



IAPD Report

Lesley Winston

CRD# 1867126

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 4
Registration and Employment History	5 - 6
Disclosure Information	7



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Lesley Winston (CRD# 1867126)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/05/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	E. A. HORWITZ LLC	CRD# 165561	06/03/2013
B	LASALLE ST SECURITIES, L.L.C.	CRD# 7191	07/19/2023

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **4** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	WESTERN INTERNATIONAL SECURITIES, INC.	39262	Miami, FL	05/02/2013 - 07/12/2023
B	INSIGHT SECURITIES, INC.	5611	NORTH MIAMI, FL	06/01/2010 - 04/03/2013
IA	HORWITZ & ASSOCIATES, INC.	5611	NORTH MIAMI, FL	06/30/2010 - 03/28/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Financial	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 4 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **LASALLE ST SECURITIES, L.L.C.**
Main Address: 940 N. INDUSTRIAL DR.
ELMHURST, IL 60126-1131
Firm ID#: 7191

Regulator	Registration	Status	Date
B FINRA	Invest. Co and Variable Contracts	Approved	07/19/2023
B Florida	Agent	Approved	08/07/2023
B New York	Agent	Approved	07/19/2023
B Pennsylvania	Agent	Approved	08/07/2023
B Virginia	Agent	Approved	08/07/2023

Branch Office Locations

11975 West Dixie Highway
North Miami, FL 33161

21290 Biscayne Blvd.
Suite 301
Aventura, FL 33180

Employment 2 of 2

Firm Name: **E. A. HORWITZ LLC**
Main Address: 1650 LAKE COOK RD.
SUITE 190
DEERFIELD, IL 60015
Firm ID#: 165561

Regulator	Registration	Status	Date
IA Florida	Investment Adviser Representative	Approved - Pending IAR CE	01/01/2026



Qualifications

Branch Office Locations

E. A. HORWITZ LLC
11975 WEST DIXIE HIGHWAY
NORTH MIAMI, FL 33161



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
------	----------	------

No information reported.

General Industry/Product Exams

Exam	Category	Date
------	----------	------

Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	03/25/1994

State Securities Law Exams

Exam	Category	Date
------	----------	------

Uniform Securities Agent State Law Examination (S63)	Series 63	11/06/2002
--	-----------	------------

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	05/02/2013 - 07/12/2023	WESTERN INTERNATIONAL SECURITIES, INC.	CRD# 39262	Miami, FL
B	06/01/2010 - 04/03/2013	INSIGHT SECURITIES, INC.	CRD# 5611	NORTH MIAMI, FL
IA	06/30/2010 - 03/28/2013	HORWITZ & ASSOCIATES, INC.	CRD# 5611	NORTH MIAMI, FL
B	11/02/2000 - 06/02/2010	NFP SECURITIES, INC.	CRD# 42046	MIAMI, FL
IA	11/02/2000 - 06/02/2010	NFP SECURITIES, INC.	CRD# 42046	MIAMI, FL
B	01/28/1998 - 11/06/2000	OGILVIE SECURITY ADVISORS CORPORATION	CRD# 10105	CHICAGO, IL
B	02/28/1997 - 02/23/1998	WMA SECURITIES, INC.	CRD# 32625	DULUTH, GA
B	04/18/1994 - 03/05/1997	OGILVIE SECURITY ADVISORS CORPORATION	CRD# 10105	CHICAGO, IL

