



IAPD Report

RICHARD JOSEPH LESS JR

CRD# 1964991

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

RICHARD JOSEPH LESS JR (CRD# 1964991)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/01/2024**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	MORGAN STANLEY	CRD# 149777	06/01/2009
IA	MORGAN STANLEY	CRD# 149777	06/01/2009

QUALIFICATIONS

This representative is currently registered in **4** SRO(s) and **53** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	MORGAN STANLEY & CO. INCORPORATED	8209	FAIRFIELD, NJ	04/02/2007 - 06/01/2009
IA	MORGAN STANLEY & CO. INCORPORATED	8209	FAIRFIELD, NJ	04/02/2007 - 06/01/2009
IA	MORGAN STANLEY	7556	PARAMUS, NJ	07/18/2002 - 04/02/2007

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **53** jurisdiction(s) and 4 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **MORGAN STANLEY**
Main Address: 2000 WESTCHESTER AVENUE
PURCHASE, NY 10577-2530
Firm ID#: 149777

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	06/01/2009
B	FINRA	General Securities Sales Supervisor	Approved	06/01/2009
B	FINRA	Investment Banking Representative	Approved	04/30/2010
B	NYSE American LLC	General Securities Representative	Approved	06/17/2011
B	NYSE American LLC	General Securities Sales Supervisor	Approved	10/01/2018
B	Nasdaq Stock Market	General Securities Representative	Approved	06/01/2009
B	Nasdaq Stock Market	General Securities Sales Supervisor	Approved	06/01/2009
B	New York Stock Exchange	General Securities Representative	Approved	06/01/2009
B	New York Stock Exchange	General Securities Sales Supervisor	Approved	10/01/2018
B	Alabama	Agent	Approved	07/29/2022
B	Alaska	Agent	Approved	07/29/2022
B	Arizona	Agent	Approved	06/01/2009
B	Arkansas	Agent	Approved	02/21/2019



Qualifications

Regulator	Registration	Status	Date
B California	Agent	Approved	06/01/2009
B Colorado	Agent	Approved	04/14/2014
B Connecticut	Agent	Approved	06/01/2009
B Delaware	Agent	Approved	06/01/2009
B District of Columbia	Agent	Approved	11/04/2022
B Florida	Agent	Approved	06/01/2009
B Georgia	Agent	Approved	06/01/2009
B Hawaii	Agent	Approved	11/03/2022
B Idaho	Agent	Approved	11/18/2022
B Illinois	Agent	Approved	06/12/2019
B Indiana	Agent	Approved	02/21/2019
B Iowa	Agent	Approved	09/15/2022
B Kansas	Agent	Approved	11/18/2022
B Kentucky	Agent	Approved	12/19/2022
B Louisiana	Agent	Approved	11/04/2022
B Maine	Agent	Approved	12/21/2022
B Maryland	Agent	Approved	06/01/2009
B Massachusetts	Agent	Approved	06/01/2009
B Michigan	Agent	Approved	09/19/2022



Qualifications

Regulator	Registration	Status	Date
B Minnesota	Agent	Approved	02/15/2019
B Mississippi	Agent	Approved	02/26/2019
B Missouri	Agent	Approved	10/21/2022
B Montana	Agent	Approved	06/16/2021
B Nebraska	Agent	Approved	02/20/2019
B Nevada	Agent	Approved	06/01/2009
B New Hampshire	Agent	Approved	06/01/2009
B New Jersey	Agent	Approved	06/01/2009
IA New Jersey	Investment Adviser Representative	Approved	06/01/2009
B New Mexico	Agent	Approved	02/18/2019
B New York	Agent	Approved	06/01/2009
B North Carolina	Agent	Approved	06/01/2009
B North Dakota	Agent	Approved	02/19/2019
B Ohio	Agent	Approved	09/27/2022
B Oklahoma	Agent	Approved	11/30/2022
B Oregon	Agent	Approved	10/27/2022
B Pennsylvania	Agent	Approved	06/01/2009
B Puerto Rico	Agent	Approved	02/26/2019
B Rhode Island	Agent	Approved	03/01/2019



Qualifications

Regulator	Registration	Status	Date
B South Carolina	Agent	Approved	06/01/2009
B South Dakota	Agent	Approved	02/15/2019
B Tennessee	Agent	Approved	11/18/2022
B Texas	Agent	Approved	05/15/2019
IA Texas	Investment Adviser Representative	Restricted Approval	04/02/2020
B Utah	Agent	Approved	04/12/2019
B Vermont	Agent	Approved	12/13/2022
B Virgin Islands	Agent	Approved	10/17/2022
B Virginia	Agent	Approved	06/01/2009
B Washington	Agent	Approved	04/23/2019
B West Virginia	Agent	Approved	11/21/2022
B Wisconsin	Agent	Approved	03/20/2019
B Wyoming	Agent	Approved	03/13/2023

Branch Office Locations

MORGAN STANLEY
Mack Center Iv, South 61, Paramus Road
Paramus, NJ 07652

MORGAN STANLEY
61 South Paramus Road
3Rd Floor
Paramus, NJ 07652

MORGAN STANLEY
SEA ISLE CITY, NJ






Qualifications

PASSED INDUSTRY EXAMS






This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 3 principal/supervisory exams, 5 general industry/product exams, and 2 state securities law exams.



