



## IAPD Report

# SCOTT DOUGLAS PHILLIPS

CRD# 1311907

<b><u>Section Title</u></b>	<b><u>Page(s)</u></b>
Report Summary	1
Qualifications	2 - 4
Registration and Employment History	5 - 6
Disclosure Information	7



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### SCOTT DOUGLAS PHILLIPS (CRD# 1311907)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/05/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	CENTAURUS FINANCIAL, INC.	CRD# 30833	01/04/2007
IA	CENTAURUS FINANCIAL, INC.	CRD# 30833	01/17/2007

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **14** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	STUART SECURITIES CORP.	47076	NORCROSS, GA	05/03/2004 - 11/30/2006
IA	W.H. STUART INVESTMENT ADVISORY CORPORATION	127882	NORCROSS, GA	06/04/2004 - 08/17/2004
IA	ING FINANCIAL PARTNERS, INC	2882	DES MOINES, IA	01/01/2004 - 06/01/2004

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	4
Termination	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **14** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **CENTAURUS FINANCIAL, INC.**  
Main Address: 2300 EAST KATELLA AVE  
SUITE 200  
ANAHEIM, CA 92806  
Firm ID#: 30833

	Regulator	Registration	Status	Date
B	FINRA	General Securities Principal	Approved	01/04/2007
B	FINRA	General Securities Representative	Approved	01/04/2007
B	Alaska	Agent	Approved	10/08/2025
B	Arizona	Agent	Approved	12/24/2025
B	Arkansas	Agent	Approved	06/23/2025
B	California	Agent	Approved	08/28/2024
IA	California	Investment Adviser Representative	Approved	08/28/2024
B	Colorado	Agent	Approved	01/11/2007
IA	Colorado	Investment Adviser Representative	Approved	01/13/2011
B	Florida	Agent	Approved	06/30/2022
IA	Florida	Investment Adviser Representative	Approved	06/30/2022
B	Georgia	Agent	Approved	11/13/2023
B	Idaho	Agent	Approved	11/13/2023



### Qualifications

	Regulator	Registration	Status	Date
<b>B</b>	Minnesota	Agent	Approved	06/07/2023
<b>IA</b>	Minnesota	Investment Adviser Representative	Approved	06/27/2023
<b>B</b>	Nevada	Agent	Approved	06/28/2022
<b>IA</b>	Nevada	Investment Adviser Representative	Approved	06/29/2022
<b>B</b>	Oregon	Agent	Approved	11/22/2023
<b>B</b>	Utah	Agent	Approved	01/08/2007
<b>IA</b>	Utah	Investment Adviser Representative	Approved	01/17/2007
<b>B</b>	Virginia	Agent	Approved	06/20/2023
<b>B</b>	Washington	Agent	Approved	08/15/2025

### Branch Office Locations

**CENTAURUS FINANCIAL, INC.**  
SALT LAKE CITY, UT



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
General Securities Principal Examination (S24)	Series 24	10/31/1989

#### General Industry/Product Exams

Exam	Category	Date
Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	10/20/1984

#### State Securities Law Exams

Exam	Category	Date
Uniform Securities Agent State Law Examination (S63)	Series 63	11/02/1984

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported 1 professional designation(s).

