



IAPD Report

ROBERT LEROY CHESS

CRD# 1174758

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

ROBERT LEROY CHESS (CRD# 1174758)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **07/14/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	CAMBRIDGE INVESTMENT RESEARCH, INC.	CRD# 39543	04/27/2026
IA	THE AMERIFLEX GROUP	CRD# 305585	04/28/2026

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **20** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	OSAIC WEALTH, INC.	23131	ERIE, PA	06/14/2024 - 04/29/2026
IA	OSAIC WEALTH, INC.	23131	ERIE, PA	06/14/2024 - 04/29/2026
IA	SECURITIES AMERICA ADVISORS, INC.	110518	ERIE, PA	07/17/2020 - 06/14/2024

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **20** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **CAMBRIDGE INVESTMENT RESEARCH, INC.**

Main Address: 1776 PLEASANT PLAIN RD.
FAIRFIELD, IA 52556-8757

Firm ID#: 39543

	Regulator	Registration	Status	Date
	FINRA	Corporate Securities Represent	Approved	04/27/2026
	FINRA	Direct Participation Programs	Approved	04/27/2026
	FINRA	Invest. Co and Variable Contracts	Approved	04/27/2026
	FINRA	Investment Co./Variable Contracts Prin	Approved	04/27/2026
	Alabama	Agent	Approved	07/14/2026
	Arizona	Agent	Approved	06/10/2026
	Colorado	Agent	Approved	06/02/2026
	Florida	Agent	Approved	05/29/2026
	Georgia	Agent	Approved	05/29/2026
	Illinois	Agent	Approved	06/01/2026
	Kansas	Agent	Approved	05/28/2026
	Maryland	Agent	Approved	06/01/2026
	New Hampshire	Agent	Approved	07/15/2026



Qualifications

	Regulator	Registration	Status	Date
B	New York	Agent	Approved	05/28/2026
B	North Carolina	Agent	Approved	05/28/2026
B	Ohio	Agent	Approved	05/29/2026
B	Oregon	Agent	Approved	06/17/2026
B	Pennsylvania	Agent	Approved	04/27/2026
B	South Carolina	Agent	Approved	06/01/2026
B	Texas	Agent	Approved	05/29/2026
B	Utah	Agent	Approved	06/01/2026
B	Virginia	Agent	Approved	05/29/2026
B	Washington	Agent	Approved	05/29/2026
B	West Virginia	Agent	Approved	06/03/2026

Branch Office Locations

CAMBRIDGE INVESTMENT RESERARCH, INC.

8331 Edinboro Road., Ste. 1
Erie, PA 16509

Employment 2 of 2

Firm Name: **THE AMERIFLEX GROUP**
Main Address: 8475 W. SUNSET ROAD, SUITE 101
LAS VEGAS, NV 89113
Firm ID#: 305585

	Regulator	Registration	Status	Date
IA	Pennsylvania	Investment Adviser Representative	Approved	04/28/2026
IA	Texas	Investment Adviser Representative	Approved	04/28/2026



Qualifications

Regulator	Registration	Status	Date
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Branch Office Locations

THE AMERIFLEX GROUP
5331 Edinboro Road
Suite 1
Erie, PA 16510



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 4 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
 Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	12/20/1985

General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 Direct Participation Programs Representative Examination (S22)	Series 22	01/14/2015
 Corporate Securities Limited Representative Examination (S62)	Series 62	08/14/2000
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	09/02/1983

State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	07/13/1999
 Uniform Securities Agent State Law Examination (S63)	Series 63	08/30/1983

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	06/14/2024 - 04/29/2026	OSAIC WEALTH, INC.	CRD# 23131	ERIE, PA
IA	06/14/2024 - 04/29/2026	OSAIC WEALTH, INC.	CRD# 23131	ERIE, PA
IA	07/17/2020 - 06/14/2024	SECURITIES AMERICA ADVISORS, INC.	CRD# 110518	ERIE, PA
B	07/17/2020 - 06/14/2024	SECURITIES AMERICA, INC.	CRD# 10205	ERIE, PA
IA	01/21/2014 - 07/17/2020	INVESTACORP ADVISORY SERVICES INC	CRD# 109011	ERIE, PA
B	01/21/2014 - 07/17/2020	INVESTACORP, INC.	CRD# 7684	ERIE, PA
B	12/07/2006 - 01/22/2014	INVEST FINANCIAL CORPORATION	CRD# 12984	ERIE, PA
IA	12/07/2006 - 01/22/2014	INVEST FINANCIAL CORPORATION	CRD# 12984	ERIE, PA
IA	01/10/2005 - 12/08/2006	INVESTORS CAPITAL ADVISORY	CRD# 30613	ERIE, PA
B	04/25/1996 - 12/08/2006	INVESTORS CAPITAL CORP.	CRD# 30613	ERIE, PA
IA	06/20/2001 - 12/31/2004	EASTERN POINT ADVISORS INC.	CRD# 107123	ERIE, PA
B	02/01/1991 - 04/29/1996	HACKETT ASSOCIATES, INC.	CRD# 2106	WYOMISSING, PA
B	07/13/1989 - 02/27/1991	NORTH AMERICAN MANAGEMENT, INC.	CRD# 624	SIOUX FALLS, SD
B	09/06/1983 - 07/19/1989	FIRST AMERICAN NATIONAL SECURITIES, INC.	CRD# 10111	DULUTH, GA



