



IAPD Report

MARK ANDREW CRAMER

CRD# 1313587

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MARK ANDREW CRAMER (CRD# 1313587)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/26/2024**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	MML INVESTORS SERVICES, LLC	CRD# 10409	01/15/2020
IA	MML INVESTORS SERVICES, LLC	CRD# 10409	02/04/2020

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and 1 jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	MML INVESTORS SERVICES, LLC	10409	LaRue, OH	03/25/2017 - 11/04/2019
IA	MML INVESTORS SERVICES, LLC	10409	LaRue, OH	03/25/2017 - 11/04/2019
IA	MSI FINANCIAL SERVICES, INC.	14251	LaRue, OH	10/26/2006 - 03/25/2017

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	2
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 1 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **MML INVESTORS SERVICES, LLC**
Main Address: 1295 STATE STREET
SPRINGFIELD, MA 01111-0001
Firm ID#: 10409

	Regulator	Registration	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	01/15/2020
B	Ohio	Agent	Approved	01/24/2020
IA	Ohio	Investment Adviser Representative	Approved	02/04/2020

Branch Office Locations

MML INVESTORS SERVICES, LLC
LaRue, OH



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 0 state securities law exams.

Principal/Supervisory Exams


Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	12/14/1984
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State Securities Law Exams

Exam	Category	Date
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No information reported.

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	03/25/2017 - 11/04/2019	MML INVESTORS SERVICES, LLC	CRD# 10409	LaRue, OH
IA	03/25/2017 - 11/04/2019	MML INVESTORS SERVICES, LLC	CRD# 10409	LaRue, OH
IA	10/26/2006 - 03/25/2017	MSI FINANCIAL SERVICES, INC.	CRD# 14251	LaRue, OH
B	12/17/1984 - 03/25/2017	MSI FINANCIAL SERVICES, INC.	CRD# 14251	LaRue, OH
B	12/17/1984 - 07/09/2007	METROPOLITAN LIFE INSURANCE COMPANY	CRD# 4095	MARION, OH

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2020 - Present	MML Investors Services	Registered Representative	Y	LaRue, OH, United States
07/2016 - Present	Massachusetts Mutual Life Insurance Company	Agent	Y	La Rue, OH, United States
03/2017 - 11/2019	MML INVESTORS SERVICES, LLC	Registered Representative	Y	LaRue, OH, United States
05/1981 - 03/2017	METLIFE SECURITIES INC.	Registered Representative	Y	MARION, OH, United States
05/1981 - 03/2017	METROPOLITAN LIFE INSURANCE COMPANY	Agent	Y	MARION, OH, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Name: Cramer Financial Solutions Inv rel: Y Add: 2704 Robinson Rd La Rue, OH. 43332 Nature: Outside Insurance Position: Agent Start date: 5/06/1981 No. HR/MO: 20 No. HR/MO during sec trading: 20 Duties: Life, Health, Disability, Long-Term Care, and Fixed Annuities

(2) Name: Cramer Famrs Inv rel: N Add: 2704 Robinson Rd La Rue, OH. 43332 Nature: Small family farm Position: Owner and operator Start date: 5/01/1991 No. HR/MO: 10 No. HR/MO during sec trading: 0



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	2
Termination	1

Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

Disclosure 1 of 1

Reporting Source: Regulator

Regulatory Action Initiated By: FINRA

Sanction(s) Sought:

Date Initiated: 10/14/2019

Docket/Case Number: [2018058482401](#)

Employing firm when activity occurred which led to the regulatory action: MSI Financial Services, Inc.

Product Type: Annuity-Variable

Allegations: Without admitting or denying the findings, Cramer consented to the sanctions and to the entry of findings that he, while associated with a member firm, forged a customer's signature on an application to purchase a variable annuity and on other documents associated with opening an IRA. The findings stated that the customer completed and signed an application to purchase a variable annuity and documents required by the firm to open the IRA. However, the versions of the variable annuity application and account opening documents signed by the customer were outdated. Cramer then forged the customer's signature on updated versions of the variable annuity application and account opening documents. Cramer subsequently submitted those documents to his firm for processing, causing the firm's books and records to be inaccurate.

Current Status: Final

Resolution: Acceptance, Waiver & Consent(AWC)



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?

No

Resolution Date:

10/14/2019

Sanctions Ordered:

Civil and Administrative Penalty(ies)/Fine(s)
Suspension

If the regulator is the SEC, CFTC, or an SRO, did the action result in a finding of a willful violation or failure to supervise?

