



IAPD Report

Carol Ann Goetsch

CRD# 1528051

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Carol Ann Goetsch (CRD# 1528051)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/27/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	OAKWOOD CAPITAL SECURITIES, INC.	CRD# 21000	04/09/2026
IA	OAKWOOD CAPITAL, INC.	CRD# 112399	04/14/2026

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **2** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	TLG ADVISORS, INC.	111052	Towson, MD	06/28/2024 - 04/27/2026
B	THE LEADERS GROUP, INC.	37157	SUMMIT, NJ	06/27/2024 - 04/27/2026
B	RBC CAPITAL MARKETS, LLC	31194	MINNEAPOLIS, MN	04/16/2018 - 01/25/2024

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 2 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **OAKWOOD CAPITAL SECURITIES, INC.**
Main Address: 15701 S TAMIAMI TRAIL
SUITE 300
FORT MYERS, FL 33908
Firm ID#: 21000

	Regulator	Registration	Status	Date
B	FINRA	General Securities Principal	Approved	04/09/2026
B	FINRA	General Securities Representative	Approved	04/09/2026
B	Maryland	Agent	Approved	05/12/2026
B	Minnesota	Agent	Approved	04/28/2026

Branch Office Locations

Maple Grove, MN

Employment 2 of 2

Firm Name: **OAKWOOD CAPITAL, INC.**
Main Address: 600 HIGHWAY 169 SOUTH
SUITE 1410
ST. LOUIS PARK, MN 55426
Firm ID#: 112399

	Regulator	Registration	Status	Date
IA	Maryland	Investment Adviser Representative	Approved	04/14/2026
IA	Minnesota	Investment Adviser Representative	Approved	04/15/2026

Branch Office Locations



Qualifications

OAKWOOD CAPITAL, INC.
Maple Grove, MN




Qualifications

PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.




Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Principal Examination (S24)	Series 24	02/02/2010

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	04/24/2006
	Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	09/22/1999

State Securities Law Exams

	Exam	Category	Date
	 Uniform Combined State Law Examination (S66)	Series 66	12/27/2006
	Uniform Securities Agent State Law Examination (S63)	Series 63	12/30/1999

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	06/28/2024 - 04/27/2026	TLG ADVISORS, INC.	CRD# 111052	Towson, MD
B	06/27/2024 - 04/27/2026	THE LEADERS GROUP, INC.	CRD# 37157	SUMMIT, NJ
B	04/16/2018 - 01/25/2024	RBC CAPITAL MARKETS, LLC	CRD# 31194	MINNEAPOLIS, MN
IA	04/16/2018 - 01/25/2024	RBC CAPITAL MARKETS, LLC	CRD# 31194	MINNEAPOLIS, MN
B	05/01/2017 - 10/06/2017	THE LEADERS GROUP, INC.	CRD# 37157	SUMMIT, NJ
B	10/04/2010 - 01/19/2017	U.S. BANCORP INVESTMENTS, INC.	CRD# 17868	MINNEAPOLIS, MN
IA	10/04/2010 - 01/19/2017	U.S. BANCORP INVESTMENTS, INC.	CRD# 17868	MINNEAPOLIS, MN
IA	06/05/2007 - 04/06/2010	UBS FINANCIAL SERVICES INC.	CRD# 8174	MINNEAPOLIS, MN
B	11/09/2006 - 04/06/2010	UBS FINANCIAL SERVICES INC.	CRD# 8174	WEEHAWKEN, NJ
B	04/25/2006 - 08/23/2006	PIPER JAFFRAY & CO.	CRD# 665	MINNEAPOLIS, MN
B	07/01/2003 - 11/30/2005	WACHOVIA SECURITIES, LLC	CRD# 19616	ST. LOUIS, MO
B	10/31/2000 - 07/01/2003	PRUDENTIAL SECURITIES INCORPORATED	CRD# 7471	NEW YORK, NY
B	09/24/1999 - 12/04/2000	PRUCO SECURITIES CORPORATION	CRD# 5685	NEWARK, NJ

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
04/2026 - Present	Oakwood Capital Securities, Inc.	Registered Support Staff	Y	Maple Grove, MN, United States



Registration & Employment History

EMPLOYMENT HISTORY

Employment Dates	Employer Name	Position	Investment Related	Employer Location
04/2026 - Present	Oakwood Capital, Inc.	Investment Advisor Representative	Y	Maple Grove, MN, United States
01/2024 - Present	LIBRA	VP Institutional Market/Sales Management	Y	Towson, MD, United States
06/2024 - 04/2026	The Leaders Group Inc	Registered Representative	Y	Littleton, CO, United States
12/2017 - 01/2024	RBC Capital Markets, LLC.	Sr Product Mngr, Annuities & Insurance	Y	Minneapolis, MN, United States
05/2017 - 10/2017	THE LEADERS GROUP, INC.	REGISTERED REP	Y	LITTLETON, CO, United States
01/2017 - 10/2017	COVR FINANCIAL TECHNOLOGIES	WHOLESALE	N	BOISE, ID, United States
08/2010 - 01/2017	U.S. BANCORP INVESTMENTS, INC.	PRODUCT	Y	SAINT PAUL, MN, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- LIBRA - 1.22.24 - 1 Olympic Place, Suite 900, Towson, MD 21204 - Institutional Market Sales/Management, Establish and manage insurance sales opportunities with institutional partners, Invt Rel, Insurance business, 40 hrs/mo; 0 hrs/mo (during trading hours).



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1

Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

Disclosure 1 of 1

Reporting Source:	Individual
Regulatory Action Initiated By:	Louisiana Department of Insurance
Sanction(s) Sought:	Civil and Administrative Penalty(ies)/Fine(s)
Date Initiated:	12/10/2021
Docket/Case Number:	N/A
Employing firm when activity occurred which led to the regulatory action:	RBC Capital Markets LLC
Product Type:	Insurance
Allegations:	Administrative action filed against RBC Capital Markets LLC, as the insurance agency, and Carol Ann Goetsch, as the licensed individual who is named as the Designated Responsible Licensed Producer (DRLP) for the insurance agency, for late reporting to the State of Louisiana of disclosures during the period from March, 2021 through December, 2021 filed against RBC Capital Markets, LLC as the broker-dealer, which resulted in a fine of \$250.00.
Current Status:	Final
Resolution:	Settled
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	No
Resolution Date:	01/07/2022



Sanctions Ordered: Civil and Administrative Penalty(ies)/Fine(s)

Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$250.00

Portion Levied against individual: \$0.00

Payment Plan:

Is Payment Plan Current:

Date Paid by individual:

Was any portion of penalty waived? No

Amount Waived:

Broker Statement

RBC-WM US ("RBC") is required to upload certain firm disclosures into the National Insurance Producer Registry (NIPR). As the Designated Responsible Licensed Producer (DRLP) Carol Goetsch, along with the Insurance Licensing team, are dependent upon notification from RBC WM-US's Securities Registration Group in order that disclosures be uploaded timely. It was discovered that from March 2021- October 2021, disclosures were uploaded to FINRA and not forwarded to the Insurance Team or the DRLP for uploading to NIPR.



End of Report

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