



IAPD Report

HERMAN LAIBE KAHN

CRD# 1866522

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

HERMAN LAIBE KAHN (CRD# 1866522)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **03/10/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	WMS WEALTH PLANNERS	CRD# 305481	01/14/2020

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **2** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	KESTRA ADVISORY SERVICES, LLC	283330	PITTSBURGH, PA	04/22/2016 - 04/01/2020
B	KESTRA INVESTMENT SERVICES, LLC	42046	PITTSBURGH, PA	09/21/2004 - 04/01/2020
IA	NFP ADVISOR SERVICES, LLC	42046	PITTSBURGH, PA	03/31/2009 - 09/22/2016

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	7



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **2** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **WMS WEALTH PLANNERS**
Main Address: 17 BRILLIANT AVENUE
SUITE 302
PITTSBURGH, PA 15215
Firm ID#: 305481

Regulator	Registration	Status	Date
IA Pennsylvania	Investment Adviser Representative	Approved	01/14/2020
IA Texas	Investment Adviser Representative	Restricted Approval	03/10/2025

Branch Office Locations

WMS WEALTH PLANNERS
17 BRILLIANT AVENUE
SUITE 302
PITTSBURGH, PA 15215





Qualifications

PASSED INDUSTRY EXAMS




This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 1 state securities law exam.


Principal/Supervisory Exams

Exam	Category	Date
 Municipal Fund Securities Principal Examination (S51)	Series 51	07/30/2003
 General Securities Principal Examination (S24)	Series 24	11/20/1996

General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 Futures Managed Funds Examination (S31)	Series 31	01/30/2003
 General Securities Representative Examination (S7)	Series 7	08/20/1988

State Securities Law Exams

Exam	Category	Date
 Uniform Securities Agent State Law Examination (S63)	Series 63	10/19/1988

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	04/22/2016 - 04/01/2020	KESTRA ADVISORY SERVICES, LLC	CRD# 283330	PITTSBURGH, PA
B	09/21/2004 - 04/01/2020	KESTRA INVESTMENT SERVICES, LLC	CRD# 42046	PITTSBURGH, PA
IA	03/31/2009 - 09/22/2016	NFP ADVISOR SERVICES, LLC	CRD# 42046	PITTSBURGH, PA
IA	08/09/2000 - 09/22/2004	RAYMOND JAMES FINANCIAL SERVICES	CRD# 6694	PITTSBURGH, PA
B	08/15/1997 - 09/22/2004	RAYMOND JAMES FINANCIAL SERVICES, INC.	CRD# 6694	ST. PETERSBURG, FL
B	01/31/1997 - 08/14/1997	ROYAL ALLIANCE ASSOCIATES, INC.	CRD# 23131	SCOTTSDALE, AZ
B	11/18/1993 - 01/31/1997	KEOGLER, MORGAN & COMPANY, INC.	CRD# 16546	ATLANTA, GA
B	10/20/1992 - 12/17/1993	MANEQUITY, INC.	CRD# 5249	BOSTON, MA
B	08/23/1988 - 11/24/1993	MID ATLANTIC CAPITAL CORPORATION	CRD# 10674	PITTSBURGH, PA
B	05/13/1992 - 12/14/1992	MONY SECURITIES CORP.	CRD# 4386	NEW YORK, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2020 - Present	Wealth Management Strategies, Inc.	Chief Compliance Officer/Investment Adviser Representative	Y	Pittsburgh, PA, United States
09/1994 - Present	WEALTH MGMT STRATEGIES, INC.	PRESIDENT	N	PITTSBURGH, PA, United States
04/2016 - 03/2020	KESTRA FINANCIAL SERVICES, INC.	REGISTERED REPRESENTATIVE	Y	AUSTIN, TX, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Business Name: Wealth Management Strategies, Inc. Investment Related: Yes Address: 17 Brilliant Ave Suite 302 Pittsburgh PA 15215 Nature of Business: using a DBA name; Consulting; Insurance; Position, Title or Relationship: Owner Start Date: 9/1/1991 Hours per month: 21% - 30% (33 - 48 hours) Hours per month during trading hours: 21% - 30% (29 - 42 hours) Duties: Management, sales and advice



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	7

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 7

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	KESTRA INVESTMENT SERVICES, LLC
Allegations:	Claim alleges that the FP and firm failed to disclose the risky nature of 2 investments and that the transactions were not suitable based on investment objectives and risk tolerance.
Product Type:	Direct Investment-DPP & LP Interests Equity Listed (Common & Preferred Stock)
Alleged Damages:	\$110,000.00
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	21-03113
Filing date of arbitration/CFTC reparation or civil litigation:	12/29/2021

Customer Complaint Information

Date Complaint Received:	12/29/2021
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Complaint Pending?	No
Status:	Settled
Status Date:	10/04/2022
Settlement Amount:	\$56,000.00
Individual Contribution Amount:	\$0.00

Disclosure 2 of 7

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	KESTRA INVESTMENT SERVICES
Allegations:	Claimant alleges breach of fiduciary duty and unsuitable investment concentration of Atlas Growth Partners.
Product Type:	Oil & Gas
Alleged Damages:	\$100,000.00
Alleged Damages Amount Explanation (if amount not exact):	plus, interest, costs, and relief

Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.):	FINRA
Docket/Case #:	20-01849
Date Notice/Process Served:	06/26/2020
Arbitration Pending?	No
Disposition:	Settled
Disposition Date:	03/30/2021
Monetary Compensation Amount:	\$45,000.00
Individual Contribution Amount:	\$0.00