No

(1) willfully violated any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board, or to have been unable to comply with any provision of such Act, rule or regulation?

(2) willfully aided, abetted, counseled, commanded, induced, or procured the violation by any person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board? or



(3) failed reasonably to supervise another person subject to your supervision, with a view to preventing the violation by such person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any such Acts, or any of the rules of the Municipal Securities Rulemaking Board?

Sanction 1 of 1

Sanction Type: Suspension
Capacities Affected: All Capacities
Duration: two months
Start Date: 11/04/2019
End Date: 01/03/2020

Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)
Total Amount: \$5,000.00
Portion Levied against individual: \$5,000.00
Payment Plan:
Is Payment Plan Current:
Date Paid by individual: 10/31/2019
Was any portion of penalty waived? No

Amount Waived:

Regulator Statement Fines paid in full on October 31, 2019.

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Reporting Source: Individual
Regulatory Action Initiated By: FINRA
Sanction(s) Sought: Suspension
Other: 5000 FINE
Date Initiated: 10/14/2019
Docket/Case Number: [2018058482401](#)



Employing firm when activity occurred which led to the regulatory action:	MSI Financial Services, Inc.
Product Type:	Annuity-Variable Other: IRA
Allegations:	Forged a customer's signature on an application to purchase a variable annuity and on other documents associated with opening an IRA.
Current Status:	Final
Resolution:	Acceptance, Waiver & Consent(AWC)
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	Yes
Resolution Date:	10/14/2019
Sanctions Ordered:	Civil and Administrative Penalty(ies)/Fine(s) Suspension
Sanction 1 of 1	
Sanction Type:	Suspension
Capacities Affected:	All Capacities
Duration:	2 months
Start Date:	11/04/2019
End Date:	01/03/2020
Monetary Sanction 1 of 1	
Monetary Related Sanction:	Civil and Administrative Penalty(ies)/Fine(s)
Total Amount:	\$5,000.00
Portion Levied against individual:	\$5,000.00
Payment Plan:	
Is Payment Plan Current:	Yes
Date Paid by individual:	10/31/2019
Was any portion of penalty waived?	No
Amount Waived:	



Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	"MSI FINANCIAL SERVICES, INC." and "MML INVESTORS SERVICES, LLC"
Allegations:	The complainant alleges that in 2017, beginning when the rep was with his prior firm and continuing with his current firm, several of the documents that the rep sent to the carrier in relation to the complainant's variable annuity purchase were forged. The complainant further alleges that the rep misrepresented information related to this variable annuity.
Product Type:	Annuity-Variable
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	The Firm has been unable to make a good faith determination that potential damages from the alleged conduct would be less than \$5,000.
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	04/20/2018
Complaint Pending?	No
Status:	Settled
Status Date:	06/11/2018
Settlement Amount:	\$456,990.00
Individual Contribution Amount:	\$0.00
Broker Statement	Internal case #201831808. The variable annuity was reversed. The settlement amount reflects the amount paid into the variable annuity.

Disclosure 2 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	METLIFE
Allegations:	CLIENT DOES NOT FEEL THAT THE INVESTMENTS SHE WAS SOLD WERE



APPROPRIATE AND REQUESTS, AMONG OTHER THINGS, HER MONEY BE RETURNED AND THAT THE SURRENDER CHARGES IN THE AMOUNT OF \$76,748 BE WAIVED.

Product Type: Annuity(ies) - Variable
Other Product Type(s): VARIABLE UNIVERSAL LIFE INSURANCE
Alleged Damages: \$76,748.00

Customer Complaint Information

Date Complaint Received: 01/02/2001
Complaint Pending? No
Status: Denied
Status Date: 02/15/2001

Settlement Amount:

Individual Contribution Amount:

Broker Statement CLIENT WAS GIVEN AN EXPLANATION OF HER CONTRACTS



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Firm Name: MML Investors Services, LLC
Termination Type: Discharged
Termination Date: 11/04/2019
Allegations: Terminated in conjunction with a regulatory action that included a two month suspension and \$5000 fine.
Product Type: Annuity-Variable
Other: IRA

Reporting Source: Individual
Firm Name: MML INVESTORS SERVICES, LLC
Termination Type: Discharged
Termination Date: 11/04/2019
Allegations: Termination in conjunction with a regulatory action that included a two month suspension and \$5000 fine.
Product Type: Annuity-Variable
Other: IRA



End of Report

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