



IAPD Report

MICHAEL FRANCIS NATALE

CRD# 1333587

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MICHAEL FRANCIS NATALE (CRD# 1333587)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/14/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	FOUNDATION CAPITAL MANAGEMENT, LLC	CRD# 142659	02/26/2007
B	OSAIC WEALTH, INC.	CRD# 23131	06/14/2024

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **23** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	SECURITIES AMERICA, INC.	10205	NORRISTOWN, PA	09/18/2020 - 06/14/2024
B	SECURITIES SERVICE NETWORK, LLC	13318	NORRISTOWN, PA	01/03/2007 - 09/18/2020
IA	SECURITIES AMERICA ADVISORS, INC.	110518	NORRISTOWN, PA	11/02/1999 - 01/11/2007

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Judgment/Lien	3



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **23** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **OSAIC WEALTH, INC.**
Main Address: 18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255
Firm ID#: 23131

	Regulator	Registration	Status	Date
B	FINRA	General Securities Principal	Approved	06/14/2024
B	FINRA	General Securities Representative	Approved	06/14/2024
B	Alabama	Agent	Approved	06/14/2024
B	Arizona	Agent	Approved	06/14/2024
B	California	Agent	Approved	06/14/2024
B	Connecticut	Agent	Approved	06/14/2024
B	Delaware	Agent	Approved	06/14/2024
B	Florida	Agent	Approved	06/14/2024
B	Georgia	Agent	Approved	06/14/2024
B	Hawaii	Agent	Approved	06/14/2024
B	Illinois	Agent	Approved	06/14/2024
B	Indiana	Agent	Approved	06/14/2024
B	Maryland	Agent	Approved	06/14/2024



Qualifications

Regulator	Registration	Status	Date
B Mississippi	Agent	Approved	06/14/2024
B New Hampshire	Agent	Approved	06/14/2024
B New Jersey	Agent	Approved	06/14/2024
B New York	Agent	Approved	06/14/2024
B North Carolina	Agent	Approved	06/14/2024
B Oregon	Agent	Approved	06/14/2024
B Pennsylvania	Agent	Approved	06/14/2024
B South Carolina	Agent	Approved	06/14/2024
B South Dakota	Agent	Approved	06/14/2024
B Texas	Agent	Approved	06/14/2024
B Virginia	Agent	Approved	06/14/2024
B Wyoming	Agent	Approved	06/14/2024

Branch Office Locations

OSAIC WEALTH, INC.
 2100 SWEDE RD.
 NORRISTOWN, PA 19401

Employment 2 of 2

Firm Name: **FOUNDATION CAPITAL MANAGEMENT, LLC**
 Main Address: 2100 SWEDE RD
 EAST NORRITON, PA 19401
 Firm ID#: 142659

Regulator	Registration	Status	Date
IA Pennsylvania	Investment Adviser Representative	Approved	02/26/2007



Qualifications

Regulator	Registration	Status	Date
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Branch Office Locations

FOUNDATION CAPITAL MANAGEMENT, LLC
2100 SWEDE RD
EAST NORRITON, PA 19401




Qualifications

PASSED INDUSTRY EXAMS





This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 4 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

Exam	Category	Date
 General Securities Principal Examination (S24)	Series 24	04/26/1991

General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 General Securities Representative Examination (S7)	Series 7	09/19/1987
 Direct Participation Programs Representative Examination (S22)	Series 22	04/03/1985
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	01/28/1985

State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	08/06/1991
 Uniform Securities Agent State Law Examination (S63)	Series 63	02/19/1985

