



IAPD Report

RICHARD NORMAN FICHTER JR

CRD# 1135242

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 5
Registration and Employment History	6 - 7
Disclosure Information	8

i When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.
Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

RICHARD NORMAN FICHTER JR (CRD# 1135242)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/28/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	OSAIC WEALTH, INC.	CRD# 23131	06/14/2024
IA	OSAIC WEALTH, INC.	CRD# 23131	06/14/2024

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **23** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	SECURITIES AMERICA ADVISORS, INC.	110518	WILLIAMSVILLE, NY	03/01/2010 - 06/14/2024
B	SECURITIES AMERICA, INC.	10205	WILLIAMSVILLE, NY	03/05/1991 - 06/14/2024
IA	SECURITIES AMERICA ADVISORS, INC.	110518	WILLIAMSVILLE, NY	07/23/2002 - 10/04/2004

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **23** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**
Main Address: 18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255
Firm ID#: 23131

	Regulator	Registration	Status	Date
B	FINRA	General Securities Principal	Approved	06/14/2024
B	FINRA	General Securities Representative	Approved	06/14/2024
B	FINRA	Operations Professional	Approved	06/14/2024
B	Alabama	Agent	Approved	06/14/2024
B	Arizona	Agent	Approved	06/14/2024
B	Arkansas	Agent	Approved	06/14/2024
B	California	Agent	Approved	06/14/2024
B	Colorado	Agent	Approved	06/14/2024
B	Connecticut	Agent	Approved	06/14/2024
B	Florida	Agent	Approved	06/14/2024
IA	Florida	Investment Adviser Representative	Approved	06/14/2024
B	Illinois	Agent	Approved	03/12/2025
B	Indiana	Agent	Approved	06/14/2024



Qualifications

	Regulator	Registration	Status	Date
B	Kentucky	Agent	Approved	06/14/2024
B	Maryland	Agent	Approved	06/14/2024
B	Michigan	Agent	Approved	06/14/2024
B	Minnesota	Agent	Approved	06/14/2024
B	Missouri	Agent	Approved	06/14/2024
B	New Jersey	Agent	Approved	06/14/2024
B	New York	Agent	Approved	06/14/2024
IA	New York	Investment Adviser Representative	Approved	06/14/2024
B	North Carolina	Agent	Approved	06/14/2024
IA	North Carolina	Investment Adviser Representative	Approved	06/14/2024
B	Ohio	Agent	Approved	06/14/2024
B	Pennsylvania	Agent	Approved	06/14/2024
B	South Carolina	Agent	Approved	06/14/2024
B	Texas	Agent	Approved	06/14/2024
IA	Texas	Investment Adviser Representative	Restricted Approval	06/14/2024
B	Washington	Agent	Approved	06/14/2024
B	West Virginia	Agent	Approved	06/14/2024

Branch Office Locations

OSAIC WEALTH, INC.



Qualifications

25 CALIFORNIA DR
WILLIAMSVILLE, NY 14221-6650




Qualifications

PASSED INDUSTRY EXAMS





This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 4 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

Exam	Category	Date
 General Securities Principal Examination (S24)	Series 24	07/30/1993

General Industry/Product Exams

Exam	Category	Date
 Operations Professional Examination (S99TO)	Series 99TO	01/02/2023
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 General Securities Representative Examination (S7)	Series 7	10/15/1983
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	06/08/1983

State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	04/27/2010
 Uniform Securities Agent State Law Examination (S63)	Series 63	08/16/1985

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	03/01/2010 - 06/14/2024	SECURITIES AMERICA ADVISORS, INC.	CRD# 110518	WILLIAMSVILLE, NY
B	03/05/1991 - 06/14/2024	SECURITIES AMERICA, INC.	CRD# 10205	WILLIAMSVILLE, NY
IA	07/23/2002 - 10/04/2004	SECURITIES AMERICA ADVISORS, INC.	CRD# 110518	WILLIAMSVILLE, NY
B	09/17/1985 - 02/28/1991	DEAN WITTER REYNOLDS INC.	CRD# 7556	PURCHASE, NY
B	10/20/1983 - 09/24/1985	WILLIAM M. CADDEN & CO., INC.	CRD# 7361	
B	06/09/1983 - 11/17/1983	FIRST INVESTORS CORPORATION	CRD# 305	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
06/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	WILLIAMSVILLE, NY, United States
06/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	WILLIAMSVILLE, NY, United States
03/2006 - Present	FICHTER WEALTH MANAGEMENT, INC.	PRESIDENT	Y	WILLIAMSVILLE, NY, United States
01/1994 - 06/2024	SECURITIES AMERICA ADVISORS INC.	INVESTMENT ADVISOR REPRESENTATIVE	Y	WILLIAMSVILLE, NY, United States
02/1991 - 06/2024	SECURITIES AMERICA, INC.	REGISTERED REPRESENTATIVE	Y	WILLIAMSVILLE, NY, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

FICHTER WEALTH MANAGEMENT INC
POSITION: rep NATURE: FICHTER WEALTH MANAGEMENT, INC. - INVESTMENT RELATED- INSURANCE SALES- PRESIDENT- START DATE: 3/2006 LOCATED AT 25 CALIFORNIA DRIVE - WILLIAMSVILLE, NY 14221-6650 INVESTMENT



