



IAPD Report

D. G. (CHIP) GORDON KENSINGER JR

CRD# 1097494

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

D. G. (CHIP) GORDON KENSINGER JR (CRD# 1097494)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/02/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	BCG SECURITIES, INC.	CRD# 70	09/30/2013
IA	BCG SECURITIES, INC.	CRD# 70	10/25/2013

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **22** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	PRIVATE ADVISOR GROUP, LLC	155216	CEDAR RAPIDS, IA	12/21/2012 - 09/16/2013
B	LPL FINANCIAL LLC	6413	CEDAR RAPIDS, IA	12/17/2012 - 09/13/2013
IA	RBC CAPITAL MARKETS, LLC	31194	CEDAR RAPIDS, IA	12/27/1999 - 12/21/2012

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3
Termination	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **22** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **BCG SECURITIES, INC.**
Main Address: 51 HADDONFIELD ROAD
SUITE 210
CHERRY HILL, NJ 08002
Firm ID#: 70

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	09/30/2013
B	Alabama	Agent	Approved	06/02/2015
B	Arizona	Agent	Approved	01/08/2025
B	Arkansas	Agent	Approved	09/30/2013
B	California	Agent	Approved	09/30/2013
B	Colorado	Agent	Approved	03/25/2014
B	Florida	Agent	Approved	10/31/2013
B	Idaho	Agent	Approved	06/04/2020
B	Illinois	Agent	Approved	09/30/2013
B	Iowa	Agent	Approved	10/25/2013
IA	Iowa	Investment Adviser Representative	Approved	10/25/2013
B	Kansas	Agent	Approved	01/02/2025
B	Maryland	Agent	Approved	12/02/2013



Qualifications

	Regulator	Registration	Status	Date
B	Massachusetts	Agent	Approved	08/16/2016
B	Minnesota	Agent	Approved	09/30/2013
B	Missouri	Agent	Approved	10/23/2013
B	Montana	Agent	Approved	03/30/2018
B	Nebraska	Agent	Approved	04/02/2014
B	New York	Agent	Approved	09/30/2013
B	North Carolina	Agent	Approved	10/29/2013
B	Oregon	Agent	Approved	01/10/2024
B	Pennsylvania	Agent	Approved	09/30/2013
B	Texas	Agent	Approved	09/30/2013
B	Wisconsin	Agent	Approved	10/28/2013

Branch Office Locations

BCG SECURITIES, INC.
50 Second Ave. Bridge
CEDAR RAPIDS, IA 52401



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

Exam	Category	Date
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No information reported.



General Industry/Product Exams

Exam	Category	Date
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	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	03/19/1983

State Securities Law Exams

Exam	Category	Date
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	Uniform Investment Adviser Law Examination (S65)	Series 65	02/07/2005
	Uniform Securities Agent State Law Examination (S63)	Series 63	02/28/1983

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	12/21/2012 - 09/16/2013	PRIVATE ADVISOR GROUP, LLC	CRD# 155216	CEDAR RAPIDS, IA
B	12/17/2012 - 09/13/2013	LPL FINANCIAL LLC	CRD# 6413	CEDAR RAPIDS, IA
IA	12/27/1999 - 12/21/2012	RBC CAPITAL MARKETS, LLC	CRD# 31194	CEDAR RAPIDS, IA
B	03/02/1998 - 12/21/2012	RBC CAPITAL MARKETS, LLC	CRD# 31194	CEDAR RAPIDS, IA
B	03/22/1983 - 03/02/1998	DAIN RAUSCHER INCORPORATED	CRD# 7600	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2013 - Present	BCG SECURITIES, INC.	REGISTERED REPRESENTATIVE / IAR	Y	DELRAN, NJ, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1) 01/11/2013: DBA ONLY / KENSINGER & CO., LLC / CEDAR RAPIDS, IA

(2) 12/14/16 Part time Tai Chi class instructor at Grand Rapids, IA YMCA. 10 Hrs a year, \$100 compensation.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3
Termination	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: BCG Securities, Inc.

Allegations: Customer alleges that his annuity sub-accounts did not perform as expected during market gains as the portfolio was not allocated properly. However the customer made changes to his portfolio in June 2019 without telling the registered rep. These changes essentially put all the assets in a government money-market sub-account.