Registration & Employment History

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
04/2026 - Present	Cambridge Investment Research, Inc.	Registered Rep	Y	Fairfield, IA, United States
04/2026 - Present	The Ameriflex Group	IAR	Y	Las Vegas, NV, United States
06/2024 - 04/2026	OSAIC WEALTH, INC.	REGISTERED REPRESENTATIVE	Y	ERIE, PA, United States
07/2020 - 06/2024	SECURITIES AMERICA ADVISORS, INC.	Mass Transfer	Y	LA VISTA, NE, United States
07/2020 - 06/2024	SECURITIES AMERICA, INC.	Mass Transfer	Y	ERIE, PA, United States
01/2014 - 06/2024	INVESTACORP ADVISORY SERVICES	REGISTERED INVESTMENT ADVISOR	Y	MIAMI, FL, United States
01/2014 - 06/2024	INVESTACORP INC	REGISTERED REPRESENTATIVE	Y	MIAMI, FL, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. THE AMERIFLEX GROUP, 8331 Edinboro Rd, Erie PA 16509, United States, 04/27/2026, CFP, RIA Affiliation - other than CIRA, IR, 160 HR/MO - 160 HR/MO TRADING

2. ESTATE SOLUTION PLANNERS INC., 8331 Edinboro Rd, Erie PA 16509, United States, 01/02/2000, Partner, Insurance/Benefits/Human Resources, IR, 160 HR/MO - 160 HR/MO TRADING



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: ICC

Allegations: CLAIMANT ALLEGES PERFORMANCE AND SERVICE ISSUES RELATIVE TO A VARIABLE ANNUITY PURCHASED IN 1999. COMPLAINT AND REQUEST TO MEDATE FILED WITH NASD DISPUTE RESOLUTION. SEE COMMENTS BELOW REGARDING DAMAGE CLAIM.

Product Type: Annuity(ies) - Variable

Alleged Damages: \$356,867.00

Customer Complaint Information

Date Complaint Received: 02/26/2007

Complaint Pending? No

Status: Settled

Status Date: 07/19/2007

Settlement Amount: \$20,000.00

Individual Contribution Amount: \$0.00

Firm Statement CLAIMANT 'S ALLEGED DAMAGE AMOUNT IS INFLATED.CLAIMANT INVEST \$385,000 AND WITHDREW \$255,000 IN 72T DISTRIBUTIONS. THE ACCOUNT VALUE IS APPROXIMATLEY \$20,000. AS SUCH, CLAIMANT'S OUT OF POCKETMARKET LOSSES ARE ESTIMATED AT \$110,000.



Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: ICC

Allegations: CLIENT ALLEGES PERFORMANCE AND SERVICE ISSUES RELATIVE TO A VARIABLE ANNUITY PURCHASED IN 1999. COMPLAINT AND REQUEST TO MEDATE FILED WITH NASD DISPUTE RESOLUTION. SEE COMMENTS BELOW REGARDING DAMAGE CLAIM.

Product Type: Annuity(ies) - Variable

Alleged Damages: \$356,867.00

Customer Complaint Information

Date Complaint Received: 02/26/2007

Complaint Pending? No

Status: Settled

Status Date: 07/19/2007

Settlement Amount: \$20,000.00

Individual Contribution Amount: \$0.00

Broker Statement CLAIMANT'S ALLEGED DAMAGE AMOUNT IS INFLATED. CLAIMANT INVEST \$385,000 AND WITHDREW \$255,000 IN 72T DISTRIBUTIONS. THE ACCOUNT VALUE IS APPROXIMATELY \$20,000. AS SUCH, CLAIMANT'S OUT OF POCKET MARKET LOSSES ARE ESTIMATED AT \$110,000.



End of Report

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