



IAPD Report

STEVEN JAY FRANCO

CRD# 1389588

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

STEVEN JAY FRANCO (CRD# 1389588)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **08/01/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	RBC CAPITAL MARKETS, LLC	CRD# 31194	05/04/2020
IA	RBC CAPITAL MARKETS, LLC	CRD# 31194	05/05/2020

QUALIFICATIONS

This representative is currently registered in **22** SRO(s) and **15** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	WELLS FARGO CLEARING SERVICES, LLC	19616	AUSTIN, TX	03/26/2010 - 05/08/2020
IA	WELLS FARGO CLEARING SERVICES, LLC	19616	AUSTIN, TX	03/26/2010 - 05/08/2020
IA	RBC CAPITAL MARKETS, LLC	31194	NEW YORK, NY	05/04/2020 - 05/04/2020

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 15 jurisdiction(s) and 22 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **RBC CAPITAL MARKETS, LLC**
Main Address: 200 VESEY ST.
NEW YORK, NY 10281
Firm ID#: 31194

Regulator	Registration	Status	Date
B BOX Exchange LLC	General Securities Representative	Approved	05/04/2020
B Cboe BYX Exchange, Inc.	General Securities Representative	Approved	11/18/2020
B Cboe BZX Exchange, Inc.	General Securities Representative	Approved	11/18/2020
B Cboe C2 Exchange, Inc.	General Securities Representative	Approved	11/18/2020
B Cboe EDGA Exchange, Inc.	General Securities Representative	Approved	11/18/2020
B Cboe EDGX Exchange, Inc.	General Securities Representative	Approved	11/18/2020
B Cboe Exchange, Inc.	General Securities Representative	Approved	05/04/2020
B FINRA	General Securities Representative	Approved	05/04/2020
B Investors' Exchange LLC	General Securities Representative	Approved	11/18/2020
B Long-Term Stock Exchange, Inc.	General Securities Representative	Approved	11/01/2020
B MEMX LLC	General Securities Representative	Approved	11/02/2020
B MIAX PEARL, LLC	General Securities Representative	Approved	11/01/2020
B NYSE American LLC	General Securities Representative	Approved	05/04/2020



Qualifications

Regulator	Registration	Status	Date
B NYSE Arca, Inc.	General Securities Representative	Approved	05/04/2020
B NYSE National, Inc.	General Securities Representative	Approved	11/18/2020
B NYSE Texas, Inc.	General Securities Representative	Approved	11/18/2020
B Nasdaq GEMX, LLC	General Securities Representative	Approved	11/18/2020
B Nasdaq ISE, LLC	General Securities Representative	Approved	05/04/2020
B Nasdaq PHLX LLC	General Securities Representative	Approved	05/04/2020
B Nasdaq Stock Market	General Securities Representative	Approved	05/04/2020
B Nasdaq Texas, LLC	General Securities Representative	Approved	05/04/2020
B New York Stock Exchange	General Securities Representative	Approved	05/04/2020
B Arizona	Agent	Approved	05/04/2020
B California	Agent	Approved	05/04/2020
B Colorado	Agent	Approved	02/18/2021
B Florida	Agent	Approved	05/28/2020
IA Florida	Investment Adviser Representative	Approved	08/04/2025
B Georgia	Agent	Approved	05/04/2020
B Louisiana	Agent	Approved	05/04/2020
B Massachusetts	Agent	Approved	05/08/2020
B New York	Agent	Approved	05/04/2020
B North Carolina	Agent	Approved	05/04/2020



Qualifications

Regulator	Registration	Status	Date
B Oregon	Agent	Approved	05/04/2020
B Pennsylvania	Agent	Approved	03/26/2025
B South Carolina	Agent	Approved	03/13/2023
B Tennessee	Agent	Approved	05/04/2020
B Texas	Agent	Approved	05/05/2020
IA Texas	Investment Adviser Representative	Approved	05/05/2020
B Washington	Agent	Approved	05/11/2020

