



IAPD Report

MICHAEL W. WILLIAM LAU

CRD# 1161307

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MICHAEL W. WILLIAM LAU (CRD# 1161307)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/08/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	UBS FINANCIAL SERVICES INC.	CRD# 8174	12/21/1987
IA	UBS FINANCIAL SERVICES INC.	CRD# 8174	12/08/2004

QUALIFICATIONS

This representative is currently registered in **10** SRO(s) and **34** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	DREXEL BURNHAM LAMBERT INCORPORATED	7323	LOCATION	09/05/1985 - 01/01/1988
B	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	LOCATION	07/21/1983 - 09/19/1985

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **34** jurisdiction(s) and **10** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **UBS FINANCIAL SERVICES INC.**

Main Address: 1200 HARBOR BOULEVARD
WEEHAWKEN, NJ 07086

Firm ID#: 8174

	Regulator	Registration	Status	Date
	BOX Exchange LLC	General Securities Representative	Approved	05/16/2012
	BOX Exchange LLC	General Securities Sales Supervisor	Approved	05/18/2020
	Cboe Exchange, Inc.	General Securities Sales Supervisor	Approved	04/19/1988
	Cboe Exchange, Inc.	General Securities Representative	Approved	03/03/1991
	FINRA	General Securities Representative	Approved	12/21/1987
	FINRA	General Securities Sales Supervisor	Approved	04/19/1988
	NYSE American LLC	General Securities Representative	Approved	04/03/1988
	NYSE American LLC	General Securities Sales Supervisor	Approved	10/01/2018
	NYSE Arca, Inc.	General Securities Representative	Approved	10/11/1992
	NYSE Arca, Inc.	General Securities Sales Supervisor	Approved	10/11/1992
	NYSE Texas, Inc.	General Securities Representative	Approved	07/13/2022
	NYSE Texas, Inc.	General Securities Sales Supervisor	Approved	07/13/2022
	Nasdaq ISE, LLC	General Securities Representative	Approved	01/25/2008



Qualifications

	Regulator	Registration	Status	Date
B	Nasdaq ISE, LLC	General Securities Sales Supervisor	Approved	10/01/2018
B	Nasdaq PHLX LLC	General Securities Representative	Approved	10/16/1993
B	Nasdaq PHLX LLC	General Securities Sales Supervisor	Approved	06/29/1999
B	Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
B	Nasdaq Stock Market	General Securities Sales Supervisor	Approved	07/12/2006
B	New York Stock Exchange	General Securities Representative	Approved	12/21/1987
B	New York Stock Exchange	General Securities Sales Supervisor	Approved	10/01/2018
B	Alaska	Agent	Approved	07/07/2025
B	Arizona	Agent	Approved	02/18/2004
B	California	Agent	Approved	08/14/1993
B	Colorado	Agent	Approved	09/04/2007
B	Connecticut	Agent	Approved	10/23/2017
B	Delaware	Agent	Approved	02/26/2021
B	Florida	Agent	Approved	12/21/1987
B	Georgia	Agent	Approved	02/24/2022
B	Illinois	Agent	Approved	06/19/2014
B	Indiana	Agent	Approved	02/26/2021
B	Iowa	Agent	Approved	01/18/2018
B	Kansas	Agent	Approved	02/25/2021



Qualifications

	Regulator	Registration	Status	Date
B	Maine	Agent	Approved	08/24/2017
B	Maryland	Agent	Approved	10/06/1999
B	Massachusetts	Agent	Approved	02/26/2021
B	Michigan	Agent	Approved	12/21/1987
IA	Michigan	Investment Adviser Representative	Approved	09/16/2010
B	Missouri	Agent	Approved	02/25/2021
B	Nevada	Agent	Approved	07/18/1997
B	New Hampshire	Agent	Approved	02/25/2021
B	New Jersey	Agent	Approved	02/25/2021
B	New Mexico	Agent	Approved	02/25/2021
B	New York	Agent	Approved	12/21/1987
B	North Carolina	Agent	Approved	09/20/2016
B	Ohio	Agent	Approved	12/21/1987
IA	Oklahoma	Investment Adviser Representative	Approved	12/08/2004
B	Oregon	Agent	Approved	02/05/2021
B	Pennsylvania	Agent	Approved	10/24/2017
B	South Carolina	Agent	Approved	07/19/2017
B	South Dakota	Agent	Approved	04/08/2026



