



IAPD Report

RAYMOND KOSTYACK

CRD# 1810052

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

RAYMOND KOSTYACK (CRD# 1810052)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **06/30/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	WELLS FARGO ADVISORS	CRD# 19616	11/18/2021
B	WELLS FARGO CLEARING SERVICES, LLC	CRD# 19616	11/18/2021

QUALIFICATIONS

This representative is currently registered in **11** SRO(s) and **23** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	MORGAN STANLEY	149777	Shrewsbury, NJ	09/06/2013 - 12/16/2021
IA	MORGAN STANLEY	149777	Shrewsbury, NJ	09/06/2013 - 12/16/2021
B	WELLS FARGO ADVISORS, LLC	19616	WESTFIELD, NJ	07/01/2003 - 09/12/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **23** jurisdiction(s) and 11 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **WELLS FARGO ADVISORS**
Main Address: ONE NORTH JEFFERSON AVENUE
MAIL CODE: H0004-05E
ST. LOUIS, MO 63103-2205
Firm ID#: 19616

	Regulator	Registration	Status	Date
B	Cboe BZX Exchange, Inc.	General Securities Representative	Approved	11/18/2021
B	Cboe Exchange, Inc.	General Securities Representative	Approved	11/18/2021
B	FINRA	General Securities Representative	Approved	11/18/2021
B	NYSE American LLC	General Securities Representative	Approved	11/18/2021
B	NYSE Arca, Inc.	General Securities Representative	Approved	11/18/2021
B	NYSE Texas, Inc.	General Securities Representative	Approved	11/18/2021
B	Nasdaq GEMX, LLC	General Securities Representative	Approved	11/18/2021
B	Nasdaq ISE, LLC	General Securities Representative	Approved	11/18/2021
B	Nasdaq PHLX LLC	General Securities Representative	Approved	11/18/2021
B	Nasdaq Stock Market	General Securities Representative	Approved	11/18/2021
B	New York Stock Exchange	General Securities Representative	Approved	11/18/2021
B	California	Agent	Approved	11/18/2021
B	Colorado	Agent	Approved	07/01/2026



Qualifications

	Regulator	Registration	Status	Date
B	Connecticut	Agent	Approved	09/22/2025
B	Delaware	Agent	Approved	07/01/2026
B	District of Columbia	Agent	Approved	07/01/2026
B	Florida	Agent	Approved	11/18/2021
B	Georgia	Agent	Approved	11/18/2021
B	Illinois	Agent	Approved	07/01/2026
B	Iowa	Agent	Approved	07/01/2026
B	Maryland	Agent	Approved	11/18/2021
B	Massachusetts	Agent	Approved	11/19/2021
B	Michigan	Agent	Approved	07/06/2026
B	Minnesota	Agent	Approved	11/18/2021
B	Missouri	Agent	Approved	07/01/2026
B	New Hampshire	Agent	Approved	12/08/2021
B	New Jersey	Agent	Approved	11/18/2021
IA	New Jersey	Investment Adviser Representative	Approved	11/18/2021
B	New York	Agent	Approved	11/18/2021
B	North Carolina	Agent	Approved	07/01/2026
B	Ohio	Agent	Approved	07/01/2026
B	Pennsylvania	Agent	Approved	11/18/2021



Qualifications

	Regulator	Registration	Status	Date
B	South Carolina	Agent	Approved	07/08/2026
B	Texas	Agent	Approved	07/02/2026
IA	Texas	Investment Adviser Representative	Restricted Approval	07/01/2026
B	Virginia	Agent	Approved	11/18/2021

Branch Office Locations

WELLS FARGO ADVISORS

51 JOHN F KENNEDY PKWY 5TH FL
OFFICE CENTER AT SHORT HILLS
SHORT HILLS, NJ 07078



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Sales Supervisor - General Module Examination (S10)	Series 10	06/07/2010
	General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	05/05/2010

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	National Commodity Futures Examination (S3)	Series 3	04/25/1988
	General Securities Representative Examination (S7)	Series 7	03/19/1988

State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	08/13/1996
	Uniform Securities Agent State Law Examination (S63)	Series 63	03/30/1988

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	09/06/2013 - 12/16/2021	MORGAN STANLEY	CRD# 149777	Shrewsbury, NJ
IA	09/06/2013 - 12/16/2021	MORGAN STANLEY	CRD# 149777	Shrewsbury, NJ
B	07/01/2003 - 09/12/2013	WELLS FARGO ADVISORS, LLC	CRD# 19616	WESTFIELD, NJ
IA	07/01/2003 - 09/12/2013	WELLS FARGO ADVISORS, LLC	CRD# 19616	WESTFIELD, NJ
IA	06/20/2002 - 07/01/2003	PRUDENTIAL SECURITIES INCORPORATED	CRD# 7471	WESTFIELD, NJ
B	09/30/1999 - 07/01/2003	PRUDENTIAL SECURITIES INCORPORATED	CRD# 7471	NEW YORK, NY
B	09/20/1991 - 10/11/1999	PAINWEBBER INCORPORATED	CRD# 8174	WEEHAWKEN, NJ
B	03/22/1988 - 10/11/1991	LEHMAN BROTHERS INC.	CRD# 7506	NEW YORK, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
11/2021 - Present	WELLS FARGO CLEARING SERVICES, LLC	REGISTERED REP	Y	WESTFIELD, NJ, United States
09/2013 - Present	MORGAN STANLEY	FINANCIAL ADVISOR	Y	WESTFIELD, NJ, United States
01/2015 - 11/2021	MORGAN STANLEY PRIVATE BANK, N.A.	FINANCIAL ADVISOR	Y	NEW YORK, NY, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

No information reported.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1

Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

Disclosure 1 of 1

Reporting Source:	Individual
Regulatory Action Initiated By:	NEW YORK STATE DEPARTMENT OF INSURANCE
Sanction(s) Sought:	Civil and Administrative Penalt(ies) /Fine(s)
Other Sanction(s) Sought:	
Date Initiated:	08/10/2004
Docket/Case Number:	
Employing firm when activity occurred which led to the regulatory action:	PRUDENTIAL SECURITIES, INC.
Product Type:	Annuity(ies) - Variable
Other Product Type(s):	
Allegations:	NONCOMPLIANCE WITH REGULATION 60 IN CONNECTION WITH SINGLE ANNUITY TRANSACTION ON OR ABOUT MARCH 22, 2001.
Current Status:	Final
Resolution:	Stipulation and Consent
Resolution Date:	03/22/2007
Sanctions Ordered:	Monetary/Fine \$750.00
Other Sanctions Ordered:	
Sanction Details:	PENALTY PAID 02/02/07.
Broker Statement	THE STIPULATION STATES THAT (1) APPLICANT HAS NO DISCIPLINARY OR COMPLAINT HISTORY, (2) HE RECEIVED INADEQUATE TRAINING



REGARDING REG 60 AND INSTEAD RELIED ON HIS EMPLOYER'S ANNUITY SALES DESK TO EFFECTUATE THE TRANSACTION(S) AT ISSUE AND (3) THE ANNUITANT(S) NEVER FILED ANY COMPLAINTS.



End of Report

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