



## IAPD Report

# GERD RALPH MARTIN HANSMA

CRD# 1132588

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### GERD RALPH MARTIN HANSMA (CRD# 1132588)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/29/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	OSAIC WEALTH, INC.	CRD# 23131	01/19/2024
<b>IA</b>	OSAIC WEALTH, INC.	CRD# 23131	01/19/2024

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **4** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	WOODBURY FINANCIAL SERVICES, INC.	421	GRANDVILLE, MI	01/07/2010 - 01/19/2024
<b>B</b>	WOODBURY FINANCIAL SERVICES, INC.	421	GRANDVILLE, MI	05/15/1996 - 01/19/2024
<b>B</b>	VESTAX SECURITIES CORPORATION	10332	HUDSON, OH	10/20/1995 - 05/08/1996

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Criminal	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 4 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**  
Main Address: 18700 N. HAYDEN ROAD  
SUITE 255  
SCOTTSDALE, AZ 85255  
Firm ID#: 23131

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	General Securities Representative	Approved	01/19/2024
<b>B</b>	Arizona	Agent	Approved	01/19/2024
<b>B</b>	Florida	Agent	Approved	01/19/2024
<b>B</b>	Indiana	Agent	Approved	01/19/2024
<b>B</b>	Michigan	Agent	Approved	01/19/2024
<b>IA</b>	Michigan	Investment Adviser Representative	Approved	01/19/2024

### Branch Office Locations

**OSAIC WEALTH, INC.**  
3181 PRAIRIE ST SW STE 103  
GRANDVILLE, MI 49418



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 4 general industry/product exams, and 2 state securities law exams.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	03/13/1995
Direct Participation Programs Representative Examination (S22)	Series 22	05/04/1990
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	06/10/1983

#### State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	12/27/2003
Uniform Securities Agent State Law Examination (S63)	Series 63	06/08/1983

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

#### Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities



Administrators Association at <http://www.nasaa.org>



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	01/07/2010 - 01/19/2024	WOODBURY FINANCIAL SERVICES, INC.	CRD# 421	GRANDVILLE, MI
B	05/15/1996 - 01/19/2024	WOODBURY FINANCIAL SERVICES, INC.	CRD# 421	GRANDVILLE, MI
B	10/20/1995 - 05/08/1996	VESTAX SECURITIES CORPORATION	CRD# 10332	HUDSON, OH
B	11/30/1988 - 09/27/1995	ANDOVER SECURITIES, INC.	CRD# 16903	KANSAS CITY, MO
B	07/13/1983 - 06/27/1988	MUTUAL OF OMAHA FUND MANAGEMENT COMPANY	CRD# 611	OMAHA, NE

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	GRANDVILLE, MI, United States
04/1996 - Present	FORTIS INVESTORS, INC.	NOT PROVIDED	Y	GRAND RAPIDS, MI, United States
08/1988 - Present	G.R. HANSMA INSURANCE	OTHER - OWNER	N	GRAND RAPIDS, MI, United States
08/1988 - Present	LIFE STYLE FINANCIAL GROUP, INC	OTHER - REP	N	GRAND RAPIDS, MI, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1)HANSMA INSURANCE; NONINV RELATED; 4301 CANAL AVE SW STE 101; INSURANCE PRODUCTS; SALES; 12/06/1982; 20HR/MON; 20HR/MON; SALES

2)GERD R HANSMA,CERTIFIED PERSONAL TRAINER; NONINV RELATED; 4301 CANAL AVE SW STE 101; PERSONAL FITNESS TRAINING FOR A FEW,SELECT CLIENTS AT HYM OR HOME; PERSONAL FITNESS TRAINER; 04/09/2003; 10HR/MON; 0HR/MON

3) HANSMA AGENCY  
POSITION: Owner NATURE: Sole Proprietorship INVESTMENT RELATED: Yes NUMBER OF HOURS: 80 SECURITIES



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

TRADING HOURS: 60 START DATE: 07/01/1986

ADDRESS: 3181 Prairie St. SW, Ste. 103, Grandville MI 49418, United States

DESCRIPTION: Sell and service Health, Life, Disability Insurance Accounts.

#### 4) HANSMA TRAINING

POSITION: Personal Trainer NATURE: Personal Fitness and Health Training INVESTMENT RELATED: No NUMBER OF

HOURS: 10 SECURITIES TRADING HOURS: 0 START DATE: 07/01/2006

ADDRESS: 3181 Prairie St. SW, Ste. 103, Grandville MI 49418, United States

DESCRIPTION: Personal Training services to individual clients. Weight loss and strength/fitness training.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
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Criminal	1
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### Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Court Details:</b>	HOLLAND, MI POLICE DEPARTMENT NO LONGER AVAILABLE
<b>Charge Date:</b>	01/12/1981
<b>Charge Details:</b>	RECEIVING AND CONCEALING A PARKING METER. PROPERTY OVER \$100. DESTRUCTION OF PRIVATE PROPERTY MAY HAVE BEEN CHARGED ALSO. THESE RECORDS NO LONGER EXIST AT THE HOLLAND COURT.
<b>Felony?</b>	
<b>Current Status:</b>	Final
<b>Status Date:</b>	05/20/1981
<b>Disposition Details:</b>	DISMISSED.
<b>Broker Statement</b>	WHILE I WAS NOT AT HOME (A RENTAL APARTMENT ABOVE STREET-LEVEL STORES), A CAR HIT A PARKING METER. THE SHOP OWNER DOWNSTAIRS PUT THE METER IN MY STREET LEVEL ENTRANCE. A POLICEMAN SAW IT THERE, CONFISCATED IT AND ARRESTED MY ROOMMATE AND I (I WAS A COLLEGE STUDENT AT HOPE COLLEGE AT THE TIME) ABOUT 10 DAYS LATER. WHEN WE FINALLY MET WITH A PROSECUTOR, THE CHARGES WERE DISMISSED.



## End of Report

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