



## IAPD Report

# KERRY DEAN WILLS

CRD# 1353739

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Please contact FINRA with any concerns.



## **IAPD Information About Representatives**

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### **What is included in a IAPD report?**

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### **Where did this information come from?**

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### **How current is this information?**

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### **Need help interpreting this report?**

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### **What if I want to check the background of an Individual Broker or Brokerage Firm?**

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### **Are there other resources I can use to check the background of investment professionals?**

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### **KERRY DEAN WILLS (CRD# 1353739)**

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **06/05/2025**.

### **CURRENT EMPLOYERS**

	Firm	CRD#	Registered Since
<b>B</b>	FIRST WESTERN SECURITIES, INC.	CRD# 19537	11/24/2009
<b>IA</b>	FIRST WESTERN SECURITIES, INC.	CRD# 19537	10/08/2020

### **QUALIFICATIONS**

This representative is currently registered in **1** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### **REGISTRATION HISTORY**

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	FIRST WESTERN SECURITIES, INC.	19537	Lake Oswego, OR	03/09/2012 - 04/17/2020
<b>B</b>	MORGAN STANLEY SMITH BARNEY	149777	EL SEGUNDO, CA	06/01/2009 - 12/21/2009
<b>IA</b>	MORGAN STANLEY SMITH BARNEY LLC	149777	EL SEGUNDO, CA	06/01/2009 - 12/21/2009

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### **DISCLOSURE INFORMATION**

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

**Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Criminal	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 1 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **FIRST WESTERN SECURITIES, INC.**  
Main Address: 669 AIRPORT FREEWAY  
SUITE 409  
HURST, TX 76053  
Firm ID#: 19537

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	General Securities Representative	Approved	11/24/2009
<b>B</b>	California	Agent	Approved	10/08/2020
<b>IA</b>	California	Investment Adviser Representative	Approved - Pending IAR CE	01/01/2026

### Branch Office Locations

**FIRST WESTERN SECURITIES, INC.**  
1601 Sepulveda  
Suite 602  
Manhattan Beach, CA 90266

**FIRST WESTERN SECURITIES, INC.**  
1601 Sepulveda  
Ste 602  
Manhattan Beach, CA 90266



## Qualifications



### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
<b>B</b> National Commodity Futures Examination (S3)	Series 3	01/31/1989
<b>B</b> General Securities Representative Examination (S7)	Series 7	04/20/1985

#### State Securities Law Exams

Exam	Category	Date
<b>IA</b> <b>B</b> Uniform Combined State Law Examination (S66)	Series 66	06/15/2012
<b>B</b> Uniform Securities Agent State Law Examination (S63)	Series 63	06/04/1985



### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	03/09/2012 - 04/17/2020	FIRST WESTERN SECURITIES, INC.	CRD# 19537	Lake Oswego, OR
B	06/01/2009 - 12/21/2009	MORGAN STANLEY SMITH BARNEY	CRD# 149777	EL SEGUNDO, CA
IA	06/01/2009 - 12/21/2009	MORGAN STANLEY SMITH BARNEY LLC	CRD# 149777	EL SEGUNDO, CA
IA	07/08/1997 - 06/01/2009	CITIGROUP GLOBAL MARKETS INC.	CRD# 7059	EL SEGUNDO, CA
B	07/07/1992 - 06/01/2009	CITIGROUP GLOBAL MARKETS INC.	CRD# 7059	EL SEGUNDO, CA
B	04/23/1985 - 07/15/1992	DEAN WITTER REYNOLDS INC.	CRD# 7556	PURCHASE, NY

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
11/2009 - Present	FIRST WESTERN SECURITIES, INC.	FINANCIAL ADVISOR	Y	HURST, TX, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

No information reported.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Criminal	1

### Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

#### Disclosure 1 of 1

**Reporting Source:** Regulator

**Regulatory Action Initiated By:** FINRA

**Sanction(s) Sought:**

**Date Initiated:** 01/27/2020

**Docket/Case Number:** [2017056557101](#)

**Employing firm when activity occurred which led to the regulatory action:** First Western Securities, Inc.

**Product Type:** No Product

**Allegations:** Without admitting or denying the findings, Wills consented to the sanctions and to the entry of findings that he borrowed \$150,000 from a 90 year old customer in violation of his member firm's procedures. The findings stated that at the time of the loan, the customer maintained accounts at the firm, and Wills was the broker of record assigned to the customer's account. The loan was memorialized with a promissory note that provided for a ten year term and a two percent interest rate. Wills never disclosed the loan to his firm or otherwise sought an exemption from the firm's procedures prohibiting the acceptance of a loan from a firm customer. Wills made one annual payment on the loan but the customer never cashed the check. The customer passed away six months later, leaving a trust document that provided for loan forgiveness. The findings also stated that Wills accepted a gift of approximately \$19,500 in luxury travel from the customer. Wills did not disclose the travel gifts on the firm's gifts and gratuities logs, despite the requirement that he do so, in violation of the firm's procedures.

