



IAPD Report

JACK ZOTTI

CRD# 1906898

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JACK ZOTTI (CRD# 1906898)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/22/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	JANNEY MONTGOMERY SCOTT LLC	CRD# 463	07/18/2012
IA	JANNEY MONTGOMERY SCOTT LLC	CRD# 463	07/18/2012

QUALIFICATIONS

This representative is currently registered in **3** SRO(s) and **28** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	MORGAN STANLEY SMITH BARNEY	149777	NEW BRUNSWICK, NJ	06/01/2009 - 08/01/2012
IA	MORGAN STANLEY SMITH BARNEY LLC	149777	NEW BRUNSWICK, NJ	06/01/2009 - 08/01/2012
IA	CITIGROUP GLOBAL MARKETS INC.	7059	NEW BRUNSWICK, NJ	10/29/2002 - 06/01/2009

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	6



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **28** jurisdiction(s) and 3 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **JANNEY MONTGOMERY SCOTT LLC**
Main Address: 1717 ARCH STREET
PHILADELPHIA, PA 19103
Firm ID#: 463

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	07/18/2012
B	Nasdaq Stock Market	General Securities Representative	Approved	07/18/2012
B	New York Stock Exchange	General Securities Representative	Approved	07/18/2012
B	Arizona	Agent	Approved	06/28/2024
B	California	Agent	Approved	07/20/2012
B	Colorado	Agent	Approved	07/22/2025
B	Delaware	Agent	Approved	01/09/2020
B	District of Columbia	Agent	Approved	01/23/2024
B	Florida	Agent	Approved	07/18/2012
B	Georgia	Agent	Approved	07/18/2012
B	Idaho	Agent	Approved	01/09/2020
B	Illinois	Agent	Approved	05/18/2023
B	Indiana	Agent	Approved	08/03/2021



Qualifications

Regulator	Registration	Status	Date
B Louisiana	Agent	Approved	07/18/2012
B Maine	Agent	Approved	11/14/2023
B Maryland	Agent	Approved	03/16/2017
B Massachusetts	Agent	Approved	01/09/2020
B Mississippi	Agent	Approved	07/18/2012
B Missouri	Agent	Approved	10/23/2025
B Nevada	Agent	Approved	11/20/2023
B New Hampshire	Agent	Approved	01/10/2020
B New Jersey	Agent	Approved	07/18/2012
IA New Jersey	Investment Adviser Representative	Approved	07/18/2012
B New Mexico	Agent	Approved	03/09/2021
B New York	Agent	Approved	07/18/2012
B North Carolina	Agent	Approved	12/11/2018
B Pennsylvania	Agent	Approved	07/18/2012
B Rhode Island	Agent	Approved	11/15/2023
B Texas	Agent	Approved	11/13/2023
IA Texas	Investment Adviser Representative	Restricted Approval	11/13/2023
B Vermont	Agent	Approved	01/08/2020



Qualifications

Regulator	Registration	Status	Date
B Virginia	Agent	Approved	01/24/2019
B West Virginia	Agent	Approved	08/10/2023

Branch Office Locations

JANNEY MONTGOMERY SCOTT LLC
1580 ROUTE 206 NORTH
BEDMINSTER, NJ 07921



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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General Securities Representative Examination (S7)	Series 7	04/15/1989
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State Securities Law Exams

Exam	Category	Date
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Uniform Securities Agent State Law Examination (S63)	Series 63	05/05/1989
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	06/01/2009 - 08/01/2012	MORGAN STANLEY SMITH BARNEY	CRD# 149777	NEW BRUNSWICK, NJ
IA	06/01/2009 - 08/01/2012	MORGAN STANLEY SMITH BARNEY LLC	CRD# 149777	NEW BRUNSWICK, NJ
IA	10/29/2002 - 06/01/2009	CITIGROUP GLOBAL MARKETS INC.	CRD# 7059	NEW BRUNSWICK, NJ
B	11/15/2000 - 06/01/2009	CITIGROUP GLOBAL MARKETS INC.	CRD# 7059	NEW BRUNSWICK, NJ
B	12/12/1989 - 11/17/2000	DEAN WITTER REYNOLDS INC.	CRD# 7556	PURCHASE, NY
B	06/19/1989 - 12/21/1989	MOORE & SCHLEY, CAMERON & CO.	CRD# 6917	
B	04/18/1989 - 06/22/1989	HIBBARD BROWN & CO., INC.	CRD# 18246	NEW YORK, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2022 - Present	Janney Montgomery Scott LLC	Financial Advisor	Y	Bedminster, NJ, United States
07/2012 - 12/2022	JANNEY MONTGOMERY SCOTT LLC	VICE PRESIDENT/INVESTMENTS	Y	EDISON, NJ, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

