



IAPD Report

GAIL ANN KINCANNON

CRD# 1962679

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 4
Registration and Employment History	5
Disclosure Information	6

i When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.
Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

GAIL ANN KINCANNON (CRD# 1962679)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/11/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	NYLIFE SECURITIES LLC	CRD# 5167	07/07/1993
IA	EAGLE STRATEGIES LLC	CRD# 110826	01/11/1999

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **3** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	6363	MINNEAPOLIS, MN	08/01/1990 - 05/18/1993
B	IDS LIFE INSURANCE COMPANY	6321	MINNEAPOLIS, MN	08/01/1990 - 05/18/1993
B	J. W. GANT & ASSOCIATES, INC.	7963	MINNEAPOLIS, MN	09/19/1989 - 07/11/1990

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3
Judgment/Lien	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 3 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **NYLIFE SECURITIES LLC**
Main Address: 51 MADISON AVE.
ROOM 713
NEW YORK, NY 10010
Firm ID#: 5167

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	07/07/1993
B Nevada	Agent	Approved	08/24/2025
B North Carolina	Agent	Approved	06/09/2025
B Texas	Agent	Approved	07/07/1993

Branch Office Locations

6200 BRIDGEPOINT PARKWAY
SUITE 300
AUSTIN, TX 78730

Employment 2 of 2

Firm Name: **EAGLE STRATEGIES LLC**
Main Address: 51 MADISON AVENUE
12TH FLOOR
NEW YORK, NY 10010
Firm ID#: 110826

Regulator	Registration	Status	Date
IA Texas	Investment Adviser Representative	Approved	01/11/1999

Branch Office Locations



Qualifications

EAGLE STRATEGIES LLC
6200 BRIDGE POINT PARKWAY
BLDG IV SUITE #300
AUSTIN, TX 78730



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
------	----------	------

No information reported.

General Industry/Product Exams

Exam	Category	Date
------	----------	------

B Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
---	-----	------------

B General Securities Representative Examination (S7)	Series 7	09/16/1989
---	----------	------------

State Securities Law Exams

Exam	Category	Date
------	----------	------

IA Uniform Investment Adviser Law Examination (S65)	Series 65	09/29/1998
--	-----------	------------

B Uniform Securities Agent State Law Examination (S63)	Series 63	09/26/1989
---	-----------	------------

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	08/01/1990 - 05/18/1993	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	CRD# 6363	MINNEAPOLIS, MN
B	08/01/1990 - 05/18/1993	IDS LIFE INSURANCE COMPANY	CRD# 6321	MINNEAPOLIS, MN
B	09/19/1989 - 07/11/1990	J. W. GANT & ASSOCIATES, INC.	CRD# 7963	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
08/2009 - Present	THE RANIER FINANCIAL GROUP, LLC	OWNER	Y	AUSTIN, TX, United States
06/2006 - Present	Eagle Strategies LLC	IAR	Y	Austin, TX, United States
06/1993 - Present	NEW YORK LIFE INSURANCE COMPANY	AGENT	Y	AUSTIN, TX, United States
06/1993 - Present	NYLIFE SECURITIES LLC	REGISTERED REPRESENTATIVE	Y	AUSTIN, TX, United States
07/2014 - 02/2018	CARITATIVOS	OWNER	Y	AUSTIN, TX, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

[Insurance Brokering; Appointed with outside carriers for the purpose of brokering non-registered insurance products; 11720 Emerald Falls Dr, Austin, TX 78738; Start Date: 04/2002; Role/Title: Insurance Broker; Investment related; 5 hours per week]

[DBA, THE RANIER FINANCIAL GROUP, LLC, 6806 BEE CAVES RD., SUITE 1-C, AUSTIN, TX 78746, AND 635 DIXIE DRIVE, LAKE JACKSON, TX 77537; OWNER; INVESTMENT RELATED; START DATE 08/2009]

[MINERAL OWNERSHIP; INHERITATED MINERAL OWNERSHIP. PRODUCING MINERALS IN 2 COUNTIES; BEAVER, HARPER COUNTY, OKLAHOMA; 11720 EMERALD FALLS DR, AUSTIN, TEXAS 78738; START DATE 08/2013; ROLE/TITLE: OWNER; NOT INVESTMENT RELATED; 5 HOURS PER MONTH; 0 HOURS PER MONTH DURING SECURITIES TRADING HOURS]



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3
Judgment/Lien	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	NYLIFE Securities LLC
Allegations:	The customer alleged that the RR misrepresented the fees and holding period associated with a variable annuity issued on or about 04/18/2017. The customer requested that she be permitted to surrender the annuity free of any charges.
Product Type:	Annuity-Variable
Alleged Damages:	\$39,388.32
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	07/30/2018
Complaint Pending?	No
Status:	Denied
Status Date:	08/29/2018
Settlement Amount:	

**Individual Contribution Amount:****Disclosure 2 of 3**

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: NYLIFE SECURITIES LLC.