Registration & Employment History



OTHER BUSINESS ACTIVITIES

RELATED: No NUMBER OF HOURS: 1 SECURITIES TRADING HOURS: 1 START DATE: 03/01/2006
ADDRESS: 25 CALIFORNIA DR, WILLIAMSVILLE NY 14221, United States
DESCRIPTION: Sell term insurance, LTC and fixed annuities

FIRST BAPTIST CHURCH OF WEST SENECA

POSITION: deacon NATURE: Deacon in church INVESTMENT RELATED: No NUMBER OF HOURS: 2 SECURITIES TRADING HOURS: 0 START DATE: 09/01/2017
ADDRESS: 511 Union Road, West Seneca NY 14224, United States
DESCRIPTION: Minister to the church membership in a variety of ways



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: SECURITIES AMERICA, INC.

Allegations: IN JUNE AND AUGUST OF 2000, THE PROCEEDS FROM THE ESTATE OF [CUSTOMER] WERE INVESTED IN HIS WIFE’S AND TWO CHILDREN’S ACCOUNTS. THEY ALLEGE TRADES WERE PLACED FOR THE PRIMARY PURPOSE OF PRODUCING COMMISSIONS, MAKING UNAUTHORIZED AND DISCRETIONARY TRADES WITHOUT AUTHORITY TO DO SO, UNSUITABLE TRADES, MUTUAL FUND BREAKPOINT VIOLATIONS, MAKING RECOMMENDATIONS WITHOUT ADEQUATE BASIS FOR THOSE RECOMMENDATIONS, FAILING TO FOLLOW CUSTOMER DIRECTIVES, AND ENGAGING IN DECEPTIVE ACTS AND PRACTICES.

Product Type: Mutual Fund(s)

Alleged Damages: \$370,105.79

Customer Complaint Information

Date Complaint Received: 05/19/2003

Complaint Pending? No

Status: Arbitration/Reparation

Status Date: 05/19/2003

Settlement Amount:

Individual Contribution Amount:

**Arbitration Information**

Arbitration/Reparation Claim filed with and Docket/Case No.: NASD DISPUTE RESOLUTION CASE NUMBER 03-02003

Date Notice/Process Served: 05/19/2003

Arbitration Pending? No

Disposition: Settled

Disposition Date: 01/20/2005

Monetary Compensation Amount: \$98,450.00

Individual Contribution Amount: \$0.00

Broker Statement THESE CLIENTS HAD A LARGE, UNDIVERSIFIED EQUITY PORTFOLIO THEY WANTED INVESTMENT ADVISE ON. THEY WERE PRESENTED WITH A PROPOSAL TO DIVERSIFY INTO MUTUAL FUNDS, BONDS, AND SOME EQUITIES AND THEY AGREED TO THE PROPOSAL. GIVEN DISCLOSED INCOME NEEDS, SUFFICIENT MONEY WAS PLACED IN MONEY MARKETS FOR THE COMING YEAR. THESE CLIENTS WERE INVESTED IN SECURITIES THAT WERE PRUDENT AND PROPERLY DIVERSIFIED AMONGST A VARIETY OF FIRMS AND ASSET CLASSES SUITABLE TO THEIR INVESTMENT OBJECTIVES.

Disclosure 2 of 3

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: SECURITIES AMERICA, INC.

Allegations: CLIENT'S NEPHEW ALLEGES THAT THE AMERICAN SKANDIA AND SAI REPRESENTATIVE RICHARD FICHTER WERE REMISS IN COMMUNICATING THE POLICY CHANGES THAT AFFECTED THE VALUE AND APPLICABILITY OF THE CONTRACT AND DEATH BENEFITS.

Product Type: Annuity(ies) - Variable

Other Product Type(s): AMERICAN SKANDIA

Alleged Damages: \$52,000.00

Customer Complaint Information

Date Complaint Received: 08/29/2002

Complaint Pending? No

Status: Denied

Status Date: 10/01/2002

Settlement Amount:

Individual Contribution Amount:

Broker Statement AMERICAN SKANDIA DENIED THE ALLEGATIONS BY EXPLAINING TO THE CLIENT'S NEPHEW THAT THE CLIENT RECEIVED THE PROSPECTUS, WHICH STATES THE AGE RESTRICTED DEATH BENEFIT FOR NY CLIENTS. THE



APPLICATION WAS SIGNED BY THE CLIENT ACKNOWLEDGING THAT HE PURCHASED A VA AND IT WAS SUBJECT TO MARKET VOLATILITY.

Disclosure 3 of 3

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: SECURITIES AMERICA, INC.

Allegations: CUSTOMER ALLEGES THAT REPRESENTATIVE DID NOT CANCEL TRADE AS REQUESTED.

Product Type: Equity Listed (Common & Preferred Stock)

Alleged Damages: \$8,169.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 08/31/2000

Complaint Pending? No

Status: Settled

Status Date: 11/10/2000

Settlement Amount: \$8,169.00

Individual Contribution Amount: \$5,000.00



End of Report

This page is intentionally left blank.