#### Chartered Financial Consultant

This representative holds or did hold 1 professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	05/03/2004 - 11/30/2006	STUART SECURITIES CORP.	CRD# 47076	NORCROSS, GA
IA	06/04/2004 - 08/17/2004	W.H. STUART INVESTMENT ADVISORY CORPORATION	CRD# 127882	NORCROSS, GA
IA	01/01/2004 - 06/01/2004	ING FINANCIAL PARTNERS, INC	CRD# 2882	DES MOINES, IA
B	01/01/2004 - 06/01/2004	ING FINANCIAL PARTNERS, INC.	CRD# 2882	WINDSOR, CT
IA	09/19/2002 - 01/01/2004	LOCUST STREET SECURITIES, INC.	CRD# 1703	SALT LAKE CITY, UT
B	01/25/2001 - 01/01/2004	LOCUST STREET SECURITIES, INC.	CRD# 1703	DES MOINES, IA
IA	03/01/2001 - 08/30/2002	VESTAX SECURITIES CORPORATION	CRD# 10332	SALT LAKE CITY, UT
B	02/12/1985 - 10/01/1999	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	FORT WAYNE, IN
B	02/12/1985 - 10/01/1999	THE LINCOLN NATIONAL LIFE INSURANCE COMPANY	CRD# 2580	FORT WAYNE, IN
B	03/15/1990 - 04/20/1994	ASSOCIATED SECURITIES CORP.	CRD# 12969	BOSTON, MA
B	11/19/1989 - 03/29/1990	ROYAL ALLIANCE ASSOCIATES, INC.	CRD# 23131	SCOTTSDALE, AZ
B	10/26/1984 - 11/19/1989	INTEGRATED RESOURCES EQUITY CORPORATION	CRD# 6403	
B	02/12/1985 - 01/03/1989	LINCOLN NATIONAL PENSION INSURANCE COMPANY	CRD# 10293	

#### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2007 - Present	CENTAURUS FINANCIAL, INC.	REGISTERED REPRESENTATIVE	Y	ORANGE, CA, United States
01/1980 - Present	PHILLIPS FINANCIAL	OTHER - OWNER	N	SALT LAKE CITY, UT, United States



## Registration & Employment History

### EMPLOYMENT HISTORY

Employment Dates	Employer Name	Position	Investment Related	Employer Location
------------------	---------------	----------	--------------------	-------------------

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. ESTATE PLANNING TEAM, NON-INVESTMENT RELATED, 45110 CLUB DRIVE, SUITE B, INDIAN WELLS, CA 92210, MARKETING THE DEFERRED SALES TRUST TO POTENTIAL CLIENTS, MEMBER, SINCE 3/5/2017, DEVOTED TIME IS 8 HOURS A MONTH.

2. SCOTT D. PHILLIPS INDIVIDUALLY, OWNER, SINCE 12/1/2000, SALT LAKE CITY, UT 84106, PROVIDE CASH FLOW PLANNING, FIND EQUIPMENT LEASING AND WORKING CAPITAL FINANCING, REVIEW BANK ACCOUNTS DAILY, PROVIDE SOUNDING BOARD FOR EXPANSION, NEGOTIATE LEASES, BUSINESS TAX PLANNING, EMPLOYEE BENEFIT PLANNING, RETIREMENT PLANNING, BUY/SELL PLANNING, AND BUSINESS SUCCESSION PLANNING, DEVOTED TIME IS 15 HRS A MONTH, NON-INVESTMENT RELATED.

3. SCOTT D. PHILLIPS INDIVIDUALLY, OWNER, SINCE 9/12/1975, SALT LAKE CITY, UT 84106, PROVIDE OUTSIDE INSURANCE SERVICES FOR GROUP DI, AND LIFE AND INDIVIDUAL AND GROUP MEDICAL AND DENTAL INSURANCE, DEVOTED TIME IS 2 HRS A MONTH, NON-INVESTMENT RELATED.

4. TEAM BASED MODEL CONSULTANT

POSITION: Team Based Model Consultant NATURE: Through a network of various specialized professionals, I advise individuals and business owners on reducing business risks and expenses. I also form strategic alliances with tax professionals, who, in their capacity as such, help these individuals and business owners with tax reduction strategies. I may receive a portion of the fees paid to these professionals. INVESTMENT RELATED: No NUMBER OF HOURS: 12 SECURITIES TRADING HOURS: 8 START DATE: 01/18/2023

ADDRESS: Salt Lake City UT 84106, United States

DESCRIPTION: Through a network of various specialized professionals, I advise individuals and business owners on reducing business risks and expenses. I also form strategic alliances with tax professionals, who, in their capacity as such, help these individuals and business owners with tax reduction strategies. I may receive a portion of the fees paid to these professionals.

