



IAPD Report

JASPER CARL SCHANNA

CRD# 1616434

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JASPER CARL SCHANNA (CRD# 1616434)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **11/04/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	OSAIC WEALTH, INC.	CRD# 23131	09/01/2023
IA	OSAIC WEALTH, INC.	CRD# 23131	09/01/2023

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **17** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	SAGEPOINT FINANCIAL, INC.	133763	LAGUNA NIGUEL, CA	08/21/2015 - 09/01/2023
B	SAGEPOINT FINANCIAL, INC.	133763	LAGUNA NIGUEL, CA	08/20/2015 - 09/01/2023
IA	FINTEGRA, LLC	16741	Laguna Niguel, CA	05/29/2014 - 08/19/2015

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **17** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**
Main Address: 18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255
Firm ID#: 23131

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	09/01/2023
B	FINRA	Invest. Co and Variable Contracts	Approved	09/01/2023
B	FINRA	Investment Co./Variable Contracts Prin	Approved	09/01/2023
B	Arizona	Agent	Approved	09/01/2023
B	California	Agent	Approved	09/01/2023
IA	California	Investment Adviser Representative	Approved	09/01/2023
B	Colorado	Agent	Approved	09/01/2023
B	Idaho	Agent	Approved	01/15/2025
B	Illinois	Agent	Approved	09/01/2023
IA	Illinois	Investment Adviser Representative	Approved	09/01/2023
B	Massachusetts	Agent	Approved	11/14/2023
B	Michigan	Agent	Approved	09/01/2023
B	Montana	Agent	Approved	09/01/2023



Qualifications

	Regulator	Registration	Status	Date
IA	Montana	Investment Adviser Representative	Approved	09/01/2023
B	Nevada	Agent	Approved	11/04/2025
B	North Carolina	Agent	Approved	09/01/2023
IA	North Carolina	Investment Adviser Representative	Approved	09/01/2023
B	Oregon	Agent	Approved	11/13/2025
B	Rhode Island	Agent	Approved	04/09/2025
B	South Carolina	Agent	Approved	12/21/2023
B	Tennessee	Agent	Approved	11/05/2025
B	Texas	Agent	Approved	11/05/2025
B	West Virginia	Agent	Approved	09/01/2023
B	Wisconsin	Agent	Approved	11/06/2025

Branch Office Locations

OSAIC WEALTH, INC.
LAGUNA NIGUEL, CA



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
B Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	06/19/2001

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B General Securities Representative Examination (S7)	Series 7	10/07/2013
B Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	02/02/1987

State Securities Law Exams

Exam	Category	Date
B Uniform Securities Agent State Law Examination (S63)	Series 63	03/16/1990



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Chartered Financial Consultant

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	08/21/2015 - 09/01/2023	SAGEPOINT FINANCIAL, INC.	CRD# 133763	LAGUNA NIGUEL, CA
B	08/20/2015 - 09/01/2023	SAGEPOINT FINANCIAL, INC.	CRD# 133763	LAGUNA NIGUEL, CA
IA	05/29/2014 - 08/19/2015	FINTEGRA, LLC	CRD# 16741	Laguna Niguel, CA
B	05/27/2014 - 08/19/2015	FINTEGRA, LLC	CRD# 16741	Laguna Niguel, CA
B	02/19/2014 - 03/10/2014	CETERA ADVISOR NETWORKS LLC	CRD# 13572	SAN JUAN CAPISTRANO, CA
IA	11/16/2009 - 02/26/2014	QUESTAR ASSET MANAGEMENT, INC.	CRD# 133358	MINNEAPOLIS, MN
B	11/12/2009 - 02/26/2014	QUESTAR CAPITAL CORPORATION	CRD# 43100	SAN JUAN CAPISTRANO, CA
IA	04/06/2009 - 11/13/2009	ING FINANCIAL PARTNERS, INC	CRD# 2882	LAGUNA NIGUEL, CA
B	03/13/2009 - 11/13/2009	ING FINANCIAL PARTNERS, INC.	CRD# 2882	LAGUNA NIGUEL, CA
B	10/31/2008 - 03/12/2009	SAGEPOINT FINANCIAL, INC.	CRD# 133763	LAGUNA NIGUEL, CA
IA	10/31/2008 - 03/12/2009	SAGEPOINT FINANCIAL, INC.	CRD# 133763	LAGUNA NIGUEL, CA
IA	11/07/2005 - 10/31/2008	AMERICAN GENERAL SECURITIES INCORPORATED	CRD# 13626	LAGUNA NIGUEL, CA
B	10/01/2002 - 10/31/2008	AMERICAN GENERAL SECURITIES INCORPORATED	CRD# 13626	LAGUNA NIGUEL, CA
B	02/09/1998 - 10/01/2002	FRANKLIN FINANCIAL SERVICES CORPORATION	CRD# 5435	HOUSTON, TX
B	01/01/1995 - 02/12/1998	MTL EQUITY PRODUCTS, INC.	CRD# 15764	FOUNTAIN HILLS, AZ
B	02/24/1989 - 12/13/1994	FRANKLIN FINANCIAL SERVICES CORPORATION	CRD# 5435	HOUSTON, TX



