



## IAPD Report

# PAVLOS PETER PANAGOPOULOS

CRD# 1544849

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Please contact FINRA with any concerns.



## **IAPD Information About Representatives**

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### **What is included in a IAPD report?**

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### **Where did this information come from?**

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### **How current is this information?**

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### **Need help interpreting this report?**

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### **What if I want to check the background of an Individual Broker or Brokerage Firm?**

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### **Are there other resources I can use to check the background of investment professionals?**

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### PAVLOS PETER PANAGOPOULOS (CRD# 1544849)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **07/10/2026**.

### CURRENT EMPLOYERS

|           | Firm                           | CRD#        | Registered Since |
|-----------|--------------------------------|-------------|------------------|
| <b>B</b>  | CETERA WEALTH SERVICES, LLC    | CRD# 13572  | 10/14/1986       |
| <b>IA</b> | CETERA INVESTMENT ADVISERS LLC | CRD# 105644 | 06/29/2023       |

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **28** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

|           | FIRM                                    | CRD#  | LOCATION  | REGISTRATION DATES      |
|-----------|-----------------------------------------|-------|-----------|-------------------------|
| <b>IA</b> | CETERA ADVISOR NETWORKS LLC             | 13572 | BELEN, NM | 02/10/2005 - 06/29/2023 |
| <b>B</b>  | WESTMARK FINANCIAL SERVICES CORPORATION | 16572 | BELEN, NM | 10/09/1986 - 11/06/1986 |

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

| Type             | Count |
|------------------|-------|
| Customer Dispute | 2     |



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **28** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 2

Firm Name: **CETERA WEALTH SERVICES, LLC**

Main Address: 2301 ROSECRANS AVE #5100  
EL SEGUNDO, CA 90245

Firm ID#: 13572

|                                                                                   | Regulator     | Registration                      | Status   | Date       |
|-----------------------------------------------------------------------------------|---------------|-----------------------------------|----------|------------|
|    | FINRA         | General Securities Representative | Approved | 10/14/1986 |
|    | FINRA         | General Securities Principal      | Approved | 02/01/1993 |
|  | Alabama       | Agent                             | Approved | 08/27/2025 |
|  | Arizona       | Agent                             | Approved | 07/31/2007 |
|  | California    | Agent                             | Approved | 01/06/1992 |
|  | Colorado      | Agent                             | Approved | 08/19/1996 |
|  | Delaware      | Agent                             | Approved | 06/13/2018 |
|  | Florida       | Agent                             | Approved | 01/06/2011 |
|  | Georgia       | Agent                             | Approved | 01/04/2006 |
|  | Idaho         | Agent                             | Approved | 05/12/2017 |
|  | Maine         | Agent                             | Approved | 05/21/2019 |
|  | Maryland      | Agent                             | Approved | 04/17/2024 |
|  | Massachusetts | Agent                             | Approved | 08/17/2023 |



## Qualifications

|   | Regulator      | Registration | Status   | Date       |
|---|----------------|--------------|----------|------------|
| B | Minnesota      | Agent        | Approved | 11/22/2017 |
| B | Missouri       | Agent        | Approved | 02/26/2021 |
| B | Montana        | Agent        | Approved | 09/24/2014 |
| B | Nevada         | Agent        | Approved | 01/06/2005 |
| B | New Mexico     | Agent        | Approved | 10/14/1986 |
| B | New York       | Agent        | Approved | 01/02/2003 |
| B | North Carolina | Agent        | Approved | 01/09/2026 |
| B | Oklahoma       | Agent        | Approved | 08/30/2021 |
| B | Pennsylvania   | Agent        | Approved | 11/11/2014 |
| B | South Carolina | Agent        | Approved | 01/08/2025 |
| B | South Dakota   | Agent        | Approved | 01/11/2019 |
| B | Tennessee      | Agent        | Approved | 01/08/2016 |
| B | Texas          | Agent        | Approved | 01/02/2003 |
| B | Utah           | Agent        | Approved | 05/28/2013 |
| B | Virginia       | Agent        | Approved | 09/25/2024 |
| B | Washington     | Agent        | Approved | 11/30/2010 |
| B | Wisconsin      | Agent        | Approved | 05/03/2018 |

### Branch Office Locations

**CETERA ADVISOR NETWORKS LLC**  
511 W REINKEN AVE



## Qualifications

BELEN, NM 87002

**CETERA ADVISOR NETWORKS LLC**  
11000 SPAIN ROAD NE, BUILDING E  
ALBUQUERQUE, NM 87111

### Employment 2 of 2

Firm Name: **CETERA INVESTMENT ADVISERS LLC**  
Main Address: 1450 AMERICAN LANE  
6TH FLOOR, SUITE 650  
SCHAUMBURG, IL 60173-2096  
Firm ID#: 105644

|    | Regulator  | Registration                      | Status   | Date       |
|----|------------|-----------------------------------|----------|------------|
| IA | New Mexico | Investment Adviser Representative | Approved | 06/29/2023 |
| IA | Texas      | Investment Adviser Representative | Approved | 06/29/2023 |