Qualifications

	Regulator	Registration	Status	Date
B	Tennessee	Agent	Approved	01/09/2017
B	Texas	Agent	Approved	01/14/2019
IA	Texas	Investment Adviser Representative	Restricted Approval	02/11/2013
B	Utah	Agent	Approved	08/24/2009
B	Virginia	Agent	Approved	02/27/2015
B	Wisconsin	Agent	Approved	04/16/2007

Branch Office Locations

UBS FINANCIAL SERVICES INC.
SOMERSET PLACE OFFICE BLDG
2301 WEST BIG BEAVER RD.
TROY, MI 48084

UBS FINANCIAL SERVICES INC.
Rochester Hills, MI



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 3 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	01/02/2023
	General Securities Sales Supervisor - General Module Examination (S10)	Series 10	01/02/2023
	General Securities Sales Supervisor Examination (Options Module & General Module) (S8)	Series 8	04/04/1988

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	07/16/1983

State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	02/05/1996
	Uniform Securities Agent State Law Examination (S63)	Series 63	07/29/1983

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	09/05/1985 - 01/01/1988	DREXEL BURNHAM LAMBERT INCORPORATED	CRD# 7323	
B	07/21/1983 - 09/19/1985	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/1987 - Present	UBS FINANCIAL SERVICES INC.	FINANCIAL ADVISOR	Y	ROCHESTER, MI, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

No information reported.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	UBS FINANCIAL SERVICES INC
Allegations:	THE COMPLAINT AROSE OUT OF THE SALE OF AN AUCTION RATE SECURITY (ARS) THAT WAS MADE PRIOR TO THE WIDESPREAD ILLIQUIDITY IN THE ARS MARKET THAT OCCURRED IN FEBRUARY 2008
Product Type:	Other: AUCTION RATE SECURITIES
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	THE CUSTOMER DID NOT MAKE A CLAIM FOR COMPENSATORY DAMAGES AND/OR DAMAGES WERE DETERMINED TO BE LESS THAN \$5,000
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	04/03/2008
Complaint Pending?	No
Status:	Settled
Status Date:	12/23/2008



Settlement Amount: \$350,000.00

Individual Contribution Amount: \$0.00

Broker Statement

THE COMPLAINT AROSE IN CONNECTION WITH THE INDUSTRY WIDE BREAKDOWN OF THE LIQUIDITY IN THE MARKET FOR AUCTION RATE SECURITIES ("ARS"). THE FIRM AGREED TO REPURCHASE THE ARS SECURITIES AT ISSUE AT PAR VALUE FROM THE CLIENT PURSUANT TO A GLOBAL REPURCHASE AGREEMENT IT ENTERED INTO WITH SEVERAL REGULATORY BODIES. THIS WAS NOT A SETTLEMENT OF A DISPUTE BETWEEN THE CLIENT AND THE REPRESENTATIVE AND WAS NOT BASED ON THE MERITS OF THE CLIENT'S SPECIFIC CONCERNS OR ANY FINDING OF FAULT OR WRONGDOING BY THE NAMED REPRESENTATIVE. THE NAMED REPRESENTATIVE WAS NOT A PARTY TO, AND DID NOT AGREE TO OR PARTICIPATE IN, THE REPURCHASE AGREEMENT BETWEEN THE FIRM AND THE RELEVANT REGULATORY BODIES. THE NAMED REPRESENTATIVE DID NOT MAKE ANY PAYMENTS TO THE CLIENT AND THE NAMED REPRESENTATIVE WAS NOT ASKED TO AND DID NOT CONTRIBUTE TO THE SETTLEMENT AMOUNT. THE LISTED "SETTLEMENT AMOUNT" REPRESENTS ONLY THE GROSS INITIAL PAR VALUE OF THE ARS POSITION AND DOES NOT TAKE INTO ACCOUNT THE ACTUAL VALUE OF THE ARS POSITION AT THE TIME THE FIRM RECEIVED IT BACK FROM THE CLIENT IN CONNECTION WITH THE SETTLEMENT. THIS MATTER IS BEING REPORTED AS A SETTLEMENT PURSUANT TO THE REQUIREMENTS OF FINRA REGULATORY NOTICE 09-12.

Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: UBS PAINWEBBER INC.

Allegations: CLIENT ALLEGES THAT CERTAIN HIGH YIELD BOND FUNDS PURCHASED ON 9/1/99 WERE "INAPPROPRIATE". NO SPECIFIC DAMAGES ALLEGED BUT ESTIMATED TO EXCEED \$5,000.

Product Type: Debt - Corporate

Alleged Damages:

Customer Complaint Information

Date Complaint Received: 12/18/2000

Complaint Pending? No

Status: Settled

Status Date: 08/24/2001

Settlement Amount: \$2,500.00

Individual Contribution Amount: \$0.00

Broker Statement

THE CLIENT AND HER LATE HUSBAND WERE REFERRED TO ME BY ANOTHER CLIENT IN 1994. ORIGINALLY JERRY HAD ASKED FOR SOME CDS AND MONEY MARKET FUNDS AND IN 1998 WANTED BOND MUTUAL FUNDS. HE WAS ALWAYS CONCERNED WITH GETTING THE HIGHEST INCOME RATE HE COULD DESPITE THE VOLATILITY. UPON JERRY'S DEATH I WAS ASKED BY THE CUSTOMER TO SIT IN ON A SERIES OF MEETINGS



WITH THE ESTATE ATTORNEY, THE CPA AND HER STEPCHILDREN. IN ONE OF THE MEETINGS, THE CPA SUGGESTED TO THE CUSTOMER THAT SHE TAKE ADVANTAGE OF ANY LOSS IN SECURITIES TO OFFSET OTHER CAPITAL GAINS. UPON THAT RECOMMENDATION SHE SAID TO SELL THE FUNDS IN THE ACCOUNT AND REPURCHASE NEW ONES TO CAPTURE THE TAX LOSS. SHE INDICATED THAT SHE NEEDED THE HIGHEST INCOME SHE COULD GET BECAUSE SHE DID NOT KNOW WHAT THE INCOME FROM THE TRUST WOULD PROVIDE HER. I CAUTIONED HER THAT THESE FUNDS WERE NOT GUARANTEED AND COULD GO DOWN IN VALUE. SHE INDICATED THAT SHE DID NOT WORRY ABOUT THE PRINCIPAL, HER MAIN CONCERN WAS THE INCOME. WHEN I MENTIONED TO HER THAT THE STRATEGY SHE WANTED INVOLVED RISK SHE SAID THAT SHE WAS COMFORTABLE WITH THAT. I HAD THIS CONVERSATION WITH THE CLIENT ON AUGUST 18 AND 23 OF 1999. AT THE END OF 1999, THE CLIENT BROUGHT IN AN ATTORNEY TO ADVISE HER AND HE DEMANDED A WRITTEN ANALYSIS OF ALL POSSIBLE OPTIONS SO HE COULD MAKE THE DECISIONS FOR HER. PRIOR TO THAT I EXPLAINED EACH INVESTMENT OPTION TO THE CLIENT DIRECTLY AND WE MADE THE DECISIONS TOGETHER. THE CLIENT WAS COMFORTABLE WITH THE LEVEL OF RISK FOR OVER A YEAR BEFORE THE LIQUIDATION WAS NECESSARY.



End of Report

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