



IAPD Report

TERRY LEE VANDELINDE

CRD# 1146594

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

TERRY LEE VANDELINDE (CRD# 1146594)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **11/21/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	VIP PLANNERS, INC.	CRD# 111946	02/07/1991

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **3** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	ASCEND FINANCIAL SERVICES, INC.	15296	ST. PAUL, MN	03/16/1991 - 12/31/2000
B	G. R. PHELPS & CO., INC.	173	ST. PAUL, MN	08/23/1983 - 03/13/1991

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **3** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **VIP PLANNERS, INC.**
Main Address: 1502 FRANKLIN ROAD, SW
ROANOKE, VA 24016
Firm ID#: 111946

	Regulator	Registration	Status	Date
	North Carolina	Investment Adviser Representative	Approved	04/26/2024
	Texas	Investment Adviser Representative	Restricted Approval	11/23/2025
	Virginia	Investment Adviser Representative	Approved	02/07/1991

Branch Office Locations

VIP PLANNERS, INC.
1502 FRANKLIN RD., SW
ROANOKE, VA 24016



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Direct Participation Programs Representative Examination (S22)	Series 22	10/30/1984
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	08/22/1983

State Securities Law Exams

Exam	Category	Date
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Uniform Investment Adviser Law Examination (S65)	Series 65	01/23/1991
Uniform Securities Agent State Law Examination (S63)	Series 63	12/05/1983

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	03/16/1991 - 12/31/2000	ASCEND FINANCIAL SERVICES, INC.	CRD# 15296	ST. PAUL, MN
B	08/23/1983 - 03/13/1991	G. R. PHELPS & CO., INC.	CRD# 173	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
02/1991 - Present	VIP PLANNERS, INC.	President, Chief Compliance Officer	Y	Roanoke, VA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

LICENSED AGENT FOR LIFE AND HEALTH INSURANCE. THESE DUTIES ACCOUNT FOR LESS THAN 10 HOURS PER WEEK AND ARE ALSO PERFORMED AT 1502 FRANKLIN RD., ROANOKE, VA. ALSO PERFORM MISCELLANEOUS FINANCIAL PLANNING WORK FOR APPROXIMATELY 5 HOURS PER WEEK.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	1

Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

Disclosure 1 of 1

Reporting Source: Regulator

Regulatory Action Initiated By: VIRGINIA - STATE CORPORATION COMMISSION
DIVISION OF SECURITIES

Sanction(s) Sought:

Other Sanction(s) Sought:

Date Initiated: 05/01/1980

Docket/Case Number: SEC900088

Employing firm when activity occurred which led to the regulatory action: VANDELINDE INVESTMENT PLANNING, INC.

Product Type:

Other Product Type(s):

Allegations: TRANSACTED BUSINESS AS AN UNREGISTERED INVESTMENT ADVISOR REPRESENTATIVE AND EMPLOYED AS AN INVESTMENT ADVISOR REPRESENTATIVE BY MORE THAN ONE INVESTMENT ADVISOR FIRM.

Current Status: Final

Resolution: Consent

Resolution Date: 11/30/1990

Sanctions Ordered: Monetary/Fine \$1,000.00



Other Sanctions Ordered:

Sanction Details: PAID A \$1,000 PENALTY AND AGREED, WITHOUT ADMITTING NOR DENYING THE ALLEGATIONS, NOT TO TRANSACT BUSINESS AS AN INVESTMENT ADVISOR REPRESENTATIVE IN VIOLATION OF THE VIRGINIA SECURITIES ACT.

Regulator Statement CONTACT MAX ZOECKLER, CHIEF INVESTIGATOR, 804-786-7751.

Reporting Source: Individual

Regulatory Action Initiated By: VANDELINDE INVESTMENT PLANNING, INC. (VS) STATE COR*SEE FAQ #1*

Sanction(s) Sought:

Other Sanction(s) Sought:

Date Initiated: 05/01/1980

Docket/Case Number: SEC900088

Employing firm when activity occurred which led to the regulatory action: VANDELINDE INVESTMENT PLANNING, INC.