No information reported.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	6

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 6

Reporting Source:	Regulator
Employing firm when activities occurred which led to the complaint:	MORGAN STANLEY DW
Allegations:	UNSUITABILITY, FRAUD, MISREPRESENTATION, BREACH OF CONTRACT, BREACH OF FIDUCIARY DUTIES, NEGLIGENCE, AIDING AND ABETTING
Product Type:	Other
Other Product Type(s):	UNSPECIFIED SECURITIES
Alleged Damages:	\$125,000.00

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.:	NASD - CASE #04-08799
Date Notice/Process Served:	12/30/2004
Arbitration Pending?	No
Disposition:	Award
Disposition Date:	04/07/2006
Disposition Detail:	RESPONDENT ZOTTI IS LIABLE AND SHAL PAY TO CLAIMANT THE SUM OF \$9,999 IN COMPENSATORY DAMAGES.

Reporting Source: Firm



Employing firm when activities occurred which led to the complaint: MORGAN STANLEY DW INC.

Allegations: UNSUITABILITY, MISREPRESENTATION, BREACH OF FIDUCIARY DUTY, BREACH OF CONTRACT

Product Type: Mutual Fund(s)

Alleged Damages: \$125,000.00

Customer Complaint Information

Date Complaint Received: 01/06/2005

Complaint Pending? No

Status: Arbitration/Reparation

Status Date: 01/06/2005

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [NASD CASE# 04-08799](#)

Date Notice/Process Served: 01/06/2005

Arbitration Pending? No

Disposition: Award to Customer

Disposition Date: 04/11/2006

Monetary Compensation Amount: \$24,380.00

Individual Contribution Amount: \$9,999.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: SALOMON SMITH BARNEY

Allegations: BREACH OF FIDUCIARY DUTY, NEGLIGENCE, BREACH OF CONTRACT, VIOLATION OF NJ SECURITIES ACT. 7/01 TO 12/04

Product Type: Equity - OTC

Other Product Type(s): MUTUAL FUNDS.

Alleged Damages: \$125,000.00

Customer Complaint Information

Date Complaint Received: 01/05/2005

Complaint Pending? No

Status: Arbitration/Reparation



Status Date: 01/05/2005

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [NASD 04-08799](#)

Date Notice/Process Served: 01/05/2005

Arbitration Pending? No

Disposition: Award to Customer

Disposition Date: 04/11/2006

Monetary Compensation Amount: \$24,080.00

Individual Contribution Amount: \$9,999.00

Disclosure 2 of 6

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: SALOMON SMITH BARNEY

Allegations: THE CLIENT'S ATTORNEY ALLEGED MISREPRESENTATION AND CHURNING. 2001 - 2002. ALLEGED DAMAGES UNSPECIED.

Product Type: Equity Listed (Common & Preferred Stock)

Other Product Type(s): EQUITY - OTC

Alleged Damages:

Customer Complaint Information

Date Complaint Received: 08/27/2002

Complaint Pending? No

Status: Denied

Status Date: 01/09/2003

Settlement Amount:

Individual Contribution Amount:

Broker Statement: CLAIM DENIED.

Disclosure 3 of 6

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: MORGAN STANLEY DW INC.



Allegations: CLIENT ALLEGES UNAUTHORIZED TRADING ON MARGIN.

Product Type: Equity - OTC

Alleged Damages: \$8,970.40

Customer Complaint Information

Date Complaint Received: 10/23/2001

Complaint Pending? No

Status: Settled

Status Date: 06/20/2002

Settlement Amount: \$5,057.97

Individual Contribution Amount: \$0.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: MORGAN STANLEY

Allegations: CLIENT ALLEGES UNAUTHORIZED TRADING ON MARGIN.

Product Type: Equity - OTC

Alleged Damages: \$8,970.40

Customer Complaint Information

Date Complaint Received: 10/23/2001

Complaint Pending? No

Status: Settled

Status Date: 06/20/2002

Settlement Amount: \$5,057.97

Individual Contribution Amount: \$0.00

Disclosure 4 of 6

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: MORGAN STANLEY DW INC.

