



IAPD Report

MARK ELLIS CARTER

CRD# 1833030

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

MARK ELLIS CARTER (CRD# 1833030)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/01/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	FINANCIAL STRATEGIES GROUP, INC	CRD# 289054	03/05/2019

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **2** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	EAGLE STRATEGIES LLC	110826	SWARZ CREEK, MI	12/22/2010 - 03/04/2019
B	NYLIFE SECURITIES LLC	5167	GRAND RAPIDS, MI	07/20/1988 - 03/04/2019
B	FIRST AMERICAN NATIONAL SECURITIES, INC.	10111	GRAND RAPIDS, MI	05/17/1988 - 07/14/1988

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3





Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **2** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **FINANCIAL STRATEGIES GROUP, INC**
Main Address: 2270 JOLLY OAK ROAD., SUITE 2
OKEMOS, MI 48864
Firm ID#: 289054

	Regulator	Registration	Status	Date
	Michigan	Investment Adviser Representative	Approved	03/05/2019
	Texas	Investment Adviser Representative	Restricted Approval	07/17/2024

Branch Office Locations

FINANCIAL STRATEGIES GROUP, INC
2270 JOLLY OAK ROAD., SUITE 2
OKEMOS, MI 48864



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
Direct Participation Programs Representative Examination (S22)	Series 22	11/29/1989
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	05/16/1988

State Securities Law Exams

Exam	Category	Date
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Uniform Securities Agent State Law Examination (S63)	Series 63	05/16/1988
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	12/22/2010 - 03/04/2019	EAGLE STRATEGIES LLC	CRD# 110826	SWARZ CREEK, MI
B	07/20/1988 - 03/04/2019	NYLIFE SECURITIES LLC	CRD# 5167	GRAND RAPIDS, MI
B	05/17/1988 - 07/14/1988	FIRST AMERICAN NATIONAL SECURITIES, INC.	CRD# 10111	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2019 - Present	Financial Strategies Group, LLC	INVESTMENT ADVISER REPRESENTATIVE	Y	Okemos, MI, United States
12/2017 - 03/2019	FINANCIAL STRATEGIES INSURANCE & FINANCIAL SERVICES, INC.	OWNER	Y	GRAND RAPIDS, MI, United States
06/2012 - 03/2019	DALY MERRITT FINANCIAL SERVICES, INC.	CO-OWNER	Y	NORTHVILLE, MI, United States
12/2010 - 03/2019	EAGLE STRATEGIES LLC	INVESTMENT ADVISOR	Y	OKEMOS, MI, United States
07/1988 - 03/2019	NYLIFE SECURITIES INC.	NOT PROVIDED	Y	OKEMAS, MI, United States
06/1988 - 03/2019	NEW YORK LIFE	OTHER - SALES AGENT	N	LANSING, MI, United States
11/2013 - 08/2017	FINANCIAL STRATEGIES GROUP, INC.	ASSOCIATE	Y	NORTHVILLE, MI, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. CARTER REAL ESTATE HOLDINGS, LLC; 6191 VAN VLEET RD., SWARTZ CREEK, MI 48473; WAS SET UP FOR THE PURCHASE OF RENTAL PROPERTY; START: 01/2014; APPROXIMATELY 2 HRS PER WEEK; OWNER; INVESTMENT RELATED;



Registration & Employment History



OTHER BUSINESS ACTIVITIES

2. FINANCIAL STRATEGIES GROUP INSURANCE AGENCY, LLC; 2270 JOLLY OAK RD., SUITE 2, OKEMOS, MI 48864; INVESTMENT RELATED; INSURANCE AGENT; START: 03/2019; SELLS LIFE, DISABILITY, LTC, AND ANNUITIES; APPROXIMATELY 10 HOURS PER WEEK.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	NYLIFE SECURITIES LLC
Allegations:	The policyowner alleges that the RR did not inform her that she would need to make additional premium payments on her variable universal life insurance policy purchased in December 2007, after the initial payment and she was not aware that this policy was invested in the stock market.
Product Type:	Insurance
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	The complaint does not provide an exact amount for damages. The Company has made a good faith estimate that the damages could exceed \$5,000.00.
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	10/30/2024
Complaint Pending?	No
Status:	Closed/No Action
Status Date:	12/18/2024

**Settlement Amount:****Individual Contribution Amount:****Disclosure 2 of 3****Reporting Source:** Individual**Employing firm when activities occurred which led to the complaint:** NYLIFE SECURITIES**Allegations:** WITH REGARD TO THE PURCHASES OF FINANCIAL PRODUCTS ON OR AROUND NOVEMBER OF 2000, CUSTOMER ALLEGES THAT THE AGENT MADE UNSUITABLE RECOMMENDATIONS, MADE MATERIAL MISREPRESENTATIONS OF THE INVESTMENTS AND FAILED TO DISCLOSE THE FUNDS MARKET RISK.**Product Type:** Mutual Fund**Alleged Damages:** \$250,000.00**Is this an oral complaint?** No**Is this a written complaint?** Yes**Is this an arbitration/CFTC reparation or civil litigation?** No**Customer Complaint Information****Date Complaint Received:** 10/23/2006**Complaint Pending?** No**Status:** Closed/No Action**Status Date:** 10/23/2006**Settlement Amount:****Individual Contribution Amount:****Arbitration Information****Date Notice/Process Served:****Arbitration Pending?** No**Disposition:** Dismissed**Disposition Date:** 03/20/2007**Monetary Compensation Amount:** \$115,000.00**Individual Contribution Amount:** \$0.00**Broker Statement** The decision to settle was made at the company level. However, the advisor firmly disputes the allegations of unsuitable recommendations and failure to provide full disclosures. The advisor explicitly advised against the client's decision to withdraw funds for a home purchase.**Disclosure 3 of 3**



Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	NYLIFE SECURITIES INC.
Allegations:	WITH REGARD TO MUTUAL FUNDS PURCHASED IN THE CUSTOMER'S BROKERAGE ACCOUNT IN JANUARY 2002, THE CUSTOMER ALLEGES THE ASSOCIATED FEES WERE NOT ADEQUATELY DISCLOSED AND "THE PRODUCTS (HE) WAS SOLD WERE MISREPRESENTED." THE ALLEGED COMPENSATORY DAMAGE AMOUNT BELOW REPRESENTS THE CUSTOMER'S TOTAL INVESTMENT AMOUNT.
Product Type:	Mutual Fund
Alleged Damages:	\$85,270.76
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No
Customer Complaint Information	
Date Complaint Received:	03/07/2004
Complaint Pending?	No
Status:	Denied
Status Date:	05/19/2004
Settlement Amount:	
Individual Contribution Amount:	
Broker Statement	This is a categorical denial of the allegations of misrepresentation and non-disclosure. Mr. Carter was not mentioned in the client complaint- only NYLIFE Securities (about adding a \$20 fee two years after the account was opened). As previously determined, the evidence does not support these claims.



End of Report

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