



## IAPD Report

# GLENN AUGUST PAHNKE

CRD# 1803352

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### GLENN AUGUST PAHNKE (CRD# 1803352)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/24/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	RAYMOND JAMES & ASSOCIATES, INC.	CRD# 705	03/28/2024
<b>IA</b>	RAYMOND JAMES & ASSOCIATES, INC.	CRD# 705	03/28/2024

### QUALIFICATIONS

This representative is currently registered in **9** SRO(s) and **47** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	RBC CAPITAL MARKETS, LLC	31194	SCOTTSDALE, AZ	07/18/2011 - 04/10/2024
<b>B</b>	RBC CAPITAL MARKETS, LLC	31194	SCOTTSDALE, AZ	02/18/2011 - 04/10/2024
<b>B</b>	ROBERT W. BAIRD & CO. INCORPORATED	8158	SCOTTSDALE, AZ	03/01/2002 - 02/25/2011

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **47** jurisdiction(s) and 9 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **RAYMOND JAMES & ASSOCIATES, INC.**  
Main Address: 880 CARILLON PARKWAY  
ST. PETERSBURG, FL 33716  
Firm ID#: 705

Regulator	Registration	Status	Date
<b>B</b> FINRA	General Securities Representative	Approved	03/28/2024
<b>B</b> Investors' Exchange LLC	General Securities Representative	Approved	10/24/2025
<b>B</b> MEMX LLC	General Securities Representative	Approved	10/24/2025
<b>B</b> NYSE American LLC	General Securities Representative	Approved	03/28/2024
<b>B</b> NYSE Arca, Inc.	General Securities Representative	Approved	10/24/2025
<b>B</b> NYSE Texas, Inc.	General Securities Representative	Approved	10/24/2025
<b>B</b> Nasdaq PHLX LLC	General Securities Representative	Approved	03/28/2024
<b>B</b> Nasdaq Stock Market	General Securities Representative	Approved	03/28/2024
<b>B</b> New York Stock Exchange	General Securities Representative	Approved	03/28/2024
<b>B</b> Alabama	Agent	Approved	04/01/2024
<b>B</b> Arizona	Agent	Approved	03/28/2024
<b>IA</b> Arizona	Investment Adviser Representative	Approved	03/28/2024
<b>B</b> Arkansas	Agent	Approved	04/01/2024



### Qualifications

Regulator	Registration	Status	Date
<b>B</b> California	Agent	Approved	04/01/2024
<b>B</b> Colorado	Agent	Approved	04/01/2024
<b>B</b> Connecticut	Agent	Approved	04/01/2024
<b>B</b> Delaware	Agent	Approved	04/01/2024
<b>B</b> District of Columbia	Agent	Approved	04/01/2024
<b>B</b> Florida	Agent	Approved	04/01/2024
<b>B</b> Georgia	Agent	Approved	04/01/2024
<b>B</b> Hawaii	Agent	Approved	05/21/2024
<b>B</b> Idaho	Agent	Approved	04/01/2024
<b>B</b> Illinois	Agent	Approved	04/01/2024
<b>B</b> Indiana	Agent	Approved	04/01/2024
<b>B</b> Iowa	Agent	Approved	04/01/2024
<b>B</b> Kansas	Agent	Approved	04/01/2024
<b>B</b> Kentucky	Agent	Approved	04/01/2024
<b>B</b> Maine	Agent	Approved	04/01/2024
<b>B</b> Maryland	Agent	Approved	04/01/2024
<b>B</b> Massachusetts	Agent	Approved	04/08/2024
<b>B</b> Michigan	Agent	Approved	04/01/2024
<b>B</b> Minnesota	Agent	Approved	04/11/2024



