



IAPD Report

PAUL JOSEPH KLOSTERMAN

CRD# 2023292

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

PAUL JOSEPH KLOSTERMAN (CRD# 2023292)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/23/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	OSAIC WEALTH, INC.	CRD# 23131	06/14/2024
IA	OSAIC WEALTH, INC.	CRD# 23131	06/14/2024

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **20** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	SECURITIES AMERICA ADVISORS, INC.	110518	Marco Island, FL	01/24/2013 - 06/14/2024
B	SECURITIES AMERICA, INC.	10205	Marco Island, FL	11/30/2009 - 06/14/2024
IA	SIGNATOR INVESTORS, INC.	468	WAITE PARK, MN	10/09/2007 - 12/24/2009

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **20** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**
Main Address: 18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255
Firm ID#: 23131

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	06/14/2024
B	Arizona	Agent	Approved	06/14/2024
B	Colorado	Agent	Approved	06/14/2024
B	Florida	Agent	Approved	06/14/2024
IA	Florida	Investment Adviser Representative	Approved	06/14/2024
B	Illinois	Agent	Approved	06/14/2024
B	Indiana	Agent	Approved	06/14/2024
B	Iowa	Agent	Approved	06/14/2024
B	Kentucky	Agent	Approved	06/14/2024
B	Louisiana	Agent	Approved	04/23/2026
B	Minnesota	Agent	Approved	06/14/2024
IA	Minnesota	Investment Adviser Representative	Approved	06/14/2024
B	Nebraska	Agent	Approved	06/14/2024



Qualifications

Regulator	Registration	Status	Date
B New Mexico	Agent	Approved	06/14/2024
B New York	Agent	Approved	06/14/2024
B North Dakota	Agent	Approved	06/14/2024
B Ohio	Agent	Approved	03/02/2026
B Oregon	Agent	Approved	06/14/2024
B South Dakota	Agent	Approved	06/14/2024
B Texas	Agent	Approved	06/14/2024
IA Texas	Investment Adviser Representative	Restricted Approval	06/14/2024
B Washington	Agent	Approved	06/14/2024
B Wisconsin	Agent	Approved	06/14/2024
B Wyoming	Agent	Approved	06/14/2024

Branch Office Locations

OSAIC WEALTH, INC.
11204 86TH AVENUE N
MAPLE GROVE, MN 55369

OSAIC WEALTH, INC.
Marco Island, FL



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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General Securities Representative Examination (S7)	Series 7	02/24/1990
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State Securities Law Exams

Exam	Category	Date
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Uniform Investment Adviser Law Examination (S65)	Series 65	06/29/1999
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Uniform Securities Agent State Law Examination (S63)	Series 63	01/25/1990
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	01/24/2013 - 06/14/2024	SECURITIES AMERICA ADVISORS, INC.	CRD# 110518	Marco Island, FL
B	11/30/2009 - 06/14/2024	SECURITIES AMERICA, INC.	CRD# 10205	Marco Island, FL
IA	10/09/2007 - 12/24/2009	SIGNATOR INVESTORS, INC.	CRD# 468	WAITE PARK, MN
B	02/05/1997 - 12/24/2009	SIGNATOR INVESTORS, INC.	CRD# 468	WAITE PARK, MN
B	02/05/1997 - 05/01/1997	JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY	CRD# 5181	BOSTON, MA
B	02/27/1990 - 12/19/1996	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	CRD# 6363	MINNEAPOLIS, MN
B	02/27/1990 - 12/19/1996	IDS LIFE INSURANCE COMPANY	CRD# 6321	MINNEAPOLIS, MN

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
06/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	Marco Island, FL, United States
06/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	Marco Island, FL, United States
11/2009 - 06/2024	SECURITIES AMERICA ADVISORS, INC.	INVESTMENT ADVISOR REPRESENTATIVE	Y	MAPLE GROVE, MN, United States
11/2009 - 06/2024	SECURITIES AMERICA INC.	REGISTERED REPRESENTATIVE	Y	MAPLE GROVE, MN, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. SPLITROCK FINANCIAL GROUP - DBA
2. RENTAL PROPERTY



Registration & Employment History



OTHER BUSINESS ACTIVITIES

LANDLORD- 1% TIME SPENT

3. J KLOSTERMAN PROPERTIES LLC

POSITION: Service NATURE: LANDLORD-RENTAL PROPERTY. 1% TIME SPENT INVESTMENT RELATED: No NUMBER OF HOURS: 1 SECURITIES TRADING HOURS: 0 START DATE: 01/01/2016 ADDRESS: 17305 Fairway Circle, Cold Spring MN 56320 DESCRIPTION: Help with lease agreements and deposit of rent.

