



IAPD Report

SPIRO VOUTSARAS

CRD# 1870353

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

SPIRO VOUTSARAS (CRD# 1870353)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/27/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	SIGMA FINANCIAL CORPORATION	CRD# 14303	05/17/2006
IA	SPC	CRD# 110692	08/10/2007

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **7** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	SECURIAN FINANCIAL SERVICES, INC.	15296	ST. PAUL, MN	08/20/2004 - 05/05/2006
B	LINSCO/PRIVATE LEDGER CORP.	6413	FORT MILL, SC	06/15/2004 - 07/06/2004
B	WS GRIFFITH SECURITIES, INC.	10410	HARTFORD, CT	08/21/2000 - 06/15/2004

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 7 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **SIGMA FINANCIAL CORPORATION**
Main Address: 300 PARKLAND PLAZA
ANN ARBOR, MI 48103-9508
Firm ID#: 14303

Regulator	Registration	Status	Date
B FINRA	Invest. Co and Variable Contracts	Approved	05/17/2006
B Arizona	Agent	Approved	10/22/2019
B California	Agent	Approved	08/03/2006
B Florida	Agent	Approved	05/17/2006
B Georgia	Agent	Approved	01/29/2024
B Idaho	Agent	Approved	06/30/2025
B Michigan	Agent	Approved	05/17/2006
B Ohio	Agent	Approved	05/17/2006

Branch Office Locations

2900 WEST ROAD
2nd Floor
EAST LANSING, MI 48823

Employment 2 of 2

Firm Name: **SPC**
Main Address: 300 PARKLAND PLAZA
ANN ARBOR, MI 48103
Firm ID#: 110692



Qualifications

Regulator	Registration	Status	Date
IA Michigan	Investment Adviser Representative	Approved	11/20/2009

Branch Office Locations

SPC
2900 WEST ROAD
2nd Floor
EAST LANSING, MI 48823

SPC
300 PARKLAND PLAZA
ANN ARBOR, MI 48103



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	03/17/1992

State Securities Law Exams

Exam	Category	Date
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Uniform Securities Agent State Law Examination (S63)	Series 63	11/30/1994
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	08/20/2004 - 05/05/2006	SECURIAN FINANCIAL SERVICES, INC.	CRD# 15296	ST. PAUL, MN
B	06/15/2004 - 07/06/2004	LINSCO/PRIVATE LEDGER CORP.	CRD# 6413	FORT MILL, SC
B	08/21/2000 - 06/15/2004	WS GRIFFITH SECURITIES, INC.	CRD# 10410	HARTFORD, CT
B	03/19/1992 - 07/27/2000	W. S. GRIFFITH & CO., INC.	CRD# 10410	HARTFORD, CT

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/1987 - Present	VOUTSARAS FINANCIAL	INSURANCE BROKERAGE	N	LANSING, MI, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. dba - G3 Strategic Advisors, East Lansing, MI - offering investment, insurance, and retirement planning advice and products. Start date: 8/1/17, approx. 40 hrs/mo.
2. VOUTSARAS FINANCIAL; EAST LANSING, MI 48823; NOT INVESTMENT RELATED; INSURANCE BROKERAGE, FIXED LIFE, DI, HEALTH, GROUP, LTC; MARKET INSURANCE PRODUCTS & SERVICES; 01/1987 TO PRESENT; 80 HRS MONTHLY/TRADING TIME.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4
Termination	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 4

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: SIGMA FINANCIAL CORPORATION

Allegations: IN 2007, CLIENTS INVESTED THE PROCEEDS FROM THE SALE OF THEIR COTTAGE INTO AN ASSET MANAGEMENT PORTFOLIO WHICH NOW THEY DEEMED AS INAPPROPRIATE INVESTMENT GIVEN THEIR INVESTMENT NEED AND OBJECTIVES.

Product Type: Other: ASSET MANAGEMENT PORTFOLIO

Alleged Damages: \$330,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 04/06/2011

Complaint Pending? No

Status: Denied

Status Date: 05/05/2011

Settlement Amount:

**Individual Contribution
Amount:****Disclosure 2 of 4**

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: SIGMA FINANCIAL CORPORATION

Allegations: IN THE FALL OF 2000, CLIENTS PURCHASE A VARIABLE UNIVERSAL LIFE POLICY WHICH NOW THEY DEEMED AS INAPPROPRIATE INVESTMENT GIVEN THEIR INVESTMENT NEED AND OBJECTIVES.