## Qualifications

	Regulator	Registration	Status	Date
B	Mississippi	Agent	Approved	04/01/2024
B	Missouri	Agent	Approved	04/01/2024
B	Montana	Agent	Approved	04/01/2024
B	Nebraska	Agent	Approved	04/01/2024
B	Nevada	Agent	Approved	04/01/2024
B	New Hampshire	Agent	Approved	04/01/2024
B	New Jersey	Agent	Approved	04/01/2024
B	New Mexico	Agent	Approved	04/01/2024
B	New York	Agent	Approved	04/01/2024
B	North Carolina	Agent	Approved	04/12/2024
B	Ohio	Agent	Approved	04/01/2024
B	Oklahoma	Agent	Approved	04/01/2024
B	Oregon	Agent	Approved	04/01/2024
B	Pennsylvania	Agent	Approved	04/01/2024
B	Puerto Rico	Agent	Approved	04/01/2024
B	South Carolina	Agent	Approved	04/09/2024
B	Tennessee	Agent	Approved	04/01/2024
B	Texas	Agent	Approved	04/01/2024
IA	Texas	Investment Adviser Representative	Restricted	04/04/2024



### Qualifications

Regulator	Registration	Status	Date
		Approval	
<b>B</b> Utah	Agent	Approved	04/01/2024
<b>B</b> Vermont	Agent	Approved	04/01/2024
<b>B</b> Virgin Islands	Agent	Approved	04/01/2024
<b>B</b> Virginia	Agent	Approved	04/01/2024
<b>B</b> Washington	Agent	Approved	04/01/2024
<b>B</b> Wisconsin	Agent	Approved	04/01/2024
<b>B</b> Wyoming	Agent	Approved	04/01/2024

### Branch Office Locations

**RAYMOND JAMES & ASSOCIATES, INC.**  
14850 N. SCOTTSDALE ROAD  
SUITE 155  
SCOTTSDALE, AZ 85254



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 3 state securities law exams.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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General Securities Representative Examination (S7)	Series 7	03/19/1988
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#### State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	07/14/2011
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Uniform Investment Adviser Law Examination (S65)	Series 65	06/04/1992
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Uniform Securities Agent State Law Examination (S63)	Series 63	03/28/1988
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### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	07/18/2011 - 04/10/2024	RBC CAPITAL MARKETS, LLC	CRD# 31194	SCOTTSDALE, AZ
B	02/18/2011 - 04/10/2024	RBC CAPITAL MARKETS, LLC	CRD# 31194	SCOTTSDALE, AZ
B	03/01/2002 - 02/25/2011	ROBERT W. BAIRD & CO. INCORPORATED	CRD# 8158	SCOTTSDALE, AZ
B	03/07/1997 - 03/15/2002	U.S. BANCORP PIPER JAFFRAY INC.	CRD# 665	MINNEAPOLIS, MN
B	01/21/1993 - 03/21/1997	PAINWEBBER INCORPORATED	CRD# 8174	WEEHAWKEN, NJ
B	07/11/1989 - 02/03/1993	LEHMAN BROTHERS INC.	CRD# 7506	NEW YORK, NY
B	01/02/1989 - 08/10/1989	CENPAC SECURITIES CORP.	CRD# 16089	
B	05/31/1988 - 12/22/1988	HIBBARD BROWN & CO., INC.	CRD# 18246	
B	03/22/1988 - 06/01/1988	SHERWOOD CAPITAL, INC.	CRD# 10474	

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2024 - Present	RAYMOND JAMES & ASSOCIATES, INC.	REGISTERED REPRESENTATIVE	Y	SCOTTSDALE, AZ, United States
12/2017 - 03/2024	City National Banke	Employee of an Affiliate	Y	Scottsdale, AZ, United States
02/2011 - 03/2024	RBC Capital Markets, LLC	Financial Advisor	Y	Scottsdale, AZ, United States



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1) BOYS & GIRLS CLUB OF METRO PHOENIX; ADDRESS: PHOENIX, AZ; BUSINESS DESCRIPTION: NOT FOR PROFIT; NOT INVESTMENT RELATED; START DATE: 01/01/2009; CAPACITY: BOARD OF DIRECTORS, CHAIRMAN OF THE FOUNDATION; DUTIES: VOTE ON INVESTMENT DECISION MADE BY TRUSTEES OF THE FOUNDATION, OVERSEE IPS & INVESTMENT ACTIVITY AS A TRUSTEE OF THE FOUNDATION; HOURS DEVOTED PER WEEK: 3; HOURS DEVOTED DURING SECURITIES HOURS PER WEEK: 0



