



IAPD Report

DONALD THOMAS BROWN

CRD# 1499353

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 4
Registration and Employment History	5 - 6
Disclosure Information	7



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

DONALD THOMAS BROWN (CRD# 1499353)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **07/10/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	EQUITY SERVICES, INC.	CRD# 265	01/25/2019
IA	ESI FINANCIAL ADVISORS	CRD# 265	01/28/2019

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **14** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	MML INVESTORS SERVICES, LLC	10409	Iselin, NJ	03/25/2017 - 01/25/2019
IA	MML INVESTORS SERVICES, LLC	10409	Iselin, NJ	03/25/2017 - 01/25/2019
IA	MSI FINANCIAL SERVICES, INC.	14251	ISELIN, NJ	07/30/2002 - 03/25/2017

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Criminal	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **14** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **ESI FINANCIAL ADVISORS**
Main Address: ONE NATIONAL LIFE DRIVE
MONTPELIER, VT 05604
Firm ID#: 265

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	01/25/2019
B	FINRA	Invest. Co and Variable Contracts	Approved	01/25/2019
B	FINRA	General Securities Principal	Approved	09/04/2019
B	FINRA	Investment Co./Variable Contracts Prin	Approved	09/04/2019
B	Arizona	Agent	Approved	03/18/2019
B	Colorado	Agent	Approved	03/25/2019
B	Delaware	Agent	Approved	08/11/2025
B	Florida	Agent	Approved	03/20/2019
B	Illinois	Agent	Approved	09/26/2025
B	Massachusetts	Agent	Approved	08/05/2021
B	Minnesota	Agent	Approved	06/30/2026
B	New Jersey	Agent	Approved	01/28/2019
IA	New Jersey	Investment Adviser Representative	Approved	01/28/2019



Qualifications

	Regulator	Registration	Status	Date
B	New York	Agent	Approved	02/05/2019
B	Ohio	Agent	Approved	03/18/2019
B	Oklahoma	Agent	Approved	06/10/2025
B	Pennsylvania	Agent	Approved	03/21/2019
B	Texas	Agent	Approved	04/05/2024
B	Washington	Agent	Approved	01/02/2025

Branch Office Locations

ESI FINANCIAL ADVISORS
200 SCHULZ DRIVE
SUITE 125
RED BANK, NJ 07701

ESI FINANCIAL ADVISORS
103 EISENHOWER PARKWAY
SUITE 306
ROSELAND, NJ 07068



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Principal Examination (S24)	Series 24	11/23/2005
	Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	04/04/1998

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	10/23/2003
	Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	05/09/1986

State Securities Law Exams

	Exam	Category	Date
	Uniform Securities Agent State Law Examination (S63)	Series 63	10/02/1986

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Chartered Financial Consultant

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	03/25/2017 - 01/25/2019	MML INVESTORS SERVICES, LLC	CRD# 10409	Iselin, NJ
IA	03/25/2017 - 01/25/2019	MML INVESTORS SERVICES, LLC	CRD# 10409	Iselin, NJ
IA	07/30/2002 - 03/25/2017	MSI FINANCIAL SERVICES, INC.	CRD# 14251	ISELIN, NJ
B	05/12/1986 - 03/25/2017	MSI FINANCIAL SERVICES, INC.	CRD# 14251	ISELIN, NJ
B	05/12/1986 - 07/09/2007	METROPOLITAN LIFE INSURANCE COMPANY	CRD# 4095	EDISON, NJ

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2019 - Present	Equity Services, Inc.	REGISTERED REP	Y	Montpelier, VT, United States
01/2019 - Present	INTEGRATED FINANCIAL CONCEPTS LLC / NATIONAL LIFE INS CO	Sales Agent	Y	RED BANK, NJ, United States
03/2017 - 01/2019	MML INVESTORS SERVICES, LLC	AGENT	Y	ISELIN, NJ, United States
07/2016 - 01/2019	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	REGISTERED REPRESENTATIVE	Y	ISELIN, NJ, United States
09/1985 - 03/2017	METLIFE SECURITIES INC.	NOT PROVIDED	Y	ISELIN, NJ, United States
09/1985 - 03/2017	METROPOLITAN LIFE INSURANCE COMPANY	NOT PROVIDED	Y	ISELIN, NJ, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

*WOODBIDGE METRO CHAMBER OF COMMERCE. NOT INV REL. 91 MAIN ST, WOODBRIDGE, NJ 07095. CHAMBER OF COMMERCE. BOARD OF DIRECTORS. 11/2013 NO HRS/MO: 20 NO HRS/MO DUR TRADING: 8. *CAMP FATIMA OF NJ.