Allegations: CUSTOMERS ALLEGE THAT FA MADE UNSUITABLE RECOMMENDATIONS AND "PROMISED" TO RECOVER MONIES PREVIOUSLY LOST.

Product Type: Unit Investment Trust(s)

Other Product Type(s): EQUITIES

Alleged Damages: \$73,800.00

Customer Complaint Information

Date Complaint Received: 08/13/2001



Complaint Pending? Yes

Settlement Amount:

Individual Contribution Amount:

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Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: MORGAN STANLEY DW INC

Allegations: CUSTOMERS ALLEGE THAT FA MADE UNSUITABLE RECOMMENDATIONS AND "PROMISED" TO RECOVER MONIES PREVIOUSLY LOST.

Product Type: Other: EQUITIES

Alleged Damages: \$73,800.00

Is this an oral complaint? Yes

Is this a written complaint? No

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 08/13/2001

Complaint Pending? No

Status: Settled

Status Date: 02/02/2002

Settlement Amount: \$80,000.00

Individual Contribution Amount: \$0.00

Disclosure 5 of 6

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: DEAN WITTER REYNOLDS, INC.

Allegations: CUSTOMER ALLEGES THAT SHE WAS PLACED IN UNSUITABLE INVESTMENTS AND THAT MR. ZOTTI MISREPRESENTED INFORMATION ABOUT THE CUSTOMER'S ACCOUNT AND ABOUT COMPANIES IN WHICH SHE HELD POSITIONS FROM APPROXIMATELY JULY 2000 THROUGH NOVEMBER 2000.

Product Type: Other

Other Product Type(s): EQUITIES

Alleged Damages: \$40,000.00

Customer Complaint Information

Date Complaint Received: 12/14/2000

Complaint Pending? Yes



Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: DEAN WITTER REYNOLDS, INC.

Allegations: CUSTOMER ALLEGES THAT SHE WAS PLACED IN UNSUITABLE INVESTMENTS AND THAT MR. ZOTTI MISREPRESENTED INFORMATION ABOUT THE CUSTOMER'S ACCOUNT AND ABOUT COMPANIES IN WHICH SHE HELD POSITIONS FROM APPROXIMATELY JULY 2000 THROUGH NOVEMBER 2000.

Product Type: Other: EQUITIES

Alleged Damages: \$40,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 12/14/2000

Complaint Pending? No

Status: Settled

Status Date: 05/16/2002

Settlement Amount: \$32,765.75

Individual Contribution Amount: \$0.00

Disclosure 6 of 6

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: MORGAN STANLEY DEAN WITTER

Allegations: CLIENT ALLEGES FINANCIAL ADVISOR JACK ZOTTI PERFORMED AN "UNAUTHORIZED TRADE [AND] IT WAS FOLLOWED BY A SERIES OF MISREPRESENTATIONS, COVER-UPS AND DECEPTIONS REGARDING THE UNAUTHORIZED TRADE."

Product Type: Other

Other Product Type(s): EQUITY

Alleged Damages: \$4,235.00

Customer Complaint Information

Date Complaint Received: 02/10/2000

Complaint Pending? No



Status: Arbitration/Reparation

Status Date: 10/17/2000

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: NASD NO. 00-00256

Date Notice/Process Served: 02/10/2000

Arbitration Pending? No

Disposition: Settled

Disposition Date: 10/17/2000

Monetary Compensation Amount: \$5,303.69

Individual Contribution Amount: \$0.00

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: MORGAN STANLEY DEAN WITTER

Allegations: CLIENT ALLEGES FINANCIAL ADVISOR JACK ZOTTI PERFORMED AN "UNAUTHORIZED TRADE [AND] IT0 WAS FOLLOWED BY A SERIES OF MISREPRESENTATIONS, COVER-UPS AND DECEPTIONS REGARDING THE UNAUTHORIZED TRADE."

Product Type: Equity - OTC

Other Product Type(s): "CMGI"

Alleged Damages: \$4,235.00

Customer Complaint Information

Date Complaint Received: 02/10/2000

Complaint Pending? No

Status: Arbitration/Reparation

Status Date: 10/17/2000

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: NASD NO. 00-00256

Date Notice/Process Served: 02/10/2000



Arbitration Pending?	No
Disposition:	Settled
Disposition Date:	10/17/2000
Monetary Compensation Amount:	\$5,303.69
Individual Contribution Amount:	\$0.00



End of Report

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