**Current Status:** Final





<b>Resolution:</b>	Acceptance, Waiver & Consent(AWC)
<b>Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?</b>	No
<b>Resolution Date:</b>	01/27/2020
<b>Sanctions Ordered:</b>	Civil and Administrative Penalty(ies)/Fine(s) Suspension
<b>If the regulator is the SEC, CFTC, or an SRO, did the action result in a finding of a willful violation or failure to supervise?</b>	No

(1) willfully violated any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board, or to have been unable to comply with any provision of such Act, rule or regulation?

(2) willfully aided, abetted, counseled, commanded, induced, or procured the violation by any person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board? or



(3) failed reasonably to supervise another person subject to your supervision, with a view to preventing the violation by such person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any such Acts, or any of the rules of the Municipal Securities Rulemaking Board?

**Sanction 1 of 1**

<b>Sanction Type:</b>	Suspension
<b>Capacities Affected:</b>	All Capacities
<b>Duration:</b>	six months
<b>Start Date:</b>	02/18/2020
<b>End Date:</b>	08/17/2020

**Monetary Sanction 1 of 1**

<b>Monetary Related Sanction:</b>	Civil and Administrative Penalty(ies)/Fine(s)
<b>Total Amount:</b>	\$10,000.00
<b>Portion Levied against individual:</b>	\$10,000.00
<b>Payment Plan:</b>	
<b>Is Payment Plan Current:</b>	
<b>Date Paid by individual:</b>	06/16/2021
<b>Was any portion of penalty waived?</b>	No

**Amount Waived:**  
.....

<b>Reporting Source:</b>	Individual
<b>Regulatory Action Initiated By:</b>	FINRA
<b>Sanction(s) Sought:</b>	
<b>Date Initiated:</b>	01/27/2020
<b>Docket/Case Number:</b>	<a href="#">2017056557101</a>
<b>Employing firm when activity occurred which led to the regulatory action:</b>	First Western Securities, Inc.



<b>Product Type:</b>	No Product
<b>Allegations:</b>	In May 2012 Mr. Wills allegedly borrowed \$150,000 from a 90-year old customer in violation of FINRA Rules 3240 and 2010. Mr. Wills accepted a gift of approx. \$19,500 in luxury travel and did not disclose it. This was in violation of the firm's policies and procedures. Mr. Wills signed an Acceptance and Consent and neither admitted nor denied these findings.
<b>Current Status:</b>	Final
<b>Resolution:</b>	Acceptance, Waiver & Consent(AWC)
<b>Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?</b>	No
<b>Resolution Date:</b>	01/27/2020
<b>Sanctions Ordered:</b>	Civil and Administrative Penalty(ies)/Fine(s) Suspension
<b>Sanction 1 of 1</b>	
<b>Sanction Type:</b>	Suspension
<b>Capacities Affected:</b>	All Capacities
<b>Duration:</b>	Six months
<b>Start Date:</b>	02/18/2020
<b>End Date:</b>	08/17/2020
<b>Monetary Sanction 1 of 1</b>	
<b>Monetary Related Sanction:</b>	Civil and Administrative Penalty(ies)/Fine(s)
<b>Total Amount:</b>	\$10,000.00
<b>Portion Levied against individual:</b>	\$10,000.00
<b>Payment Plan:</b>	
<b>Is Payment Plan Current:</b>	
<b>Date Paid by individual:</b>	
<b>Was any portion of penalty waived?</b>	No
<b>Amount Waived:</b>	



## Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

### Disclosure 1 of 1

**Reporting Source:** Individual

**If charge(s) were brought against an organization over which individual exercised control:**

**Organization Name:**

**Investment Related Business:** No

**Position:**

**Formal Charges were brought in:** State Court

**Name of Court:** U.S. DISTRICT COURT OF EASTERN CALIFORNIA

**Location of Court:** FRESNO, CALIFORNIA

**Docket/Case #:** 6:03-MJ-00088-HGB-1

**Charge Date:** 06/06/2003

**Charge(s) 1 of 1**

**Formal Charge(s)/Description:** 36CFR2.30(A)(1)OBTAINING OR EXCERCISING UNLAWFUL POSSESSION OVER THE PROPERTY OF ANOTHER.

**No of Counts:** 1

**Felony or Misdemeanor:** Misdemeanor

**Plea for each charge:** NO PLEA. CHARGE DISMISSED.

**Disposition of charge:** Dismissed

**Current Status:** Final

**Status Date:** 09/09/2003

**Disposition Date:** 09/09/2003

**Sentence/Penalty:** DISMISSED



## End of Report

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