Allegations: WITH REGARD TO TWO VARIABLE UNIVERSAL POLICIES PURCHASED IN NOVEMBER 2007 AND MARCH 2008, CUSTOMERS ALLEGED THAT THEY WERE UNDER THE IMPRESSION THAT THEY COULD SURRENDER THE POLICIES AT ANYTIME AND RECOUP THE CASH VALUE. CUSTOMERS MAINTAIN AT NOT TIME DID THE RR INFORM THEM THAT THE CASH VALUE AND THE SURRENDER VALUE WERE SUBSTANTIALLY DIFFERENT. CUSTOMERS ARE REQUESTING A FULL REFUND OF THE PREMIUMS PAID.

Product Type: Insurance

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): BASED ON THE COMPANY'S GOOD FAITH DETERMINATION THE COMPENSATORY DAMAGES COULD BE MORE THAN \$5,000.

Customer Complaint Information

Date Complaint Received: 05/02/2008

Complaint Pending? No

Status: Settled

Status Date: 12/04/2008

Settlement Amount: \$4,000.00

Individual Contribution Amount: \$0.00

Civil Litigation Information

Type of Court: DISTRICT

Name of Court: 201ST JUDICIAL DISTRICT COURT

Location of Court: TRAVIS COUNTY, AUSTIN, TEXAS

Docket/Case #: D-1-GN-09-001405

Date Notice/Process Served: 05/20/2009

Litigation Pending? No

Disposition: Settled

Disposition Date: 03/25/2010

Monetary Compensation Amount: \$12,000.00

Individual Contribution Amount: \$0.00

Disclosure 3 of 3



Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	NYLIFE SECURITIES INC.
Allegations:	WITH REGARD TO A VARIABLE ANNUITY AND A VARIABLE LIFE INSURANCE POLICY PURCHASED IN JANUARY AND FEBRUARY 2000 RESPECTIVELY, THE CUSTOMER ALLEGES THE TERMS OF HER INVESTMENTS, INCLUDING SURRENDER CHARGES AND RISKS ASSOCIATED WITH THE INVESTMENTS, WERE NOT ADEQUATELY EXPLAINED OR DISCLOSED. THE CUSTOMER ALSO ALLEGES MS. KINCANNON MADE INVESTMENT DECISIONS THAT DID NOT MEET THE CUSTOMER'S FINANCIAL NEEDS THUS CAUSING THE CUSTOMER TO LOSE MONEY. THE CUSTOMER REQUESTS A REFUND OF HER LOSSES AND A RETURN OF ALL PREMIUMS PAID.
Product Type:	Insurance
Alleged Damages:	\$55,135.26
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No
Customer Complaint Information	
Date Complaint Received:	12/17/2003
Complaint Pending?	No
Status:	Settled
Status Date:	06/28/2004
Settlement Amount:	\$52,465.00
Individual Contribution Amount:	\$0.00
Broker Statement	UPON FURTHER REVIEW, THE COMPANY OFFERED TO RESCIND A VARIABLE LIFE INSURANCE POLICY AND REIMBURSE SURRENDER CHARGES ON TWO VARIABLE ANNUITIES.



Judgment/Lien

This disclosure event involves an unsatisfied and outstanding judgment or lien against the Investment Adviser Representative.

Disclosure 1 of 1

Reporting Source:	Individual
Judgment/Lien Holder:	INTERNAL REVENUE SERVICE
Judgment/Lien Amount:	\$173,741.10
Judgment/Lien Type:	Tax
Date Filed with Court:	07/18/2017
Date Individual Learned:	08/08/2017
Type of Court:	INTERNAL REVENUE SERVICE
Name of Court:	INTERNAL REVENUE SERVICE
Location of Court:	TRAVIS COUNTY, TEXAS
Docket/Case #:	270729917
Judgment/Lien Outstanding?	Yes
Broker Statement	TAX YEARS 2004,2005,2007,2011 AND 2015



End of Report

This page is intentionally left blank.