Disclosure 3 of 7

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	NFP ADVISOR SERVICES, LLC
Allegations:	CLAIM INVOLVING THE APPROPRIATENESS OF AN OIL AND GAS INVESTMENT PURCHASED IN 2014.
Product Type:	Oil & Gas
Alleged Damages:	\$0.00



Alleged Damages Amount Explanation (if amount not exact): NO DAMAGES WERE SPECIFIED IN COMPLAINT.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 06/02/2015

Complaint Pending? No

Status: Denied

Status Date: 06/09/2015

Settlement Amount:

Individual Contribution Amount:

Disclosure 4 of 7

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NFP SECURITIES

Allegations: CLAIM ALLEGES MISREPRESENTATION AND OTHER CAUSES OF ACTION IN CONNECTION WITH THE SALE OF A REAL ESTATE MEZZANINE FINANCING INVESTMENT IN 2007. THE REPRESENTATIVE WAS NOT A NAMED PARTY TO THE ARBITRATION PROCEEDING.

Product Type: Direct Investment-DPP & LP Interests

Alleged Damages: \$100,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 13-02574

Filing date of arbitration/CFTC reparation or civil litigation: 08/30/2013

Customer Complaint Information

Date Complaint Received: 09/17/2013

Complaint Pending? No

Status: Settled

Status Date: 06/02/2015



Settlement Amount: \$40,000.00

Individual Contribution Amount: \$0.00

Broker Statement THE REPRESENTATIVE WAS NOT A NAMED PARTY TO THE ARBITRATION PROCEEDING. THE REPRESENTATIVE WAS NOT A PARTY TO THE SETTLEMENT, NOR DID THE REPRESENTATIVE MAKE ANY FINANCIAL PAYMENT TO ANY PARTY WITH RESPECT TO SUCH SETTLEMENT.

Disclosure 5 of 7

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NFP SECURITIES

Allegations: CLAIM ALLEGES MISREPRESENTATION AND OTHER CAUSES OF ACTION IN CONNECTION WITH THE SALE OF A REAL ESTATE MEZZANINE FINANCING INVESTMENT IN 2007. THE REPRESENTATIVE WAS NOT A NAMED PARTY TO THE ARBITRATION PROCEEDING.

Product Type: Direct Investment-DPP & LP Interests

Alleged Damages: \$600,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 13-02573

Filing date of arbitration/CFTC reparation or civil litigation: 08/30/2013

Customer Complaint Information

Date Complaint Received: 09/17/2013

Complaint Pending? No

Status: Settled

Status Date: 09/30/2015

Settlement Amount: \$252,885.00

Individual Contribution Amount: \$0.00

Broker Statement THE REPRESENTATIVE WAS NOT A NAMED PARTY TO THE ARBITRATION PROCEEDING. THE REPRESENTATIVE WAS NOT A PARTY TO THE SETTLEMENT, NOR DID THE REPRESENTATIVE MAKE ANY FINANCIAL PAYMENT TO ANY PARTY WITH RESPECT TO SUCH SETTLEMENT.

Disclosure 6 of 7

Reporting Source: Individual



Employing firm when activities occurred which led to the complaint: NFP SECURITIES

Allegations: CLAIM ALLEGES MISREPRESENTATION AND OTHER CAUSES OF ACTION IN CONNECTION WITH THE SALE OF A REAL ESTATE MEZZANINE FINANCING INVESTMENT IN 2007. THE REPRESENTATIVE WAS NOT A NAMED PARTY TO THE ARBITRATION PROCEEDING.

Product Type: Direct Investment-DPP & LP Interests

Alleged Damages: \$125,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 13-02568

Filing date of arbitration/CFTC reparation or civil litigation: 08/30/2013

Customer Complaint Information

Date Complaint Received: 09/17/2013

Complaint Pending? No

Status: Settled

Status Date: 08/26/2015

Settlement Amount: \$50,000.00

Individual Contribution Amount: \$0.00

Broker Statement THE REPRESENTATIVE WAS NOT A NAMED PARTY TO THE ARBITRATION PROCEEDING. THE REPRESENTATIVE WAS NOT A PARTY TO THE SETTLEMENT, NOR DID THE REPRESENTATIVE MAKE ANY FINANCIAL PAYMENT TO ANY PARTY WITH RESPECT TO SUCH SETTLEMENT.

Disclosure 7 of 7

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NFP SECURITIES

Allegations: CLAIM ALLEGES MISREPRESENTATION AND OTHER CAUSES OF ACTION IN CONNECTION WITH THE SALE OF A REAL ESTATE MEZZANINE FINANCING INVESTMENT IN 2007. THE REPRESENTATIVE WAS NOT A NAMED PARTY TO THE ARBITRATION PROCEEDING.

Product Type: Direct Investment-DPP & LP Interests

Alleged Damages: \$90,000.00

Is this an oral complaint? No



Is this a written complaint? Yes
**Is this an arbitration/CFTC
reparation or civil litigation?** Yes
**Arbitration/Reparation forum
or court name and location:** FINRA
Docket/Case #: 13-02670
**Filing date of
arbitration/CFTC reparation
or civil litigation:** 09/11/2013

Customer Complaint Information

Date Complaint Received: 09/24/2013
Complaint Pending? No
Status: Settled
Status Date: 06/08/2015
Settlement Amount: \$41,000.00
**Individual Contribution
Amount:** \$0.00

Broker Statement THE REPRESENTATIVE WAS NOT A NAMED PARTY TO THE ARBITRATION PROCEEDING. THE REPRESENTATIVE WAS NOT A PARTY TO THE SETTLEMENT, NOR DID THE REPRESENTATIVE MAKE ANY FINANCIAL PAYMENT TO ANY PARTY WITH RESPECT TO SUCH SETTLEMENT.



End of Report

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