Product Type: Other: VARIABLE UNIVERSAL LIFE INSURANCE

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): THE FIRM CANNOT MAKE A DETERMINATION AS TO WHETHER THE DAMAGES EXCEED \$5,000.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 04/23/2010

Complaint Pending? No

Status: Denied

Status Date: 06/18/2010

Settlement Amount:

Individual Contribution Amount:

Disclosure 3 of 4

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: WS GRIFFITH

Allegations: CLIENT THOUGHT THEY HAD PURCHASED A VARIBLE ANNUITY POLICY WHEN IN FACT THEY HAD PURCHASED A VARIABLE UNIVERSAL LIFE SURVIORSHIP POLICY. APPLICATION WAS TAKEN MAY 2003 AND INFORCED JUNE 2003. CLIENT COMPLAINT LETTER ALLEGES MISREPRESENTATION DURING THE SALE.

Product Type: Insurance

Alleged Damages: \$30,000.00

Customer Complaint Information

Date Complaint Received: 01/20/2004



Complaint Pending? No
Status: Settled
Status Date: 05/03/2004
Settlement Amount: \$30,000.00
Individual Contribution Amount: \$0.00
Broker Statement CLIENTS WERE ALLOWED TO FREE LOOK THE POLICY.THE POLICY WAS DEEMED TO BE NOT TAKEN A \$30,000 PREMIUM WAS REFUNDED WITHOUT ANY FINANCIAL LOSS TO COMPANY OR CUSTOMER.NO CONTRIBUTION BY VOUTSARAS.NO ARBITRATION OR LAWSUIT FILED. VOUTSARAS DID NOT BELIEVE THIS MATTER SHOULD HAVE BEEN SETTLED.

Disclosure 4 of 4

Reporting Source: Individual
Employing firm when activities occurred which led to the complaint: W.S. GRIFFITH
Allegations: CLIENT PURCHASED A LIFE INSURANCE POLICY IN DECEMBER 2001. IN AUGUST 2002 CLIENT REQUESTED THE INSURANCE COMPANY FREE LOOK THE POLICY AND RETURN ALL PREMIUMS PAID. THIS REQUEST WAS DENIED. ON 9/17/02 CLIENT SUBMITTED A LETTER OF COMPLAINT ALLEGING THAT THE POLICY WAS NOT SUITABLE.
Product Type: Insurance
Other Product Type(s): VARIABLE UNIVERSAL LIFE INSURANCE
Alleged Damages: \$60,000.00

Customer Complaint Information

Date Complaint Received: 09/17/2002
Complaint Pending? No
Status: Denied
Status Date: 06/05/2003
Settlement Amount:
Individual Contribution Amount:



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Firm Name: WS GRIFFITH SECURITIES, INC.
Termination Type: Discharged
Termination Date: 06/01/2004
Allegations: ENCOURAGING CUSTOMERS TO PURCHASE SECURITIES WITH BORROWED FUNDS OUTSIDE OF A MARGIN ACCOUNT.
Product Type: Insurance
Other Product Types:

Reporting Source: Individual
Firm Name: WS GRIFFITH SECURITIES, INC.
Termination Type: Discharged
Termination Date: 06/01/2004
Allegations: ENCOURAGING CUSTOMERS TO PURCHASE SECURITIES WITH BORROWED FUNDS OUTSIDE OF A MARGIN ACCOUNT.
Product Type: Insurance
Other Product Types:

Broker Statement ALL SUCH ALLEGATIONS IN PARAGRAPH 4 ARE TOTALLY AND COMPLETELY FALSE. THE NASD INVESTIGATED AND FOUND NO BASIS FOR COMPLAINT AND CLOSED ITS FILE ON FEBRUARY 8,2005.VOUTSARAS WILL BE PURSUING LITIGATION AGAINST WS GRIFFITH & CO,INC.TO CORRECT ERROR/FALSE CHARGES REGARDING TERMINATION. VOUTSARAS VOLUNTARILY LEFT WS GRIFFITH & CO WHILE IT WAS IN THE PROCESS OF CEASING OPERATIONS.



End of Report

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