### Branch Office Locations

**CETERA INVESTMENT ADVISERS LLC**  
511 W REINKEN AVE  
BELEN, NM 87002

**CETERA INVESTMENT ADVISERS LLC**  
11000 SPAIN ROAD NE, BUILDING E  
ALBUQUERQUE, NM 87111



## Qualifications



### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 3 state securities law exams.**

#### Principal/Supervisory Exams

|   | Exam                                           | Category  | Date       |
|---|------------------------------------------------|-----------|------------|
| B | General Securities Principal Examination (S24) | Series 24 | 01/29/1993 |

#### General Industry/Product Exams

|   | Exam                                               | Category | Date       |
|---|----------------------------------------------------|----------|------------|
| B | Securities Industry Essentials Examination (SIE)   | SIE      | 10/01/2018 |
| B | General Securities Representative Examination (S7) | Series 7 | 09/20/1986 |

#### State Securities Law Exams

|      | Exam                                                 | Category  | Date       |
|------|------------------------------------------------------|-----------|------------|
| IA B | Uniform Combined State Law Examination (S66)         | Series 66 | 10/11/2004 |
| IA   | Uniform Investment Adviser Law Examination (S65)     | Series 65 | 05/04/2001 |
| B    | Uniform Securities Agent State Law Examination (S63) | Series 63 | 08/19/1986 |



### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

#### Certified Financial Planner

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

|    | Registration Dates      | Firm Name                               | ID#           | Branch Location |
|----|-------------------------|-----------------------------------------|---------------|-----------------|
| IA | 02/10/2005 - 06/29/2023 | CETERA ADVISOR NETWORKS LLC             | CRD#<br>13572 | BELEN, NM       |
| B  | 10/09/1986 - 11/06/1986 | WESTMARK FINANCIAL SERVICES CORPORATION | CRD#<br>16572 |                 |

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

| Employment Dates  | Employer Name                     | Position                                | Investment Related | Employer Location                 |
|-------------------|-----------------------------------|-----------------------------------------|--------------------|-----------------------------------|
| 02/2026 - Present | MY FINANCIAL SENSE                | Owner                                   | Y                  | Albuquerque, NM,<br>United States |
| 06/2023 - Present | CETERA INVESTMENT<br>ADVISERS LLC | INVESTMENT<br>ADVISOR<br>REPRESENTATIVE | Y                  | SCHAUMBURG, IL,<br>United States  |
| 04/2017 - Present | Pavlos Panagopoulos, LLC          | Managing Partner                        | N                  | Belen, NM, United<br>States       |
| 01/2013 - Present | CETERA WEALTH SERVICES,<br>LLC    | REGISTERED<br>REPRESENTATIVE            | Y                  | EL SEGUNDO, CA,<br>United States  |

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. NAME OF OTHER BUSINESS: FIXED INSURANCE WITH VARIOUS COMPANIES,  
INVESTMENT RELATED: YES,  
POSITION/TITLE/RELATIONSHIP: REPRESENTATIVE,  
BRIEF DESCRIPTION OF DUTIES: DISABILITY, ANNUITIES, LTC AND PROPERTY AND CASUALTY;

2. NAME OF OTHER BUSINESS: PANAGOPOULOS INSURANCE AGENCY,  
INVESTMENT RELATED: YES,  
ADDRESS: 511 W REINKEN AVE BELEN, NM 87002,  
NATURE OF BUSINESS: DBA FOR INSURANCE SALES,  
POSITION/TITLE/RELATIONSHIP: OWNER,  
APX NUMBER OF HOURS PER MONTH: 80-100 HOURS A YEAR,  
BRIEF DESCRIPTION OF DUTIES: SALES AND SERVICE OF INSURANCE;

3. NAME OF OTHER BUSINESS: CHOICE FINANCIAL GROUP, CHOICE DIRECT,  
INVESTMENT RELATED: YES,  
ADDRESS: 645 HILL AVE, GRAFTON, ND 58237,  
NATURE OF BUSINESS: ONLINE BANKING,



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

POSITION/TITLE/RELATIONSHIP: REP,  
APX NUMBER OF HOURS PER MONTH: 4-8,  
BRIEF DESCRIPTION OF DUTIES: REFER PERSONS AND ENTITIES FOR ONLINE BANKING

4. NAME OF OTHER BUSINESS: ORDER OF AHEPA 501; INVESTMENT RELATED: NO; ADDRESS: 10510 SAN RAFAEL AVE, ALBUQUERQUE, NM, 87122; NATURE OF BUSINESS: NON PROFIT; START DATE: 1988;  
POSITION/TITLE/RELATIONSHIP: PRESIDENT; APX NUMBER OF HOURS PER WEEK: VARIES; APX NUMBER OF HOURS DURING TRADING HOURS: VARIES; BRIEF DESCRIPTION OF DUTIES: RUNNING BIWEEKLY MEETINGS, MAKING COMMITTEE ASSIGNMENTS;

