



IAPD Report

RANDY LEE IMMEKER

CRD# 1184347

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

RANDY LEE IMMEKER (CRD# 1184347)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/01/2021**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	COMPASS LIGHTHOUSE CAPITAL, LLC	CRD# 312634	01/22/2021

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	COMPASS LIGHTHOUSE CAPITAL, LLC	306612	ORANGE CITY, IA	11/20/2019 - 02/01/2021
IA	NORTHWEST WEALTH MANAGEMENT, LLC	152816	SIOUX CENTER, IA	09/21/2010 - 11/04/2019
IA	MONEY CONCEPTS CAPITAL CORP	12963	SIOUX CENTER, IA	01/05/2006 - 09/07/2010

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **1** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **COMPASS LIGHTHOUSE CAPITAL, LLC**
Main Address: 105 ALBANY AVENUE SE
ORANGE CITY, IA 51041
Firm ID#: 312634

Regulator	Registration	Status	Date
IA Iowa	Investment Adviser Representative	Approved	01/22/2021

Branch Office Locations

COMPASS LIGHTHOUSE CAPITAL, LLC
105 ALBANY AVENUE SE
ORANGE CITY, IA 51041



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 0 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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No information reported.

State Securities Law Exams

Exam	Category	Date
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IA	Uniform Investment Adviser Law Examination (S65)	Series 65	01/24/1997
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **2** professional designation(s).

Certified Financial Planner

Chartered Financial Consultant

This representative holds or did hold **2** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	11/20/2019 - 02/01/2021	COMPASS LIGHTHOUSE CAPITAL, LLC	CRD# 306612	ORANGE CITY, IA
IA	09/21/2010 - 11/04/2019	NORTHWEST WEALTH MANAGEMENT, LLC	CRD# 152816	SIOUX CENTER, IA
IA	01/05/2006 - 09/07/2010	MONEY CONCEPTS CAPITAL CORP	CRD# 12963	SIOUX CENTER, IA
IA	01/01/1999 - 01/04/2006	PRUDENTIAL FINANCIAL PLANNING SERVICES	CRD# 5685	ORANGE CITY, IA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
11/2019 - Present	COMPASS LIGHTHOUSE CAPITAL LLC	CCO	Y	ORANGE CITY, IA, United States
09/2010 - Present	NORTHWEST WEALTH MANAGEMENT	INVESTMENT ADVISER REPRESENTATIVE	Y	ARNOLDS PARK, IA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

RANDY L. IMMEKER. HEALTH INSURANCE. 5%. AGENT.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	PRUCO SECURITIES, LLC.
Allegations:	REGARDING THE 1997 PURCHASE OF A VARIABLE APPRECIABLE LIFE INSURANCE POLICY, THE CLIENT ALLEGES THE REPRESENTATIVE DID NOT FULLY DISCLOSE ALL THE FACTS REGARDING PREMIUM FLEXIBILITY AND PREMIUM INCREASE
Product Type:	Insurance
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	NO DAMAGE AMOUNT IS ALLEGED
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	03/12/2013
Complaint Pending?	No
Status:	Denied
Status Date:	04/03/2013



Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual
Employing firm when activities occurred which led to the complaint: PRUCO SECURITIES LLC

Allegations: CLIENT ALLEGES THAT IN 1997, WHEN HE PURCHASED A VARIABLE APPRECIABLE LIFE INSURANCE POLICY, THE PREMIUM FLEXIBILITY AND PREMIUM INCREASE FACTS WERE NOT FULLY DISCLOSED.

Product Type: Insurance
Alleged Damages: \$0.00
Alleged Damages Amount Explanation (if amount not exact): NO DAMAGE AMOUNT IS ALLEGED

Is this an oral complaint? No
Is this a written complaint? Yes
Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 03/12/2013
Complaint Pending? Yes

Settlement Amount:
Individual Contribution Amount:

Disclosure 2 of 3

Reporting Source: Firm
Employing firm when activities occurred which led to the complaint: PRUCO SECURITIES, LLC.

Allegations: REGARDING THE 2000 PURCHASE OF A VARIABLE UNIVERSAL LIFE INSURANCE POLICY, THE CLIENT ALLEGES THAT THE REPRESENTATIVE DID NOT FULLY DISCLOSE THE FACTS REGARDING THE CONTRACT DELIVERY AND THE CLIENT ALSO ALLLGES FUNDING VIA SURRENDER/WITHDRAWAL.

Product Type: Annuity-Variable
Alleged Damages: \$0.00
Alleged Damages Amount Explanation (if amount not exact): NO DAMAGE AMOUNT IS ALLEGED

Is this an oral complaint? No



Is this a written complaint? Yes

Is this an arbitration/CFTC
reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 01/24/2013

Complaint Pending? No

Status: Denied

Status Date: 02/08/2013

Settlement Amount:

Individual Contribution
Amount:

Disclosure 3 of 3

Reporting Source: Individual

Employing firm when
activities occurred which led
to the complaint: PRUCO SECURITIES, LLC

Allegations: CLIENT ALLEGES MR. IMMEKER GUARANTEED THEIR INVESTMENT AT A
6.5% RATE OF RETURN FOR 5 YEARS.

Product Type: Annuity-Fixed
Annuity-Variable

Alleged Damages: \$0.00

Alleged Damages Amount
Explanation (if amount not
exact): FIRM HAS NOT RECEIVED REQUEST FOR COMPENSATION GRIEVANCE
FILED WITH CFP BOARD.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC
reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 06/21/2010

Complaint Pending? Yes

Settlement Amount:

Individual Contribution
Amount:

Broker Statement CUSTOMERS FILED GRIEVANCE WITH THE CFP BOARD OF STANDARDS,
INC. WHO HAS SUBMITTED A REQUEST FOR INFORMATION DIRECTLY TO
RR. CUSTOMER ALLEGES A 6.5% RATE OF RETURN WAS GUARANTEED
FOR A PERIOD OF 5-YEARS ON THEIR ANNUITY WITH PRUDENTIAL.
ANNUITY WAS PURCHASED IN 2002 WHILE MR. IMMEKER WAS AFFILIATED
WITH PRUCO SECURITIES LLC AS HIS B/D. MR. IMMEKER CONTENDS THAT
THE CUSTOMERS ELECTED A FIXED ACCOUNT OPTION WHICH INDEED
OFFERED 6.5% HOWEVER THIS ELECTION WAS ONLY FOR THE FIRST
YEAR. INTEREST RATES FELL AFTER THE FIRST YEAR AND CUSTOMERS



SIGNED REALLOCATION FORMS TO MOVE MOST OF THEIR INVESTMENT INTO A CONSERVATIVELY MANAGED PORTFOLIO INSTEAD. A COPY OF THE ACTUAL GRIEVANCE HAS BEEN REQUESTED HOWEVER HAS NOT BEEN OBTAINED AT THIS TIME. AS OF THE DATE OF THIS FILING, MONEY CONCEPTS AND RR ARE NOT LISTED AS INTERESTED PARTIES ON THE ACCOUNTS WHICH WERE PREVIOUSLY ACQUIRED THROUGH A CHANGE OF B/D AFTER MR. IMMEKER JOINED MONEY CONCEPTS. FIRM IS ATTEMPTING TO OBTAIN MORE INFORMATION. RESPONSE DATE ON THIS FILING REFERS TO THE DATE RR RESPONDED TO CFP BOARD.

THIS IS THE FIRST COMPLAINT I HAVE RECIEVED SINCE I STARTED IN THIS BUSINESS IN 1982.



End of Report

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