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
07/2023 - Present	LaSalle St. Securities, LLC	Registered Representative	Y	Elmhurst, IL, United States
01/2013 - Present	E. A. HORWITZ LLC	REGISTERED REPRESENTATIVE	Y	DEERFIELD, IL, United States
06/2010 - Present	INSURANCE & FINANCIAL SERVICES, INC.	PRESIDENT	N	N.MIAMI, FL, United States
05/2013 - 07/2023	WESTERN INTERNATIONAL SECURITIES, INC.	REGISTERED REPRESENTATIVE	Y	PASADENA, CA, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1) PRES-INS & FIN'L SERVICES,INC. INS.SALES, 1977, 80 HRS/MONTH
- 2) ALASKA PARTNERS OF FL, LLC; MANAGING DIR;2010, 6HRS/MONTH,0%
- 3) BON MAR DEV INC; PASSIVE INVESTMENT;REAL ESTATE OWNERSHIP.LESS THAN 1 HR/MO
- 4) LES WINSTON CHARTERD ADVISOR IN PHILANTHROPY,SEE CHARITY, INC,PHILANTHROPIC ADVISOR FIRM,NEW CORPORATION 2015, 35 HRS/MO 100%
- 5) MANAGING MEMBER OF AVENTURA SUNNY ISLES BEACH CHAMBER INSURANCE SERVICES, LLC. I OWN 100% OF THE LLC. NOT INVESTMENT RELATED. INSURANCE AGENCY/PRODUCER OPERATING ON A COMMISSION BASIS AND SERVING ONLY MEMBERS OF THE CHAMBER OF COMMERCE. I DEVOTE 4 HOURS PER WEEK. I AM THE AGENT PRINCIPAL OF THE AGENCY.
- 6) Judah Productions, LLC; Non Investment-Related; Production company; Managing Member
- 7) ASIB Chamber of Commerce; President/Chairman; Leadership and promotion of organization
- 8) Endow America Network Foundation; President and Chairman; Leadership and promotion of organization
- 9) Advisor with EA Horwitz
- 10) Discovery 664 Academy
- 11) Society of Endowment Engineers



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Financial	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NFP SECURITIES, INC.

Allegations: LES WINSTON ADVISED HIS CLIENT, CUSTOMER, THAT IF SHE TRANSFERRED \$250,000 FROM THE PUTNUM CAPITAL MANAGER ANNUITY TO A DIRECTOR PLUS ANNUITY, IT WOULD BE A 1035 EXCHANGE AND NOT TAXABLE. SHE RECEIVED FROM THE HARTFORD A CONFIRMATION THAT INDICATED THAT IT WAS TAXABLE AND NOTIFIED LES WINSTON ON DECEMBER 9TH. IT WAS INDEED A TAXABLE EVENT AND LES WAS INCORRECT IN HIS STATEMENT THAT IT WOULD BE TAX FREE.

Product Type: Annuity(ies) - Variable

Alleged Damages: \$75,000.00

Customer Complaint Information

Date Complaint Received: 02/12/2004

Complaint Pending? No

Status: Settled

Status Date: 10/14/2005

Settlement Amount: \$65,000.00

Individual Contribution Amount: \$5,000.00



Arbitration Information

**Arbitration/Reparation Claim
filed with and Docket/Case
No.:** NASD 05-00490

Date Notice/Process Served: 03/21/2005

Arbitration Pending? No

Disposition: Settled

Disposition Date: 10/14/2005

**Monetary Compensation
Amount:** \$65,000.00

**Individual Contribution
Amount:** \$0.00

Civil Litigation Information

Court Details: MIAMI-DADE COUNTY CIRCUIT COURT FLORIDA

Date Notice/Process Served: 10/12/2004

Litigation Pending? No

Disposition: Dismissed

Disposition Date: 10/14/2005

**Monetary Compensation
Amount:** \$0.00

**Individual Contribution
Amount:** \$0.00



Financial

This disclosure event involves a final bankruptcy, compromise with one or more creditors, or Securities Investor Protection Corporation liquidation that occurred within the last 10 years and that involved the Investment Adviser Representative or an organization/investment adviser that the Investment Adviser Representative controlled that occurred within the last 10 years.

Disclosure 1 of 1

Reporting Source:	Individual
Action Type:	Bankruptcy
Bankruptcy:	Chapter 7
Action Date:	11/10/2017
Organization Investment-Related?	
Type of Court:	Federal Court
Name of Court:	United States Bankruptcy Court, Southern District of Florida
Location of Court:	Miami, FL
Docket/Case #:	17-23649-LMI
Action Pending?	No
Disposition:	Discharged
Disposition Date:	09/07/2018
Broker Statement	Chapter 13 was filed on 11/10/2017. Case was converted to Chapter 7 on 02/07/2018.



End of Report

This page is intentionally left blank.