Product Type: No Product

Other Product Type(s):

Allegations: VIOLATION OF SECTION 13.1-504C AND 13.1-504A PENALTY OF \$1000 AND AGREEMENT TO FULLY REGISTER.

Current Status: Final

Resolution: Consent

Resolution Date: 11/30/1990

Sanctions Ordered: Monetary/Fine \$1,000.00

Other Sanctions Ordered:

Sanction Details: PENALTY OF \$1000 PAYABLE TO THE STATE OF VIRGINIA

Broker Statement THE COMMONWEALTH OF VIRGINIA ALLEGED THAT VANDELINDE INVESTMENT PLANNING, INC. AND TERRY L. VANDELINDE WERE NOT FULLY OR PROPERLY REGISTERED AS INVESTMENT ADVISORS ACCORDING TO THE CURRENT STATUTES. THE AGREEMENT SETTLED WITHOUT EITHER PARTY ADMITTING OR DENYING THE ALLEGATIONS. THIS IS A SIGNATURE DEFICIENT AMENDED PAGE 3.



Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source: Regulator

Employing firm when activities occurred which led to the complaint: SECURIAN FINANCIAL SERVICES, INC.

Allegations: BREACH OF FIDUCIARY DUTY; NEGLIGENCE; FAILURE TO EXECUTE; SUITABILITY; BREACH OF CONTRACT; CHURNING

Product Type: Other

Other Product Type(s): UNSPECIFIED SECURITIES

Alleged Damages: \$750,000.00

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [NASD - CASE #01-06412](#)

Date Notice/Process Served: 11/27/2001

Arbitration Pending? No

Disposition: Award

Disposition Date: 06/20/2003

Disposition Detail: ON SEPTEMBER 24, 2002, CLAIMANTS WITHDREW THEIR CLAIM OF CHURNING. RESPONDENT SHALL PAY CLAIMANTS COMPENSATORY DAMAGES OF \$70,000 PLUS SIMPLE INTEREST.

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Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: SECURIAN FINANCIAL SERVICES

Allegations: DURING THE TIME PERIOD OF 1993-2000 CLIENTS ALLEGED NEGLIGENCES, BREACH OF CONTRACT, FAILURE TO FOLLOW INSTRUCTION, BREACH OF FIDUCIARY DUTY, NON SUITABILITY AND CHURNING.

Product Type: Mutual Fund(s)

Alleged Damages: \$750,000.00

Customer Complaint Information

Date Complaint Received: 01/11/2002

Complaint Pending? No

Status: Arbitration/Reparation



Status Date: 07/23/2003

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [NASD DISPUTE RESOLUTION ARBITRATION; NASD DR CASE # 01-06412](#)

Date Notice/Process Served: 01/11/2002

Arbitration Pending? No

Disposition: Award to Customer

Disposition Date: 06/20/2003

Monetary Compensation Amount: \$70,000.00

Individual Contribution Amount: \$70,000.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: ASCEND (AKA SECURIAN)

Allegations: BREACH OF FUDICIARY DUTY, NEGLIGENCE, FAILURE TO FOLLOW CLAIMANT'S ORDERS AND INVESTMENT SUITABILITY. EVENTS RANGED FROM 1999 TO 2001 AND INVOLVED PORTFOLIO MUTUAL FUND INVESTMENT LOSSES OCCURRING BETWEEN MARCH 30, 2000 AND SEPTEMBER 20, 2001.

Product Type: Mutual Fund(s)

Alleged Damages: \$750,000.00

Customer Complaint Information

Date Complaint Received: 12/14/2001

Complaint Pending? No

Status: Arbitration/Reparation

Status Date: 06/20/2003

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [NASD DISPUTE RESOLUTION ARBITRATION NUMBER 01-06412](#)

Date Notice/Process Served: 12/14/2001

Arbitration Pending? No

Disposition: Settled



Disposition Date:	06/20/2003
Monetary Compensation Amount:	\$70,000.00
Individual Contribution Amount:	\$0.00



End of Report

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