



## IAPD Report

# Michael William Conway

CRD# 1099865

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### Michael William Conway (CRD# 1099865)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **07/08/2022**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	PURSHE KAPLAN STERLING INVESTMENTS	CRD# 35747	09/19/2018
<b>IA</b>	SUMMIT FINANCIAL, LLC	CRD# 299322	12/26/2018

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **18** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	SUMMIT EQUITIES INC	11039	PARSIPPANY, NJ	05/15/2002 - 12/27/2018
<b>IA</b>	SUMMIT FINANCIAL RESOURCES INC	104990	PARSIPPANY, NJ	06/06/2002 - 09/20/2018
<b>B</b>	SUMMIT EQUITIES, INC.	11039	PARSIPPANY, NJ	02/22/1984 - 09/19/2018

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **18** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 2

Firm Name: **PURSHE KAPLAN STERLING INVESTMENTS**  
Main Address: 80 STATE STREET  
ALBANY, NY 12207  
Firm ID#: 35747

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	Direct Participation Programs	Approved	09/19/2018
<b>B</b>	FINRA	General Securities Representative	Approved	09/19/2018
<b>B</b>	FINRA	Invest. Co and Variable Contracts	Approved	09/19/2018
<b>B</b>	Arizona	Agent	Approved	09/19/2018
<b>B</b>	California	Agent	Approved	09/19/2018
<b>B</b>	Colorado	Agent	Approved	10/09/2020
<b>B</b>	Connecticut	Agent	Approved	09/19/2018
<b>B</b>	Delaware	Agent	Approved	09/29/2020
<b>B</b>	Florida	Agent	Approved	09/19/2018
<b>B</b>	Georgia	Agent	Approved	09/19/2018
<b>B</b>	Illinois	Agent	Approved	11/13/2020
<b>B</b>	Massachusetts	Agent	Approved	09/19/2018
<b>B</b>	New Hampshire	Agent	Approved	07/12/2022



### Qualifications

Regulator	Registration	Status	Date
<b>B</b> New Jersey	Agent	Approved	09/19/2018
<b>B</b> New York	Agent	Approved	09/19/2018
<b>B</b> North Carolina	Agent	Approved	09/30/2020
<b>B</b> Oregon	Agent	Approved	09/19/2018
<b>B</b> Pennsylvania	Agent	Approved	09/19/2018
<b>B</b> South Carolina	Agent	Approved	09/19/2018
<b>B</b> Texas	Agent	Approved	09/19/2018
<b>B</b> Virginia	Agent	Approved	09/30/2020

### Branch Office Locations

4 Campus Drive  
Parsippany, NJ 07054

### Employment 2 of 2

Firm Name: **SUMMIT FINANCIAL, LLC**  
Main Address: 4 CAMPUS DRIVE  
PARSIPPANY, NJ 07054  
Firm ID#: 299322

Regulator	Registration	Status	Date
<b>IA</b> New Jersey	Investment Adviser Representative	Approved	01/03/2019

### Branch Office Locations

**SUMMIT FINANCIAL, LLC**  
4 Campus Drive  
Parsippany, NJ 07054



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 4 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	05/09/1997
Direct Participation Programs Representative Examination (S22)	Series 22	10/26/1984
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	09/20/1983

#### State Securities Law Exams

Exam	Category	Date
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Uniform Securities Agent State Law Examination (S63)	Series 63	04/05/1984
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### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

#### Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	05/15/2002 - 12/27/2018	SUMMIT EQUITIES INC	CRD# 11039	PARSIPPANY, NJ
IA	06/06/2002 - 09/20/2018	SUMMIT FINANCIAL RESOURCES INC	CRD# 104990	PARSIPPANY, NJ
B	02/22/1984 - 09/19/2018	SUMMIT EQUITIES, INC.	CRD# 11039	PARSIPPANY, NJ
B	01/02/1988 - 04/20/1990	MML INVESTORS SERVICES, INC.	CRD# 10409	SPRINGFIELD, MA
B	05/20/1985 - 01/02/1988	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	CRD# 2682	
B	09/21/1983 - 03/09/1984	EQUICO SECURITIES, INC.	CRD# 6627	
B	09/21/1983 - 03/09/1984	THE EQUITABLE LIFE ASSURANCE SOCIETY OF THE UNITED STATES	CRD# 4039	

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2018 - Present	SUMMIT FINANCIAL, LLC	IAR	Y	Parsippany, NJ, United States
09/2018 - Present	Purshe Kaplan Sterling Investments	Registered Representative	Y	Albany, NY, United States
02/1984 - 12/2018	SUMMIT EQUITIES, INC.	RR / IAR	Y	PARSIPPANY, NJ, United States
02/1984 - 09/2018	Summit Financial Resources, Inc.	IAR	Y	PARSIPPANY, NJ, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1) Summit Financial, LLC DBA Conway Wealth Group . Investment Related. 4 Campus Drive, Parsippany NJ 07054. RIA. IAR. 11/1/18. 160 hours per month, all during trading hours. Provide financial advice to client.