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities



Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	09/18/2020 - 06/14/2024	SECURITIES AMERICA, INC.	CRD# 10205	NORRISTOWN, PA
B	01/03/2007 - 09/18/2020	SECURITIES SERVICE NETWORK, LLC	CRD# 13318	NORRISTOWN, PA
IA	11/02/1999 - 01/11/2007	SECURITIES AMERICA ADVISORS, INC.	CRD# 110518	NORRISTOWN, PA
B	04/09/1991 - 01/11/2007	SECURITIES AMERICA, INC.	CRD# 10205	NORRISTOWN, PA
B	07/21/1989 - 03/25/1991	JOHN HANCOCK DISTRIBUTORS, INC.	CRD# 468	BOSTON, MA
B	07/21/1989 - 03/25/1991	JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY	CRD# 5181	BOSTON, MA
B	07/29/1985 - 06/12/1989	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	CRD# 6363	
B	07/29/1985 - 12/24/1986	IDS FINANCIAL SERVICES INC.	CRD# 6320	
B	01/29/1985 - 08/29/1985	JOHN HANCOCK DISTRIBUTORS, INC.	CRD# 468	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
06/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	NORRISTOWN, PA, United States
04/1993 - Present	FOUNDATION CAPITAL MANAGEMENT, INC.	PRESIDENT / CO-OWNER OF RENTAL PROPERTY	N	NORRISTOWN, PA, United States
09/2020 - 06/2024	SECURITIES AMERICA, INC.	REGISTERED REPRESENTATIVE	Y	NORRISTOWN, PA, United States
12/2006 - 09/2020	SECURITIES SERVICE NETWORK, INC.	REGISTERED REPRESENTATIVE	Y	NORRISTOWN, PA, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. FOUNDATION CAPITAL MANAGEMENT, LLC

POSITION: partner NATURE: RIA INVESTMENT RELATED: Yes NUMBER OF HOURS: 12 SECURITIES TRADING HOURS: 12

START DATE: 01/01/2007

ADDRESS: 2100 swede rd, norristown PA 19401

DESCRIPTION: financial planning for fees and asset management for a %

2. FOUNDATION CAPITAL MANAGEMENT, LLC

POSITION: independent contractor NATURE: fixed insurance INVESTMENT RELATED: Yes NUMBER OF HOURS: 2

SECURITIES TRADING HOURS: 2 START DATE: 01/01/2007

ADDRESS: 2100 swede rd, norristown PA 19401

DESCRIPTION: sales of fixed insurance and annuities

3. DBA - Foundation Capital Management, LLC



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Judgment/Lien	3

Judgment/Lien

This disclosure event involves an unsatisfied and outstanding judgment or lien against the Investment Adviser Representative.

Disclosure 1 of 3

Reporting Source:	Individual
Judgment/Lien Holder:	State of Pennsylvania
Judgment/Lien Amount:	\$8,489.00
Judgment/Lien Type:	Tax
Date Filed with Court:	10/04/2019
Date Individual Learned:	04/09/2020
Type of Court:	Municipal
Name of Court:	MONTGOMERY COUNTY, PA
Location of Court:	Norristown, PA
Docket/Case #:	unknown
Judgment/Lien Outstanding?	Yes
Broker Statement	Related to wife's business

Disclosure 2 of 3

Reporting Source:	Individual
Judgment/Lien Holder:	IRS
Judgment/Lien Amount:	\$245,807.00
Judgment/Lien Type:	Tax
Date Filed with Court:	07/29/2019
Date Individual Learned:	08/10/2019
Type of Court:	State Court
Name of Court:	Montgomery County Prothonotary



Location of Court: Montgomery, PA
Docket/Case #: unknown
Judgment/Lien Outstanding? Yes
Broker Statement Related to Wife's Business. Appeal filed

Disclosure 3 of 3

Reporting Source: Individual
Judgment/Lien Holder: PA Department of Revenue
Judgment/Lien Amount: \$9,408.00
Judgment/Lien Type: Tax
Date Filed with Court: 09/02/2019
Date Individual Learned: 09/05/2019
Type of Court: State Court
Name of Court: Montgomery County Prothonotary
Location of Court: Mongomery County, PA
Docket/Case #: unknown
Judgment/Lien Outstanding? Yes
Broker Statement Related to wife's business. Appeal has been filed.



End of Report

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