFIT OR NOT FOR PROFIT: FOR-PROFIT ORGANIZATION
2.NAME OF OUTSIDE BUSINESS ORGANIZATION: RENTAL PROPERTY
3.INVESTMENT RELATED: N
4.ADDRESS OF BUSINESS:
TRADEMARK PLACE,
HOUSTON, TEXAS 77079
5.NATURE OF BUSINESS: OTHER,OWNED IN PERSONAL NAME
7.POSITION, TITLE, ASSOCIATION: FAMILY HELD,
8.START DATE OF RELATIONSHIP: 8/1/2012
9.NUMBER OF HOURS DEVOTED: 20 HOUR(S) ANNUALLY
10.NUMBER OF HOURS DEVOTED DURING TRADING HOURS: 0
11.DUTIES: RENTAL PROPERTY OWNER;

I*72698 FOR-PROFIT ORGANIZATION - RENTAL PROPERTY, KIMBERLY COURT, HOUSTON, TEXAS 77079 - INVESTMENT RLT'D - YES, HRS DEVOTED TO ACTIVITY - 20 HOUR(S) ANNUALLY, HRS DURING TRADING - 0, DATE ACTIVITY BEGAN 12/18/13, POSITION - FAMILY BUSINESS; RENTAL PROPERTY.;

I*72699 FOR-PROFIT ORGANIZATION - RENTAL PROPERTY, FLEETWOOD PLACE, HOUSTON, TEXAS 77079 - INVESTMENT RLT'D - NO, HRS DEVOTED TO ACTIVITY - 20 HOUR(S) ANNUALLY, HRS DURING TRADING - 0, DATE ACTIVITY BEGAN 03/31/14, POSITION - FAMILY HELD; RENTAL PROPERTY AND WE MANAGE IT.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Regulator
Employing firm when activities occurred which led to the complaint:	MERRILL LYNCH PIERCE FENNER & SMITH, INC.
Allegations:	UNAUTHORIZED TRADING; MISREPRESENTATION; BRCH OF FIDUCIARY DT; ACCOUNT RELATED-NEGLIGENCE
Product Type:	Equity Listed (Common & Preferred Stock)
Alleged Damages:	\$74,853.69

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.:	NASD - CASE #87-02519
Date Notice/Process Served:	04/04/1988
Arbitration Pending?	No
Disposition:	Award
Disposition Date:	07/18/1989
Disposition Detail:	THE RESPONDENTS ARE JOINTLY AND SEVERALLY LIABLE FOR AND SHALL PAY TO CLAIMANT, \$37,500.00.

Reporting Source:	Individual
--------------------------	------------



Employing firm when activities occurred which led to the complaint: MERRILL LYNCH PIERCE FENNER & SMITH, INC.

Allegations: THE CUSTOMERS SOUGHT \$74,853.69 FOR DAMAGES THEY ALLEGE WERE CAUSED BY THE ALLEGED FAILURE OF MERRILL LYNCH TO EXPLAIN MARGIN.

Product Type:

Alleged Damages: \$74,853.69

Customer Complaint Information

Date Complaint Received:

Complaint Pending? No

Status: Arbitration/Reparation

Status Date:

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [National Association of Securities Dealers, Inc.; 87-02519](#)

Date Notice/Process Served: 04/04/1988

Arbitration Pending? No

Disposition: Award to Customer

Disposition Date: 07/18/1989

Monetary Compensation Amount: \$38,500.00

Individual Contribution Amount:

Broker Statement

THE ARBITRATION PANEL AWARDED CLAIMANTS \$37,500 JOINTLY AND SEVERALLY AGAINST ALL THREE RESPONDENTS PLUS \$1,000 IN FORUM FEES. IN SPITE OF THE FACT THAT THE CUSTOMER WALKED IN, ASKED FOR INFORMATION ON COMPAQ AND TEXACO, DEMANDED A DISCOUNT, SUBSEQUENTLY RETURNED AND INDICATED THEY WANTED TO TRADE ON MARGIN AND ORDERED THE PURCHASE OF 2000 SHARES OF COMPAQ, THE ARBITRATORS RENDERED THEIR AWARD. WE VEHEMENTLY DISAGREE WITH THE RESULT; HOWEVER, GIVEN THE LIMITED GROUNDS FOR APPEAL, WE HAVE PAID THE AWARD.



End of Report

This page is intentionally left blank.