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3

### Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

#### Disclosure 1 of 3

<b>Reporting Source:</b>	Individual
<b>Employing firm when activities occurred which led to the complaint:</b>	RBC Capital Markets, LLC
<b>Allegations:</b>	The clients expressed grievances that the advisor's management of their accounts in the spring of 2020 resulted in losses.
<b>Product Type:</b>	Other: Managed/Wrap Accounts
<b>Alleged Damages:</b>	\$85,000.00
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

### Customer Complaint Information

<b>Date Complaint Received:</b>	11/01/2020
<b>Complaint Pending?</b>	No
<b>Status:</b>	Settled
<b>Status Date:</b>	11/11/2020
<b>Settlement Amount:</b>	\$15,482.79
<b>Individual Contribution Amount:</b>	\$0.00

**Disclosure 2 of 3**

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** ROBERT W. BAIRD & CO. INCORPORATED

**Allegations:** CLIENT ALLEGES THAT THEIR FINANCIAL ADVISOR MISLED THEM REGARDING THE PERFORMANCE OF THEIR ACCOUNTS.

**Product Type:** Other: MANAGED/WRAP ACCOUNTS (OUTSIDE MONEY MANAGER)

**Alleged Damages:** \$0.00

**Alleged Damages Amount Explanation (if amount not exact):** SPECIFIC DAMAGE AMOUNT NOT ALLEGED.

**Is this an oral complaint?** No

**Is this a written complaint?** Yes

**Is this an arbitration/CFTC reparation or civil litigation?** No

**Customer Complaint Information**

**Date Complaint Received:** 05/03/2010

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 06/03/2010

**Settlement Amount:**

**Individual Contribution Amount:**

**Disclosure 3 of 3**

**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** ROBERT W. BAIRD & CO. INCORPORATED

**Allegations:** CLIENT ALLEGED THAT HE DID NOT UNDERSTAND THE VARIABLE ANNUITY'S PROVISION, THAT THE VALUE OF HIS INVESTMENT COULD DECLINE AND HE NEVER INVESTS FOR FUTURE INCOME.

**Product Type:** Annuity(ies) - Variable

**Alleged Damages:** \$0.00

**Customer Complaint Information**

**Date Complaint Received:** 11/26/2008

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 04/13/2009

**Settlement Amount:** \$140,103.78



**Individual Contribution Amount:** \$0.00

**Broker Statement**

THE CLIENT IS A SOPHISTICATED INVESTOR AND FORMER REGIONAL MANAGER FOR ARTHUR ANDERSEN, HE WAS VERY ATTENTIVE TO DETAILS AND INQUISITIVE, POSING IN-DEPTH QUESTIONS ABOUT HIS PROSPECTIVE INVESTMENTS AFTER REVIEWING, PAGE BY PAGE, INVESTMENT PROSPECTUSES RELATING TO SECURITIES HE WAS CONSIDERING PURCHASING. DESPITE ALL OF THE VERBAL AND WRITTEN DISCLOSURES CLIENT RECEIVED AT THE TIME OF HIS PURCHASE AND IN THE QUARTERLY STATEMENTS HE RECEIVED OVER THE NEXT TWO YEARS, AS WELL AS HIS SUBSTANTIAL FINANCIAL SAVVY AND ATTENTION TO DETAIL, HE COMPLAINED THAT HE DID NOT UNDERSTAND THE SUBJECT INVESTMENT AFTER ITS VALUE DECLINED FOR THE FIRST TIME APPROXIMATELY TWO YEARS AFTER HE BOUGHT IT. BASED ON CUSTOMER AND COMMUNITY RELATIONS, AND OVER THE OBJECTIONS OF THE FA, THE FIRM AGREED TO A RESOLUTION TO MAINTAIN A RELATIONSHIP WITH CLAIMANT, SERVICED BY ANOTHER FA. BECAUSE THE RESOLUTION OF THIS MATTER WAS UNRELATED TO ANY CONDUCT BY THE FA, THE FIRM NEITHER EXPECTED NOR REQUESTED HIM TO CONTRIBUTE TO THE SETTLEMENT.



## End of Report

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