



IAPD Report

JOEL BERNARD KNIGHT

CRD# 1379212

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JOEL BERNARD KNIGHT (CRD# 1379212)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **09/27/2023**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	AMERICAN INVESTORS COMPANY	CRD# 38	10/10/1990
IA	AMERICAN INVESTORS CO	CRD# 38	07/30/1998

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **11** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	GOLDEN TRIANGLE SECURITIES LLC	45641	CARMEL, CA	02/29/2000 - 07/31/2000
B	MONTEREY FINANCIAL SERVICES	17111	CARMEL, CA	06/30/1986 - 09/28/1990
B	AMERICAN PACIFIC SECURITIES CORPORATION	5003	CARMEL, CA	06/18/1985 - 02/10/1986

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **11** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **AMERICAN INVESTORS CO**
Main Address: 12667 ALCOSTA BLVD., SUITE 160
SAN RAMON, CA 94583
Firm ID#: 38

	Regulator	Registration	Status	Date
B	FINRA	General Securities Principal	Approved	10/10/1990
B	FINRA	General Securities Representative	Approved	10/10/1990
B	Arizona	Agent	Approved	09/19/2003
B	California	Agent	Approved	10/10/1990
IA	California	Investment Adviser Representative	Approved	07/30/1998
B	Georgia	Agent	Approved	09/08/2005
B	Illinois	Agent	Approved	04/09/2019
B	Mississippi	Agent	Approved	01/19/2017
B	Montana	Agent	Approved	02/22/2006
B	Nevada	Agent	Approved	07/11/2000
B	New Jersey	Agent	Approved	09/29/2023
B	New Mexico	Agent	Approved	10/09/2018
B	Oregon	Agent	Approved	07/12/2005



Qualifications

Regulator	Registration	Status	Date
B Washington	Agent	Approved	01/27/2006

Branch Office Locations

AMERICAN INVESTORS CO
9825 BLUE LARKSPUR LANE
MONTEREY, CA 93940



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

	Exam	Category	Date
B	General Securities Principal Examination (S24)	Series 24	07/12/1985

General Industry/Product Exams

	Exam	Category	Date
B	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B	General Securities Representative Examination (S7)	Series 7	06/15/1985

State Securities Law Exams

	Exam	Category	Date
IA B	Uniform Combined State Law Examination (S66)	Series 66	07/21/1998



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	02/29/2000 - 07/31/2000	GOLDEN TRIANGLE SECURITIES LLC	CRD# 45641	CARMEL, CA
B	06/30/1986 - 09/28/1990	MONTEREY FINANCIAL SERVICES	CRD# 17111	
B	06/18/1985 - 02/10/1986	AMERICAN PACIFIC SECURITIES CORPORATION	CRD# 5003	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
07/1998 - Present	AMERICAN INVESTORS COMPANY	ADVISORY AFFILIATE	Y	SAN RAMON, CA, United States
01/1991 - Present	JOEL B. KNIGHT	INSURANCE AGENT	N	MONTEREY, CA, United States
10/1990 - Present	AMERICAN INVESTORS COMPANY	REGISTERED REPRESENTATIVE	Y	SAN RAMON, CA, United States
10/1978 - Present	JOEL KNIGHT TAX & BUSINESS SERVICES/JOEL KNIGHT, INC.	OWNER/OFFICER & PRESIDENT	N	MONTEREY, CA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) JOEL KNIGHT TAX & BUSINESS SERVICES/JOEL KNIGHT INC.; NOT INVESTMENT-RELATED; 9825 BLUE LARKSPUR LANE, MONTEREY, CA 93940; BOOKKEEPING/TAX PREP.; OFFICER/PRESIDENT; START DATE 10/1978; OVER 160 HOURS/MONTH DEVOTED TO THIS BUSINESS; OVER 160 HOURS DEVOTED TO THIS BUSINESS DURING SECURITIES TRADING HOURS; TAX PREP./CONSULTATION, BOOKKEEPING/PAYROLL PREP.. 2) JOEL B. KNIGHT; NOT INVESTMENT-RELATED; 9825 BLUE LARKSPUR LANE, MONTEREY, CA 93940; LIFE, ACCIDENT & HEALTH INSURANCE; INDEPENDENT INSURANCE AGENT; START DATE 1/1991; LESS THAN 1 HOUR/MONTH DEVOTED TO THIS BUSINESS; ZERO HOUR DEVOTED TO THIS BUSINESS DURING SECURITIES TRADING HOURS; AT THE PRESENT TIME, I AM NOT ACTIVELY SELLING LIFE, ACCIDENT OR HEALTH INSURANCE; OCCASIONAL LONG-TERM CARE POLICY SALE.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 4

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	AMERICAN INVESTORS COMPANY
Allegations:	ALLEGATIONS OF UNSUITABILITY AND MISREPRESENTATION REGARDING A 1031 EXCHANGE TRANSACTION. ACTIVITY TOOK PLACE JANUARY-FEBRUARY 2008.
Product Type:	Real Estate Security
Alleged Damages:	\$220,528.00
Alleged Damages Amount Explanation (if amount not exact):	CLAIMANTS SEEK TO RECOVER AT LEAST \$220,528 AS WELL AS PUNITIVE DAMAGES
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	1400641
Filing date of arbitration/CFTC reparation or civil litigation:	02/20/2014