5. SDP PERSONALIZED PLANNING

POSITION: Financial Advisor & Team Based Model Consultant NATURE: DBA for branding purposes INVESTMENT RELATED: No NUMBER OF HOURS: 0 SECURITIES TRADING HOURS: 0 START DATE: 03/27/2020

ADDRESS: 2245 S Preston St., Salt Lake City UT 84106, United States

DESCRIPTION: DBA for branding purposes

6. PHILLIPS FINANCIAL GROUP, INC.

POSITION: Team Based Model Consultant NATURE: Through a network of various specialized professionals, I advise individuals and business owners on reducing business risks and expenses. I also form strategic alliances with tax professionals, who, in their capacity as such, help these individuals and business owners with tax reduction strategies. I may receive a portion of the fees paid to these professionals. INVESTMENT RELATED: No NUMBER OF HOURS: 12 SECURITIES TRADING HOURS: 8 START DATE: 01/18/2023

ADDRESS: Salt Lake City UT 84106, United States

DESCRIPTION: Through a network of various specialized professionals, I advise individuals and business owners on reducing business risks and expenses. I also form strategic alliances with tax professionals, who, in their capacity as such, help these individuals and business owners with tax reduction strategies. I may receive a portion of the fees paid to these professionals.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	4
Termination	1

### Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

#### Disclosure 1 of 1

**Reporting Source:** Regulator

**Regulatory Action Initiated By:** CA

**Sanction(s) Sought:**

**Other Sanction(s) Sought:**

**Date Initiated:** 03/06/1998

**Docket/Case Number:**

**Employing firm when activity occurred which led to the regulatory action:**

**Product Type:**

**Other Product Type(s):**

**Allegations:** FAILURE TO PAY RENEWAL FEE

**Current Status:** Final

**Resolution:** Order

**Resolution Date:** 03/06/1998

**Sanctions Ordered:** Revocation/Expulsion/Denial

**Other Sanctions Ordered:**

**Sanction Details:** INVESTMENT ADVISER CERTIFICATE SUMMARILY REVOKED FOR NON-PAYMENT OF RENEWAL FEE.



**Regulator Statement** CONTACT: MARILYN STEVENS (916) 327-0308

.....

**Reporting Source:** Individual

**Regulatory Action Initiated By:** STATE OF CALIFORNIA

**Sanction(s) Sought:** Revocation

**Other Sanction(s) Sought:**

**Date Initiated:** 03/06/1998

**Docket/Case Number:**

**Employing firm when activity occurred which led to the regulatory action:** LINCOLN FINANCIAL ADVISORS

**Product Type:** Mutual Fund(s)

**Other Product Type(s):** VARIABLE LIFE & VARIABLE ANNUITY

**Allegations:** FAILURE TO PAY THE RENEWAL FEE

**Current Status:** Final

**Resolution:** Order

**Resolution Date:** 03/06/1998

**Sanctions Ordered:** Revocation/Expulsion/Denial

**Other Sanctions Ordered:**

**Sanction Details:** INVESTMENT ADVISER CERTIFICATE SUMMARILY REVOKED FOR THE NON-PAYMENT OF THE RENEWAL FEE.

**Broker Statement** NO NEED TO BE PERSONALLY REGISTERED AS AN INVESTMENT ADVISOR, I AM IN THE PROCESS OF SITTING FOR THE SERIES 65 EXAM



## Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

### Disclosure 1 of 4

<b>Reporting Source:</b>	Individual
<b>Employing firm when activities occurred which led to the complaint:</b>	CENTAURUS FINANCIAL, INC.
<b>Allegations:</b>	The customer alleges that in May 2019, the Registered Representative recommended an unsuitable, high-risk, investment and breached his fiduciary duty.
<b>Product Type:</b>	Debt-Corporate
<b>Alleged Damages:</b>	\$68,000.00
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	No
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	Yes
<b>Arbitration/Reparation forum or court name and location:</b>	FINRA
<b>Docket/Case #:</b>	24-00808
<b>Filing date of arbitration/CFTC reparation or civil litigation:</b>	04/15/2024

## Customer Complaint Information

<b>Date Complaint Received:</b>	04/22/2024
<b>Complaint Pending?</b>	No
<b>Status:</b>	Settled
<b>Status Date:</b>	08/14/2024
<b>Settlement Amount:</b>	\$19,500.00
<b>Individual Contribution Amount:</b>	\$0.00

<b>Broker Statement</b>	I vehemently denied any wrongdoing and assert that the customer's allegations were completely without merit. Notwithstanding, in an effort to avoid protracted proceedings, and the time and financial resources required, and in an effort to reach an expedited resolution with the customer, my broker/dealer unilaterally and without my agreement, settled with the customer, to which I made no monetary contribution.
-------------------------	--

### Disclosure 2 of 4

<b>Reporting Source:</b>	Individual
--------------------------	------------



**Employing firm when activities occurred which led to the complaint:** CENTAURUS FINANCIAL, INC.

**Allegations:** The customer alleges that in March and September 2019, the Registered Representative recommended unsuitable, high-risk, investments and breached his fiduciary duty.

**Product Type:** Debt-Corporate

**Alleged Damages:** \$100,000.00

**Is this an oral complaint?** No

**Is this a written complaint?** No

**Is this an arbitration/CFTC reparation or civil litigation?** Yes

**Arbitration/Reparation forum or court name and location:** FINRA

**Docket/Case #:** 24-00782

**Filing date of arbitration/CFTC reparation or civil litigation:** 04/10/2024

### Customer Complaint Information

**Date Complaint Received:** 04/16/2024

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 08/14/2024

**Settlement Amount:** \$29,500.00

**Individual Contribution Amount:** \$0.00

**Broker Statement** I vehemently denied any wrongdoing and assert that the customer's allegations were completely without merit. Notwithstanding, in an effort to avoid protracted proceedings, and the time and financial resources required, and in an effort to reach an expedited resolution with the customer, my broker/dealer unilaterally and without my agreement, settled with the customer, to which I made no monetary contribution.

### Disclosure 3 of 4

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** CENTAURUS FINANCIAL, INC.

**Allegations:** The customer alleges that in June 2020, the Registered Representative recommended unsuitable, high-risk, investments and breached his fiduciary duty.

**Product Type:** Debt-Corporate

**Alleged Damages:** \$120,300.00

**Is this an oral complaint?** No



**Is this a written complaint?** No

**Is this an arbitration/CFTC  
reparation or civil litigation?** Yes

**Arbitration/Reparation forum  
or court name and location:** FINRA

**Docket/Case #:** 24-00618

**Filing date of  
arbitration/CFTC reparation  
or civil litigation:** 03/20/2024

**Customer Complaint Information**

**Date Complaint Received:** 03/25/2024

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 04/25/2025

**Settlement Amount:** \$62,000.00

**Individual Contribution  
Amount:** \$0.00

**Broker Statement** I vehemently denied any wrongdoing and assert that the customer's allegations were completely without merit. Notwithstanding, in an effort to avoid protracted proceedings, and the time and financial resources required, and in an effort to reach an expedited resolution with the customer, my broker/dealer unilaterally and without my agreement, settled with the customer, to which I made no monetary contribution.

**Disclosure 4 of 4**

**Reporting Source:** Firm

**Employing firm when  
activities occurred which led  
to the complaint:** LINCOLN FINANCIAL ADVISORS

**Allegations:** THE VARIABLE ANNUITY CONTRACTS & LIMITED LIABILITY CORPORATIONS PERSONALLY FORMED BY THE REPRESENTATIVE & SOLD TO THE CLIENTS WERE UNSUITABLE.