Branch Office Locations

RBC CAPITAL MARKETS, LLC
5301 SW Parkway, Bldg 2
Suite 300
AUSTIN, TX 78735

RBC CAPITAL MARKETS, LLC
Austin, TX

RBC CAPITAL MARKETS, LLC
Tavernier, FL



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	04/25/1987
National Commodity Futures Examination (S3)	Series 3	03/20/1987

State Securities Law Exams

Exam	Category	Date
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Uniform Investment Adviser Law Examination (S65)	Series 65	05/01/2017
Uniform Securities Agent State Law Examination (S63)	Series 63	02/05/1987

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	03/26/2010 - 05/08/2020	WELLS FARGO CLEARING SERVICES, LLC	CRD# 19616	AUSTIN, TX
IA	03/26/2010 - 05/08/2020	WELLS FARGO CLEARING SERVICES, LLC	CRD# 19616	AUSTIN, TX
IA	05/04/2020 - 05/04/2020	RBC CAPITAL MARKETS, LLC	CRD# 31194	NEW YORK, NY
IA	03/28/2005 - 03/29/2010	RAYMOND JAMES & ASSOCIATES, INC.	CRD# 705	AUSTIN, TX
B	02/17/2004 - 03/29/2010	RAYMOND JAMES & ASSOCIATES, INC.	CRD# 705	AUSTIN, TX
IA	01/21/2000 - 03/05/2004	LEGG MASON WOOD WALKER INC	CRD# 6555	AUSTIN, TX
B	01/21/2000 - 03/05/2004	LEGG MASON WOOD WALKER, INCORPORATED	CRD# 6555	BALTIMORE, MD
B	04/16/1996 - 01/26/2000	MORGAN KEEGAN & COMPANY, INC.	CRD# 4161	MEMPHIS, TN
B	11/24/1992 - 04/10/1996	PAINWEBBER INCORPORATED	CRD# 8174	WEEHAWKEN, NJ
B	05/22/1989 - 11/30/1992	SMITH BARNEY, HARRIS UPHAM & CO., INCORPORATED	CRD# 7059	NEW YORK, NY
B	04/29/1987 - 05/22/1989	DREXEL BURNHAM LAMBERT INCORPORATED	CRD# 7323	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
05/2020 - Present	RBC Capital Markets, LLC	Registered Representative	Y	Austin, TX, United States
11/2016 - 05/2020	WELLS FARGO CLEARING SERVICES, LLC	REGISTERED REP	Y	AUSTIN, TX, United States
03/2010 - 05/2020	WELLS FARGO ADVISORS LLC	REGISTERED REP	Y	AUSTIN, TX, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- (1)BABALU CIGAR CO 509 E. 6TH STREET - CIGAR STORE LIMITED PARTNER-20% OWNERSHIP
2. HOLLYWOOD VINE; NOT INVESTMENT RELATED; HOLLYWOOD, FL; WINE STORE; START DATE = 01/01/2207; NO TIME DEVOTED. -
3. RENTAL PROPERTY, INV RELATED, FLORIDA KEYS, 100% OWNED WITH SPOUSE, START: 5/1/2014, 0 HOURS, RENTA FEES.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: LEGG MASON WOOD WALKER, INC.

Allegations: CLIENT ALLEGES MR. FRANCO MISREPRESENTED TO HIM THE NATURE AND CHARACTERISTICS OF CMO'S PURCHASED IN JUNE 2003.

Product Type: Debt - Government

Alleged Damages: \$92,000.00

Customer Complaint Information

Date Complaint Received: 01/31/2005

Complaint Pending? No

Status: Denied

Status Date: 03/01/2005

Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: LEGG MASON WOOD WALKER, INC.