Customer Complaint Information

Date Complaint Received: 03/05/2014

Complaint Pending? No

Status: Settled

Status Date: 03/05/2015

Settlement Amount: \$85,925.00

Individual Contribution Amount: \$0.00

Broker Statement CUSTOMERS HAD SUCCESSFULLY INVESTED IN SEVERAL OTHER 1031 EXCHANGE PROGRAMS PREVIOUSLY, AND WERE FAMILIAR WITH THIS TYPE OF PRODUCT. A REVIEW OF THE CLIENT FILE CONFIRMED FULL AND FAIR DISCLOSURE WAS MADE. DOCUMENTS SPECIFYING RISKS ASSOCIATED WITH THE PRODUCT WERE SIGNED BY CLIENTS.

Disclosure 2 of 4

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: AMERICAN INVESTORS COMPANY

Allegations: ALLEGATIONS OF UNSUITABILITY AND MISREPRESENTATION REGARDING A 1031 EXCHANGE TRANSACTION. ACTIVITY TOOK PLACE JANUARY-FEBRUARY 2008.

Product Type: Real Estate Security

Alleged Damages: \$426,020.00

Alleged Damages Amount Explanation (if amount not exact): CLAIMANT SEEKS TO RECOVER AT LEAST \$426,020 AS WELL AS PUNITIVE DAMAGES

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 13-03452

Filing date of arbitration/CFTC reparation or civil litigation: 11/22/2013

Customer Complaint Information

Date Complaint Received: 12/17/2013

Complaint Pending? No

Status: Settled

Status Date: 03/05/2015



Settlement Amount: \$164,075.00

Individual Contribution Amount: \$0.00

Broker Statement CUSTOMERS HAD PREVIOUSLY INVESTED IN A 1031 EXCHANGE PROGRAM IN WHICH THE PROPERTY WAS PURCHASED AND SOLD SUCCESSFULLY, AND WERE FAMILIAR WITH THIS TYPE OF PRODUCT. A REVIEW OF THE CLIENT FILE CONFIRMED FULL AND FAIR DISCLOSURE WAS MADE. DOCUMENTS SPECIFYING RISKS ASSOCIATED WITH THE PRODUCT WERE SIGNED BY CLIENTS.

Disclosure 3 of 4

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: AMERICAN INVESTORS COMPANY

Allegations: CLIENT ALLEGES THE REPRESENTATIVE RECOMMENDED THAT AN OVERCONCENTRATION OF HIS RETIREMENT ASSETS BE PLACED IN HIGH-RISK, ILLIQUID REAL ESTATE DPP INVESTMENTS

Product Type: Direct Investment-DPP & LP Interests
Real Estate Security

Alleged Damages: \$196,223.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 02/05/2013

Complaint Pending? No

Status: Closed/No Action

Status Date: 04/19/2014

Settlement Amount:

Individual Contribution Amount:

Broker Statement AT THE TIME OF PURCHASE, CLIENT WAS INFORMED OF RISKS ASSOCIATED WITH THE PRODUCTS AND SIGNED DOCUMENTS ACKNOWLEDGING THESE RISKS. DOCUMENTATION INDICATED THE PERCENTAGE OF ASSETS INVESTED IN THE REAL ESTATE PRODUCTS WAS REASONABLE BASED ON THE CLIENT'S STATED NET WORTH.

Disclosure 4 of 4

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: AMERICAN INVESTORS COMPANY

Allegations: ALLEGATIONS OF UNSUITABILITY AND MISREPRESENTATION REGARDING



	A 1031 EXCHANGE TRANSACTION. ACTIVITY TOOK PLACE JANUARY-FEBRUARY 2008.
Product Type:	Real Estate Security
Alleged Damages:	\$427,273.00
Alleged Damages Amount Explanation (if amount not exact):	CLAIMANT SEEKS TO RECOVER AT LEAST \$427,273 AS WELL AS PUNITIVE DAMAGES
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	12-02520
Filing date of arbitration/CFTC reparation or civil litigation:	07/09/2012
Customer Complaint Information	
Date Complaint Received:	08/16/2012
Complaint Pending?	No
Status:	Settled
Status Date:	12/11/2013
Settlement Amount:	\$225,000.00
Individual Contribution Amount:	\$37,500.00
Broker Statement	CUSTOMERS HAD PREVIOUSLY INVESTED IN A 1031 EXCHANGE PROGRAM IN WHICH THE PROPERTY WAS PURCHASED AND SOLD SUCCESSFULLY, AND WERE FAMILIAR WITH THIS TYPE OF PRODUCT. A REVIEW OF THE CLIENT FILE CONFIRMED FULL AND FAIR DISCLOSURE WAS MADE. DOCUMENTS SPECIFYING RISKS ASSOCIATED WITH THE PRODUCT WERE SIGNED BY CLIENTS.



End of Report

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