**Product Type:** Other

**Other Product Type(s):** VARIABLE ANNUITY & LIMITED LIABILITY CORPORATIONS (LLC)

**Alleged Damages:** \$925,000.00

**Customer Complaint Information**

**Date Complaint Received:** 09/10/2001

**Complaint Pending?** No

**Status:** Arbitration/Reparation

**Status Date:** 10/29/2002

**Settlement Amount:**

**Individual Contribution  
Amount:**

**Arbitration Information**

**Arbitration/Reparation Claim filed with and Docket/Case No.:** NASD - CASE NUMBER 01-04091

**Date Notice/Process Served:** 09/10/2001

**Arbitration Pending?** No

**Disposition:** Settled

**Disposition Date:** 10/29/2002

**Monetary Compensation Amount:** \$62,500.00

**Individual Contribution Amount:** \$35,000.00

**Firm Statement** SETTLEMENT WAS NOT A RESULT OF ARBITRATION AWARD. MATTER WAS SETTLED OUTSIDE OF ARBITRATION BY A MUTUAL RELEASE & SETTLEMENT AGREEMENT. CONFIDENTIAL SETTLEMENT REACHED OUTSIDE OF THE NASD FORUM.

.....

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** LINCOLN FINANCIAL ADVISORS

**Allegations:** THE VARIABLE ANNUITY CONTRACTS SOLD TO THE CLIENTS WERE UNSUITABLE & LIMITED LIABILITY COMPANIES FORMED BY REGISTERED REPRESENTATIVES & CLIENTS WERE UNSUITABLE

**Product Type:** Annuity(ies) - Variable

**Other Product Type(s):** VARIABLE ANNUITY & LIMITED LIABILITY COMPANY

**Alleged Damages:** \$925,000.00

**Customer Complaint Information**

**Date Complaint Received:** 09/10/2001

**Complaint Pending?** No

**Status:** Arbitration/Reparation

**Status Date:** 10/17/2001

**Settlement Amount:**

**Individual Contribution Amount:**

**Arbitration Information**

**Arbitration/Reparation Claim filed with and Docket/Case No.:** NASD 01-04091

**Date Notice/Process Served:** 09/10/2001

**Arbitration Pending?** No

**Disposition:** Settled

**Disposition Date:** 10/29/2002



**Monetary Compensation Amount:** \$62,500.00

**Individual Contribution Amount:** \$35,000.00

**Broker Statement** SETTLEMENT WAS NOT A RESULT OF ARBITRATION AWARD. THE INSURANCE CARRIER MADE BUSINESS DECISION TO SETTLE TO AVOID EXPENSES & UNCERTAINTY. I SPECIFICALLY DENY ANY OF ALLEGATIONS OF CLAIMANTS IN ARBITRATION WITH MUTUAL RELEASE IN SETTLEMENT OUTSIDE OF NASD FORUM.



## Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Firm Name:</b>	LINCOLN FINANCIAL ADVISORS
<b>Termination Type:</b>	Discharged
<b>Termination Date:</b>	09/28/1999
<b>Allegations:</b>	FAILURE TO NOTIFY IN WRITING IN ADVANCE OF OUTSIDE BUSINESS ACTIVITY WITH LLC COMPANIES. NOTIFIED VERBALLY AND IN WRITING AFTER LLC FORMED.
<b>Product Type:</b>	Annuity(ies) - Variable
<b>Other Product Types:</b>	VARIABLE ANNUITIES, VARIABLE LIFE, MUTUAL FUNDS AND LOW INCOME HOUSING TAX CREDITS
<b>Broker Statement</b>	FOUND THAT AFTER THOROUGH REVIEW BY NASD, REGULATORY ACTION TAKEN BY NASD ONLY LETTER OF CAUTION.



## End of Report

This page is intentionally left blank.