



## IAPD Report

# LUCINDA A SALINAS

CRD# 1588638

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### LUCINDA A SALINAS (CRD# 1588638)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **06/16/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	CORNERSTONE WEALTH ADVISORS, INC.	CRD# 309544	07/07/2020

### QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **2** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	CORNERSTONE WEALTH ADVISORS, INC.	157771	DANA POINT, CA	03/03/2017 - 10/21/2020
IA	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	NEWPORT BEACH, CA	08/24/2011 - 02/21/2017
B	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	NEWPORT BEACH, CA	08/23/2011 - 02/21/2017

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Termination	2





## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **2** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **CORNERSTONE WEALTH ADVISORS, INC.**  
Main Address: 1808 ASTON AVENUE  
SUITE 150  
CARLSBAD, CA 92008  
Firm ID#: 309544

	Regulator	Registration	Status	Date
	California	Investment Adviser Representative	Approved	07/07/2020
	South Carolina	Investment Adviser Representative	Approved	06/18/2025

### Branch Office Locations

**CORNERSTONE WEALTH ADVISORS, INC.**  
Aiken, SC



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 4 general industry/product exams, and 2 state securities law exams.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
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<b>B</b> Securities Industry Essentials Examination (SIE)	SIE	02/21/2017
<b>B</b> General Securities Representative Examination (S7)	Series 7	09/15/2005
<b>B</b> Direct Participation Programs Representative Examination (S22)	Series 22	04/28/1987
<b>B</b> Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	12/16/1986

#### State Securities Law Exams

Exam	Category	Date
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<b>IA</b> Uniform Investment Adviser Law Examination (S65)	Series 65	07/16/2007
<b>B</b> Uniform Securities Agent State Law Examination (S63)	Series 63	05/11/1987

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **2** professional designation(s).

Certified Financial Planner

Chartered Financial Consultant

This representative holds or did hold **2** professional designation(s) that may have been used to qualify as an Investment Advisor



representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	03/03/2017 - 10/21/2020	CORNERSTONE WEALTH ADVISORS, INC.	CRD# 157771	DANA POINT, CA
IA	08/24/2011 - 02/21/2017	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	NEWPORT BEACH, CA
B	08/23/2011 - 02/21/2017	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	NEWPORT BEACH, CA
B	07/21/2010 - 06/28/2011	AXA ADVISORS, LLC	CRD# 6627	PORTLAND, OR
IA	07/12/2010 - 06/28/2011	AXA ADVISORS, LLC	CRD# 6627	PORTLAND, OR
IA	11/29/2007 - 11/30/2009	WOODBURY FINANCIAL SERVICES, INC.	CRD# 421	IRVINE, CA
B	11/19/2007 - 11/30/2009	WOODBURY FINANCIAL SERVICES, INC.	CRD# 421	IRVINE, CA
IA	07/17/2007 - 11/20/2007	FSC SECURITIES CORPORATION	CRD# 7461	IRVINE, CA
B	06/01/2004 - 11/20/2007	FSC SECURITIES CORPORATION	CRD# 7461	IRVINE, CA
B	04/24/2003 - 12/15/2003	CAPITAL BROKERAGE CORPORATION	CRD# 10465	GLEN ALLEN, VA
B	02/20/2003 - 04/28/2003	GE INVESTMENT DISTRIBUTORS, INC	CRD# 32087	STAMFORD, CT
B	07/31/2002 - 09/20/2002	FOOTHILL SECURITIES, INC.	CRD# 1027	SANTA CLARA, CA
IA	07/29/2002 - 09/20/2002	FOOTHILL SECURITIES, INC.	CRD# 1027	IRVINE, CA
B	07/25/2001 - 11/30/2001	WALNUT STREET SECURITIES, INC.	CRD# 15840	EL SEGUNDO, CA
B	11/01/1999 - 11/16/2000	THE ADVISORS GROUP, INC.	CRD# 14035	BETHESDA, MD
B	11/27/1996 - 04/14/1999	LOCUST STREET SECURITIES, INC.	CRD# 1703	DES MOINES, IA
B	10/30/1992 - 06/26/1996	USLIFE EQUITY SALES CORP.	CRD# 7962	NEW YORK, NY



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
<b>B</b>	12/19/1986 - 10/13/1992	CIGNA SECURITIES, INC.	CRD# 145	RADNOR, PA

#### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
07/2020 - Present	Cornerstone Wealth Advisors, Inc.	Investment Advisor Representative	Y	Carlsbad, CA, United States
08/2011 - Present	INDEPENDENT INSURANCE AGENT	INSURANCE AGENT	Y	DANA POINT, CA, United States
02/2017 - 10/2020	CORNERSTONE WEALTH ADVISORS, INC.	INVESTMENT ADVISOR REPRESENTATIVE	Y	DANA POINT, CA, United States
06/2011 - 02/2017	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	REGISTERED REPRESENTATIVE	Y	NEWPORT BEACH, CA, United States

#### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

FOR PROFIT OR NOT FOR PROFIT: NO  
 INVESTMENT RELATED: (YES OR NO) NO  
 ADDRESS OF BUSINESS: NEWPORT BEACH, CA 92660  
 NATURE OF BUSINESS: FORMER AGENT OF INSURANCE-THIS TRAILS FROM INSURANCE POLICIES.  
 YOUR POSITION, TITLE, ASSOCIATION: FORMER INSURANCE AGENT  
 START DATE OF RELATIONSHIP: 6/2001  
 NUMBER OF HOURS DEVOTED PER MONTH: 0  
 NUMBER OF HOURS DEVOTED DURING SECURITIES TRADING HOURS: 0  
 YOUR DUTIES: FORMER AGENT WITH VARIOUS CARRIERS.

I\*90689  
 FOR PROFIT OR NOT FOR PROFIT: NON-PROFIT ORGANIZATION  
 NAME OF OUTSIDE BUSINESS ORGANIZATION: WOMEN BUSINESS INSTITUTE (WBI)  
 INVESTMENT RELATED: N  
 ADDRESS OF BUSINESS:  
 SAN MARINO, CALIFORNIA 92660  
 NATURE OF BUSINESS: CHARITABLE ORGANIZATION,  
 POSITION, TITLE, ASSOCIATION: OFFICER,  
 START DATE OF RELATIONSHIP: 3/1/2016  
 NUMBER OF HOURS DEVOTED: 20 HOUR(S) ANNUALLY  
 NUMBER OF HOURS DEVOTED DURING TRADING HOURS: 0



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

DUTIES: NON-PROFIT ORGANIZATION WITH THE PURPOSE OF FUND-RAISING TO SUPPORT THE EDUCATION PROGRAMS OF ORANGE COUNTY CHAPTER OF THE NATIONAL ASSOCIATION OF WOMEN BUSINESS WOMEN (NAWBO).



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Termination	2

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Firm
<b>Employing firm when activities occurred which led to the complaint:</b>	Merrill Lynch, Pierce, Fenner & Smith Incorporated
<b>Allegations:</b>	The Customer alleges misrepresentation from October 21, 2014 until February 17, 2017.
<b>Product Type:</b>	Insurance
<b>Alleged Damages:</b>	\$24,472.90
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

### Customer Complaint Information

<b>Date Complaint Received:</b>	07/23/2018
<b>Complaint Pending?</b>	No
<b>Status:</b>	Settled
<b>Status Date:</b>	09/06/2018
<b>Settlement Amount:</b>	\$22,692.89
<b>Individual Contribution Amount:</b>	\$0.00



**Firm Statement**

The firm settled the matter to avoid the cost of litigation.



## Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

### Disclosure 1 of 2

**Reporting Source:** Individual  
**Firm Name:** FOOTHILL SECURITIES, INC.  
**Termination Type:** Discharged  
**Termination Date:** 09/15/2002  
**Allegations:** CONTRADICTIONARY INFORMATION ON APPLICATION  
**Product Type:** No Product  
**Other Product Types:**  
**Broker Statement** CLERICAL ERROR ON PRE-APPLICATION. HOWEVER, THIS WAS CORRECTED ON ACTUAL APPLICATION THE ERROR WAS CONSIDERED CONTRADICTIONARY.

### Disclosure 2 of 2

**Reporting Source:** Individual  
**Firm Name:** USLIFE EQUITY SALES CORP.  
**Termination Type:** Discharged  
**Termination Date:** 06/27/1996  
**Allegations:** U-5 STATED "DUE TO UNDISCLOSED BUSINESS ACTIVITIES".  
**Product Type:** Other  
**Other Product Types:** UNKNOWN  
**Broker Statement** WITHOUT MY KNOWLEDGE, MY OSJ WAS CONDUCTING AN OUTSIDE BUSINESS ACTIVITY THAT WAS NOT DISCLOSED TO US LIFE EQUITY. WHEN THIS WAS DISCOVERED, THE BROKER DEALER SUMMARILY DISCHARGED THE OSJ & ALL REPS UNDER HIM. I PROTESTED THIS DISCHARGE, BUT US LIFE CLOSED DOWN BEFORE I WAS ABLE TO RESOLVE THIS.



## End of Report

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