Product Type: Annuity-Variable

Alleged Damages: \$40,876.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 03/27/2020

Complaint Pending? No

Status: Settled

Status Date: 05/21/2020

Settlement Amount: \$10,000.00



Individual Contribution Amount: \$10,000.00

Broker Statement Mr. Kensinger denies any wrong activity in this account. As the customer re-allocated his portfolio in June 2019, without notifying Mr. Kensinger, Kensinger was unaware of the sub-account allocations. Moreover, as the market has declined substantially in February and March 2020, the customer had no real losses, thus he has no damages. By being in the government account customer has actually out-performed the market.

Disclosure 2 of 3

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: RBC CAPITAL MARKETS CORPORATION

Allegations: CUSTOMERS CLAIM THE FEATURES OF A VARIABLE ANNUITY PURCHASED IN AUGUST 2004 WERE MISREPRESENTED.

Product Type: Annuity-Variable

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): CLAIM FOR DAMAGES UNSPECIFIED BUT BELIEVED TO EXCEED \$5,000.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 06/23/2009

Complaint Pending? No

Status: Settled

Status Date: 08/19/2009

Settlement Amount: \$14,790.71

Individual Contribution Amount: \$0.00

Disclosure 3 of 3

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: DAIN RAUSCHER INC.

Allegations: CLIENT ALLEGES THAT IN DECEMEBER OF 1999, MR. KENSINGER SOLD ALL OF HER FRANKLIN FUNDS RATHER THAN A PORTION AS SHE HAD REQUESTED, AND INVESTED PROCEEDS IN UITs, WHICH SHE CLAIMS WERE INAPPROPRIATE, WITHOUT HER PRIOR AUTHORIZATION. LOSSES ARE ALLEGED TO BE BETWEEN \$12,305 - \$25,000



Product Type: Unit Investment Trust(s)

Alleged Damages: \$25,000.00

Customer Complaint Information

Date Complaint Received: 04/18/2001

Complaint Pending? No

Status: Denied

Status Date: 05/02/2001

Settlement Amount:

**Individual Contribution
Amount:**



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 2

Reporting Source: Firm
Firm Name: PRIVATE ADVISOR GROUP, LLC
Termination Type: Discharged
Termination Date: 09/16/2013
Allegations: TERMINATED CONCURRENT WITH BROKER-DEALER TERMINATION FOR VIOLATION OF FIRM POLICY.
Product Type: No Product

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Reporting Source: Individual
Firm Name: PRIVATE ADVISORS GROUP
Termination Type: Discharged
Termination Date: 09/16/2013
Allegations: TERMINATED CONCURRENT WITH BROKER DEALER TERMINATION FOR VIOLATION OF FIRM POLICY (DISCRETIONARY TRADING IN VARIABLE ANNUITY SUB-ACCOUNTS)
Product Type: Annuity-Variable
Broker Statement TRADING IN VA SUB-ACCOUNT STRATEGY WAS DISCLOSED TO LPL FINANCIAL (THE BD) DURING THE RECRUITING PROCESS SEVERAL TIMES AND THERE WAS NO CONCERN AT THAT TIME. UPON THE FIRST LPL COMPLIANCE AUDIT IT WAS DEEMED THAT THE ADVISOR WAS DOING DISCRETIONARY TRADING, THEREBY VIOLATING LPL'S SUPERVISORY PROCEDURES. HE WAS THEN TERMINATED.

Disclosure 2 of 2

Reporting Source: Firm
Firm Name: LPL FINANCIAL LLC
Termination Type: Discharged
Termination Date: 08/16/2013
Allegations: DISCRETIONARY TRADING IN VARIABLE ANNUITY SUBACCOUNTS, IN VIOLATION OF FIRM POLICY.
Product Type: Annuity-Variable

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Reporting Source: Individual
Firm Name: LPL FINANCIAL
Termination Type: Discharged



Termination Date:	08/16/2013
Allegations:	DISCRETIONARY TRADING IN VARIABLE ANNUITY SUBACCOUNTS, IN VIOLATION OF FIRM POLICY.
Product Type:	Annuity-Variable
Broker Statement	TRADING IN VA SUB-ACCOUNT STRATEGY WAS DISCLOSED TO PRIVATE ADVISORY GROUP DURING THE RECRUITING PROCESS SEVERAL TIMES AND THERE WAS NO CONCERN AND ADVISOR BECAME LICENSED WITH LPL. UPON THE FIRST VISIT FROM THEIR COMPLIANCE DEPARTMENT IT WAS DEEMED THAT THE ADVISOR WAS DOING DISCRETIONARY TRADING, VIOLATION THE BD'S SUPERVISORY PROCEDURES. HE WAS THEN TERMINATED.



End of Report

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