5. NAME OF OTHER BUSINESS: PAVLOS PANAGOPOULOS, LLC;  
INVESTMENT RELATED: NO;  
ADDRESS: SAME AS REGISTERED LOCATION;  
NATURE OF BUSINESS: TAX LIABILITIES;  
START DATE: 04/2017;  
POSITION/TITLE/RELATIONSHIP: MANAGING PARTNER;  
APX NUMBER OF HOURS PER WEEK: 1;  
APX NUMBER OF HOURS DURING TRADING HOURS: 0;  
BRIEF DESCRIPTION OF DUTIES: LLC FOR TAX PURPOSES;

6. NAME OF OTHER BUSINESS: AHEPA NEW MEXICO;  
INVESTMENT RELATED: NO;  
ADDRESS: 11000 SPAIN RD NE, BUILDING E, ALBUQUERQUE, NM 87111;  
NATURE OF BUSINESS: BOARD;  
START DATE: 11/2025;  
POSITION/TITLE/RELATIONSHIP: TREASURER;  
APX NUMBER OF HOURS PER WEEK: 2;  
APX NUMBER OF HOURS DURING TRADING HOURS: 0;  
BRIEF DESCRIPTION OF DUTIES: HANDLING BANK ACCOUNTS, AND PAYING BILLS, PROVIDING ACCOUNTING STATEMENTS AND INCOME STATEMENTS ANNUALLY;

7.NAME OF OTHER BUSINESS: MY FINANCIAL SENSE  
INVESTMENT RELATED: YES,  
ADDRESS: SAME AS REGISTERED LOCATION,  
NATURE OF BUSINESS: FINANCIAL SERVICES,  
START DATE: 2/24/2026,  
POSITION/TITLE/RELATIONSHIP: OWNER  
APX NUMBER OF HOURS PER WEEK: 50,  
APX NUMBER OF HOURS DURING TRADING HOURS: 7,  
BRIEF DESCRIPTION OF DUTIES: DBA FOR FINANCIAL SERVICES;



## Disclosure Summary

### Disclosure Information

**What you should know about reported disclosure events:**

**(1) Certain thresholds must be met before an event is reported to IARD, for example:**

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

**(2) Disclosure events in IAPD reports come from different sources:**

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

**(3) There are different statuses and dispositions for disclosure events:**

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

**(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.**



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

| Type             | Count |
|------------------|-------|
| Customer Dispute | 2     |

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 2

|                                                                            |                                                                                                              |
|----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| <b>Reporting Source:</b>                                                   | Individual                                                                                                   |
| <b>Employing firm when activities occurred which led to the complaint:</b> | FINANCIAL NETWORK INVESTMENT CORPORATION                                                                     |
| <b>Allegations:</b>                                                        | CLIENTS ALLEGE REP FAILED TO OBTAIN PROMISED RETURNS SINCE THE HE TOOK OVER THEIR ACCOUNTS IN FEBRUARY 2008. |
| <b>Product Type:</b>                                                       | Annuity-Variable<br>Equity Listed (Common & Preferred Stock)<br>Mutual Fund                                  |
| <b>Alleged Damages:</b>                                                    | \$200,000.00                                                                                                 |
| <b>Is this an oral complaint?</b>                                          | No                                                                                                           |
| <b>Is this a written complaint?</b>                                        | Yes                                                                                                          |
| <b>Is this an arbitration/CFTC reparation or civil litigation?</b>         | No                                                                                                           |

### Customer Complaint Information

|                                        |            |
|----------------------------------------|------------|
| <b>Date Complaint Received:</b>        | 06/10/2009 |
| <b>Complaint Pending?</b>              | No         |
| <b>Status:</b>                         | Denied     |
| <b>Status Date:</b>                    | 08/26/2009 |
| <b>Settlement Amount:</b>              |            |
| <b>Individual Contribution Amount:</b> |            |



## Disclosure 2 of 2

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** FINANCIAL NETWORK INVESTMENT CORPORATION

**Allegations:** CLIENT ALLEGES EQUITIES PURCHASED WITHIN HER ADVISORY ACCOUNT BETWEEN 12/2008 TO 05/2009 WERE NOT SUITABLE FOR HER PROFILE.

**Product Type:** Equity Listed (Common & Preferred Stock)  
Mutual Fund

**Alleged Damages:** \$95,700.00

**Is this an oral complaint?** No

**Is this a written complaint?** Yes

**Is this an arbitration/CFTC reparation or civil litigation?** No

## Customer Complaint Information

**Date Complaint Received:** 05/27/2009

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 07/17/2009

**Settlement Amount:**

**Individual Contribution Amount:**



## End of Report

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