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	04/29/1988 - 01/31/1989	DREHER & ASSOCIATES, INC.	CRD# 8665	
B	09/09/1987 - 05/10/1988	CARILLON INVESTMENTS, INC.	CRD# 14646	
B	02/03/1987 - 08/26/1987	CARILLON INVESTMENTS, INC.	CRD# 14646	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2023 - Present	OSAIC WEALTH, INC.	Registered Rep	Y	LAGUNA NIGUEL, CA, United States
05/1977 - Present	SCHANNA FINANCIAL & INSURANCE SERVICE, INC	PRESIDENT	N	SAN JUAN CAPISTRANO, CA, United States
08/2015 - 09/2023	SAGEPOINT FINANCIAL SERVICES, INC.	REGISTERED REPRESENTATIVE	Y	LAGUNA NIGUEL, CA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) SCHANNA FINANCIAL & INSURANCE SERVICE, INC.

POSITION: President/CEO NATURE: S Corporation - Insurance agency marketing fixed life and annuities, disability, LTC and health insurance products. INVESTMENT RELATED: Yes NUMBER OF HOURS: 130 SECURITIES TRADING HOURS: 100 START DATE: 05/01/1977

ADDRESS: 30101 Town Center Drive, Suite 205, Laguna niguél CA 92677, United States

DESCRIPTION: I market, sell and service fixed life and annuities, disability, LTC and health insurance products.

2) THE SCHANNA FAMILY TRUST

POSITION: Trustee NATURE: Family Trust. My wife Jayne and I are grantors and trustees of the Schanna Family Trust. INVESTMENT RELATED: Yes NUMBER OF HOURS: 2 SECURITIES TRADING HOURS: 1 START DATE: 09/17/2007

ADDRESS: 28 Corniche, Unit A, Monarch Beach CA 92629, United States

DESCRIPTION: I act as trustee of the trust.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	1

Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

Disclosure 1 of 1

Reporting Source:	Regulator
Regulatory Action Initiated By:	CALIFORNIA
Sanction(s) Sought:	Cease and Desist
Date Initiated:	03/27/2014
Docket/Case Number:	10381
URL for Regulatory Action:	
Employing firm when activity occurred which led to the regulatory action:	LIFE PARTNERS, INC.
Product Type:	Viatical Settlement
Allegations:	JASPER SCHANNA OFFERED AND SOLD LIFE SETTLEMENT SECURITIES ISSUED BY LIFE PARTNERS, INC., WACO, TX, WITHOUT PROPER SECURITIES REGISTRATION.
Current Status:	Final
Resolution:	Order
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	No
Resolution Date:	03/27/2014



Sanctions Ordered:	Cease and Desist
Regulator Statement	JASPER SCHANNA WAS ONE OF HUNDREDS OF LICENSED CALIFORNIA LIFE INSURANCE AGENTS RECRUITED BY LIFE PARTNERS, INC. TO SELL THEIR SECURITIES.
.....	
Reporting Source:	Individual
Regulatory Action Initiated By:	CALIFORNIA DEPARTMENT OF BUSINESS OVERSIGHT
Sanction(s) Sought:	Other: DESIST AND REFRAIN
Date Initiated:	03/07/2014
Docket/Case Number:	N/A
Employing firm when activity occurred which led to the regulatory action:	QUESTAR CAPITAL CORPORATION
Product Type:	Other: LIFE SETTLEMENTS
Allegations:	OFFERED & SOLD LIFE SETTLEMENTS FOR A TEXAS COMPANY NAMED LIFE PARTNERS, LLC AS AN OUTSIDE BUSINESS ACTIVITY (OBA) APPROVED BY QUESTAR CAPITAL CORPORATION THAT WERE NEITHER QUALIFIED OR EXEMPT FROM THE QUALIFICATION REQUIREMENTS
Current Status:	Final
Resolution:	COMPLIED WITH ORDER
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	No
Resolution Date:	03/07/2014
Sanctions Ordered:	Other: DESIST & REFRAIN
Broker Statement	I BELIEVED I WAS LEGALLY LICENSED TO SELL LIFE SETTLEMENTS IN CA DUE TO QUESTAR CAPITAL CORP. APPROVING THE OBA AND LIFE PARTNERS CONTRACTING ME.



Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: AMERICAN GENERAL SECURITIES INCORPORATED

Allegations: POLICY OWNER ALLEGES SHE WAS TOLD THAT THE AIG VUL POLICY SHE BOUGHT IN NOVEMBER 2004 WOULD COVER EVERYTHING HER PREVIOUS POLICIES COVERED.

Product Type: Insurance

Other Product Type(s): PLATINUM INVESTOR III

Alleged Damages: \$13,200.00

Customer Complaint Information

Date Complaint Received: 03/22/2006

Complaint Pending? No

Status: Denied

Status Date: 06/15/2006

Settlement Amount:

Individual Contribution Amount:



End of Report

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