Principal/Supervisory Exams

Exam	Category	Date
 General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	01/02/2023
 General Securities Sales Supervisor - General Module Examination (S10)	Series 10	01/02/2023
 General Securities Sales Supervisor Examination (Options Module & General Module) (S8)	Series 8	09/05/1996

General Industry/Product Exams

Exam	Category	Date
 Investment Banking Registered Representative Examination (S79TO)	Series 79TO	01/02/2023
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 National Commodity Futures Examination (S3)	Series 3	05/25/1999
 Futures Managed Funds Examination (S31)	Series 31	07/23/1993
 General Securities Representative Examination (S7)	Series 7	07/15/1989

State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	07/08/1998
 Uniform Securities Agent State Law Examination (S63)	Series 63	08/23/1989



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	04/02/2007 - 06/01/2009	MORGAN STANLEY & CO. INCORPORATED	CRD# 8209	FAIRFIELD, NJ
IA	04/02/2007 - 06/01/2009	MORGAN STANLEY & CO. INCORPORATED	CRD# 8209	FAIRFIELD, NJ
IA	07/18/2002 - 04/02/2007	MORGAN STANLEY	CRD# 7556	PARAMUS, NJ
B	07/18/1989 - 04/02/2007	MORGAN STANLEY DW INC.	CRD# 7556	PARAMUS, NJ

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
08/2017 - Present	Morgan Stanley	Complex Manager	Y	PARAMUS, NJ, United States
06/2009 - 08/2017	MORGAN STANLEY SMITH BARNEY	Branch Manager, Non Producing	Y	FAIRFIELD, NJ, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

No information reported.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1

Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

Disclosure 1 of 1

Reporting Source: Regulator

Regulatory Action Initiated By: NATIONAL ASSOCIATION OF SECURITIES DEALERS, INC.

Sanction(s) Sought:

Date Initiated: 12/14/2001

Docket/Case Number: C9B010104

Employing firm when activity occurred which led to the regulatory action: MORGAN STANLEY DEAN WITTER, INC.

Product Type: No Product

Allegations: NASD CONDUCT RULE 2110 - RESPONDENT LESS ENGAGED IN CONDUCT THAT RESULTED IN THE RECORDS OF HIS MEMBER FIRM'S BRANCH OFFICE BEING INACCURATE. SPECIFICALLY, A PROGRAM WAS IMPLEMENTED WITHIN THE BRANCH OFFICE WHEREBY SALES ASSISTANTS AND REGISTERED REPRESENTATIVES WOULD BE ELIGIBLE TO SUBMIT TRAVEL AND ENTERTAINMENT EXPENSE VOUCHERS FOR REIMBURSEMENT OF LIGITIMATE BUSINES EXPENSES IF A CUSTOMER OPENED A PARTICULAR TYOE OF SECURITIES ACCOUNT. IN CONNECTION WITH THIS PROGRAM, LESS APPROVED VARIOUS TRAVEL AND ENTERTAINMENT EXPENSE VOUCHERS SUBMITTED BY SALES ASSISTANTS AND REGISTERED REPRESENTATIVES THAT CONTAINED PERSONAL, NON-BUSINES EXPENSES.

Current Status: Final

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 12/14/2001



Sanctions Ordered: Civil and Administrative Penalty(ies)/Fine(s)
Regulator Statement FINED \$5,000. FINES PAID 01/28/2002.

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Reporting Source: Individual
Regulatory Action Initiated By: NASD REGULATION INC. DISTRICT NO. 9

Sanction(s) Sought: Other
Other Sanction(s) Sought: FINE

Date Initiated: 10/09/2001
Docket/Case Number: E10990928

Employing firm when activity occurred which led to the regulatory action: MORGAN STANLEY DW INC.

Product Type: No Product
Other Product Type(s):

Allegations: ALLEGED VIOLATIONS OF NASD CONDUCT RULES 2110 AND 3110.

Current Status: Final

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 12/14/2001

Sanctions Ordered: Monetary/Fine \$5,000.00

Other Sanctions Ordered: NONE

Sanction Details: NONE



End of Report

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