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

(2) Offers Insurance As A Broker Or Agent Through Numerous Insurance Companies. Some Sales Are Through SRM, An Affiliated Company Which Is Licensed To Sell Various Insurance Products. Mr. Conway Earns Both Cash And Non-Cash Compensation Based On Sales Of These Products.

(3) MR. CONWAY OPERATES FARMLAND AND STABLES. DEVOTES 5 HOURS/MONTH.

(4) CHIEF COORDINATOR FOR THE GRACE PROJECT, A YOUTH PROGRAM THAT HE IS HOPING WILL BEGIN IN JUNE OF 2017, LOCATED AT 321 BURNT MILL RD. BRANCBURG, NJ 08876. A YOUTH PROGRAM FOR INNER CITY KIDS WHO WILL GO TO MR. CONWAY'S FARM TO PARTICIPATE. MR. CONWAY MAY INCUR SOME BUSINESS EXPENSES TO RUN THIS PROGRAM (BUY EQUIPMENT), AND DEVOTES APPROXIMATELY 50 HOURS PER MONTH, ZERO DURING TRADING HOURS. HE DOES NOT GENERATE ANY INCOME FROM THIS BUSINESS ACTIVITY.

5) Seeds/Seeds Investor, LLC: Investment related. Co-Owner and Founder: Start 12/2018. 311 West 43rd Street, New York, NY 10036; ESG Investment Platform, RIA live as of 6/2020, title Chairman of the Board, dedicating 20hrs/mo, 0 hours during trading hours. New Investment Platform Concept.

6) Mr. Conway is the Co-Founder of The Life & Wealth Network, a non-investment related outside business activity located at 10 Chilton Street, Bernardsville NJ, 07924; start-up 1/21/20. The Life & Wealth Network is a B2B subscription service that provides financial advisors with a curated, branded list of service providers to make available to high end clients. This network includes platforms and services that help clients in various parts of life outside of traditional financial planning. Compensation may come from adding Summit and other IAs as clients. Mr. Conway may devote 40 hours per month to this activity, 10 hours during security trading hours.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Employing firm when activities occurred which led to the complaint:</b>	Summit Financial
<b>Allegations:</b>	Client alleges that Mr. Conway and Summit did not perform adequate vetting of an outside investment opportunity brought to Conway by the Client. Neither Conway nor Summit recommended, managed, monitored, or received payment on the investment opportunity. Client unilaterally made the decision to invest in 2007 and 2009. The investment turned out to be a product of fraud, and its promoter was ultimately convicted.
<b>Product Type:</b>	Other: Waste to Ethanol Company
<b>Alleged Damages:</b>	\$0.00
<b>Alleged Damages Amount Explanation (if amount not exact):</b>	Unspecified.
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

### Customer Complaint Information

<b>Date Complaint Received:</b>	10/15/2019
<b>Complaint Pending?</b>	No



**Status:** Settled

**Status Date:** 05/08/2020

**Settlement Amount:** \$75,000.00

**Individual Contribution Amount:** \$50,000.00

**Broker Statement**

Conway and Summit settled this matter for nuisance value, and not based on any admission of liability. The claims were baseless and without merit. Client acknowledged that he individually and without the assistance of Conway or Summit identified the opportunity and invested upon his own accord, not through Summit and not upon the recommendation of Summit or Conway. Ultimately, the investment turned out to be a fraud. Conway had tried to dissuade the Client from investing in the opportunity to no avail, and informed him of a "high-degree of risk and potential for a total loss." Despite Conway's position, the Client made a total investment of one million dollars in the fraudulent opportunity in 2007 and 2009, acknowledging that he was proceeding with the investment on his own. Client continued his relationship with Summit and Conway for several years even after it was apparent to Client that the promoter of the investment had committed fraud



## End of Report

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