Registration & Employment History



OTHER BUSINESS ACTIVITIES

NOT INV REL. 65 HARRISON AVE, HARRISON, NJ 07029. FINANCE COMMITTEE. MEMBER OF FINANCE COMMITTEE. 06/2007 NO HRS/MO: 8 NO HRS/MO DUR TRADING: 4. *ST JAMES GRAMMAR SCHOOL. NOT INV REL. 341 AMBOY AVE, WOODBRIDGE, NJ 07095. DEVELOPMENT COMMITTEE. MEMBER OF THE SCHOOL ADVISORY COUNCIL, DEVELOPMENT COMMITTEE. 06/2007 NO HRS/MO: 8 NO HRS/MO DUR TRADING: 4. *INTEGRATED FINANCIAL CONCEPTS, LLC / NATIONAL LIFE INS CO. - 200 SCHULZ DRIVE, SUITE 125, RED BANK, NJ 07701 - INV REL - INSURANCE SALES - SALES AGENT - 01/2019 TO PRESENT - 160 HRS DURING TRADING HRS 9/4 - I AM AN AGENT BROKER FROM A NLV AGENCY. *TEAM 94. 200 SCHULZ DRIVE, SUITE 125, RED BANK, NJ 07701 - INV REL. JAN 2019. NON PROFIT CORP FOR AUTISM AWARENESS. BOARD MEMBER. SUPPORT OF ORGANIZATIONS ACTIVITIES TO SUPPORT FUNDRAISING AND ORGANIZATION ADVANCEMENT. NOT HANDLING FINANCIAL ACCOUNTS. DURING SOME TRADE HRS. *SPECIAL NEEDS FUNDING COACH. 200 SCHULZ DRIVE, SUITE 125, RED BANK, NJ 07701. JUNE 2019. NOT INV REL. A WEBSITE AND RESOURCE ORG TO DRIVE SPECIAL NEEDS PLANNING. FOUNDER. PART OF INSURANCE SALES BUSINESS. DURING SOME TRADE HRS. (7)CAPITAL BENEFITS INC. 200 SCHULZ DR SUITE 125, RED BANK NJ 07701. INV REL. PARTNERING WITH BROKER FOR P&C PLUS EMPLOYEE BENEFITS. AGENT. PARTNERING WITH BROKER FOR PRODUCTS NOT OFFERED BY NL GROUP. DURING TRADE HRS. *DONALD BROWN. 200 SCHULZ DRIVE SUITE 125, RED BANK, NJ. INV REL. FEB 2020. DISABILITY INCOME INS THROUGH METRO DI. AGENT. WRITING AND SERVICING DISABILITY POLICIES. DURING TRADE HRS. *THE OBJECTIVE ROOM. 200 SCHULZ DRIVE SUITE 125, RED BANK, NJ. INV REL. FEB 2021. A WEBSITE USED FOR MARKETING, BRANDING, AND EDUCATIONAL PURPOSES. SPECIAL NEEDS PLANNING COACH. DUTIES WILL BE COBRANDING AND MARKETING WITH THE OBJECTIVE ROOM FOR PROSPECTING NEW CLIENTS, DISCOVERING NEW ADVISORS, AND OFFERING FINANCIAL SERVICES/LITERACY/EDUCATION TO OUR MARKET. DURING TRADE HRS. *DONALD BROWN - POA. 40 FAYETTE STREET #5 PERTH AMBOY NJ. MAY 2021. DURABLE POA FOR MOTHER. POA. ALL FINANCIAL RESPONSIBILITIES, BILLS, TAX RETURNS, ETC. DURING SOME TRADE HRS.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Criminal	1

Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

Disclosure 1 of 1

Reporting Source: Individual

Organization Name (if charge(s) were brought against an organization over which individual exercised control): N/A

Court Details: NEW JERSEY SUPERIOR OF ESSEX COUNTY, CRIMINAL DIVISION;
INDICTMENT NUMBER 3037-10-83

Charge Date: 10/05/1983

Charge Details: 1 COUNT OF DEATH BY AUTO, FELONY, NOT GUILTY

Felony? Yes

Current Status: Final

Status Date: 08/01/1984

Disposition Details: I LATER RETRACTED MY NOT GUILTY PLEA AND PLEADED GUILTY. IN OCTOBER 1984 I WAS SENTENCED TO 6 MONTHS INCARCERATION, 3 YEARS PROBATION, AND PAID A \$25 PENALTY.

Broker Statement WHILE UNDER THE INFLUENCE OF ALCOHOL, I WAS INVOLVED IN AN AUTO ACCIDENT WHICH RESULTED IN THE DEATH OF ANOTHER PERSON



End of Report

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