Allegations: **UPDATE - THIS DISCLOSURE IS NO LONGER REPORTABLE ON THE CURRENT U4 BECAUSE IT WAS FILED MORE THAN 24 MONTHS AGO AND DID NOT SETTLE FOR \$10,000 OR MORE** CLIENT ALLEGES BROKER MISREPRESENTED TO HIM THE NATURE AND CHARACTERISTICS OF CMO'S PURCHASED IN JUNE 2003

Product Type: Debt - Government

Alleged Damages: \$92,000.00

Customer Complaint Information

Date Complaint Received: 01/31/2005

Complaint Pending? No

Status: Denied

Status Date: 03/01/2005

Settlement Amount:

Individual Contribution Amount:

Broker Statement **UPDATE - THIS DISCLOSURE IS NO LONGER REPORTABLE ON THE CURRENT U4 BECAUSE IT WAS FILED MORE THAN 24 MONTHS AGO AND DID NOT SETTLE FOR \$10,000 OR MORE**

Disclosure 2 of 2

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: LEGG MASON WOOD WALKER, INC.

Allegations: CLIENT ALLEGED THAT THE ARGENTINA REPUBLIC NOTES-CLASS E 0% WE PURCHASED IN 2/00 WERE UNSUITABLE IN THAT THERE WAS NO WORLD BANK GUARANTEE OF THE BONDS AS WAS REPRESENTED TO HIM BY MR. FRANCO AT THE TIME OF PURCHASE.

Product Type: Other

Other Product Type(s): FOREIGN DEBT

Alleged Damages: \$50,000.00

Customer Complaint Information

Date Complaint Received: 12/01/2003

Complaint Pending? No

Status: Settled

Status Date: 02/11/2004

Settlement Amount: \$35,000.00

Individual Contribution Amount: \$0.00

Reporting Source: Individual



Employing firm when activities occurred which led to the complaint: LEGG MASON WOOD WALKER, INC.

Allegations: CLIENT ALLEGED THAT THE ARGENTINA REPUBLIC NOTES-CLASS E 0% WE PURCHASED IN 2/00 WERE UNSUITABLE, IN THAT THERE WAS NO WORLD BANK GUARANTEE OF THE BONDS AS WAS REPRESENTED TO HIM BY BROKER AT THE TIME OF PURCHASE. PRODUCT IS FOREIGN DEBT.

Product Type: Other

Other Product Type(s): FOREIGN DEBT

Alleged Damages: \$50,000.00

Customer Complaint Information

Date Complaint Received: 12/01/2003

Complaint Pending? No

Status: Settled

Status Date: 02/11/2004

Settlement Amount: \$35,000.00

Individual Contribution Amount: \$0.00

Broker Statement BROKER FULLY ADVISED THE CLIENT OF THE RISKS AND OPPORTUNITIES OF THE FOREIGN DEBT INVESTMENT PRIOR TO THE PURCHASE, AND IT WAS IN LINE WITH THE CLIENT'S OBJECTIVES AND HIS PREVIOUS INVESTMENT EXPERIENCE. CLIENT WAS ADVISED OF THE WORLD BANK GUARANTY INFORMATION AVAILABLE FROM BLOOMBERG L.P. AT THE TIME OF THE INVESTMENT. WHILE THE BROKER WAS STILL EMPLOYED BY LEGG MASON, THAT FIRM WROTE THE CLIENT DECLINING TO MAKE ANY PAYMENT IN RESPONSE TO THE COMPLAINT ON THE BASIS THAT THE INVESTMENT "WAS CONSISTENT WITH YOUR STATED INVESTMENT OBJECTIVE AND THAT ALL KNOWN AND APPROPRIATE DISCLOSURES WERE MADE." AFTER BROKER LEFT THE EMPLOY OF LEGG MASON, LEGG MASON MADE THE REPORTED SETTLEMENT PAYMENT WITHOUT CONSULTING BROKER OR OBTAINING HIS CONSENT. BROKER WAS NOT ASKED TO CONTRIBUTE ANY MONEY, AND DID NOT CONTRIBUTE ANY MONEY, IN THE SETTLEMENT. THE BROKER CONTINUES TO BELIEVE THAT THE CLIENT'S INVESTMENT WAS SUITABLE FOR HIM AND THAT ALL KNOWN AND APPROPRIATE DISCLOSURES WERE MADE.



End of Report

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