4. INSURANCE

POSITION: Agent NATURE: Insurance INVESTMENT RELATED: No NUMBER OF HOURS: 2 SECURITIES TRADING HOURS: 1 START DATE: 01/01/2020 ADDRESS: 11204 86th Avenue N, Maple Grove MN 56320 DESCRIPTION: review and advise Insurance protection



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1
Termination	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	SECURITIES AMERICA, INC.
Allegations:	CLIENT SENT LETTER TO JACKSON NATIONAL LIFE STATING THAT SHE BELIEVED THAT THE VARIABLE ANNUITY SHE PURCHASED WAS UNSUITABLE AND REQUESTED THAT THE CONTRACT BE SURRENDERED AND THE SURRENDER CHARGES BE WAIVED.
Product Type:	Annuity-Variable
Alleged Damages:	\$8,140.00
Alleged Damages Amount Explanation (if amount not exact):	THE AMOUNT ABOVE REFLECTS THE AMOUNT OF SURRENDER CHARGE EXISTING ON THE CLIENT'S CONTRACT AT THE TIME THE COMPLAINT WAS RECEIVED.
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	03/07/2012
Complaint Pending?	No
Status:	Settled



Status Date: 04/13/2012

Settlement Amount: \$4,100.00

Individual Contribution Amount: \$4,100.00

Broker Statement

I DENY ALL CLAIMS THAT THIS VARIABLE ANNUITY WAS UNSUITABLE FOR THE CLIENT. ALL APPLICABLE APPLICATIONS, PROSPECTUS, VARIABLE ANNUITY PURCHASE ACKNOWLEDGEMENT, MN REPLACEMENT PAPERWORK, AND TRANSFER DOCUMENTATION WERE SIGNED AND ACKNOWLEDGED BY THE CLIENT.

AT THE TIME OF THIS INVESTMENT THE CLIENT EXPRESSED CONCERNS ABOUT THE FINANCIAL IMPACT THEIR SIGNIFICANT LOSS OF HOUSEHOLD INCOME AND RECENT 2008/2009 DROP IN INVESTMENT PORTFOLIO MAY HAVE ON THEIR RETIREMENT GOALS. TO ADDRESS THEIR CONCERNS AND TO PROVIDE MORE CERTAINTY TO THEIR RETIREMENT INCOME NEEDS I MADE THE FOLLOWING PROPOSALS:

- 1.A REALLOCATION OF A PORTION OF THEIR MUTUAL FUND STOCK ALLOCATION TO A BOND ALLOCATION.
- 2.A TRANSFER OF A PORTION OF THEIR RETIREMENT INVESTMENTS INTO A VARIABLE ANNUITY WITH JACKSON NATIONAL THAT INCLUDED THE "LIFEGUARD FREEDOM FLEX" RIDER.
- 3.AN ELECTION TO UTILIZE THE 12 MONTH DOLLAR COST AVERAGING OPTION IN THE VARIABLE ANNUITY TO FURTHER PROTECT AGAINST MARKET VOLATILITY.



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Individual

Firm Name: AMERICAN EXPRESS FINANCIAL ADVISORS INC.

Termination Type: Discharged

Termination Date: 12/06/1996

Allegations: N/A
THAT I WAS IN POSSESSION OF A COMPUTER THAT
WAS LATER REPORTED STOLEN BY THE ADVISOR I PURCHASED IT FROM.

Product Type:

Other Product Types:

Broker Statement I WAS TERMINATED FOR- CAUSE: FOR BEING IN
POSSESSION OF A COMPUTER THAT WAS REPORTED STOLEN BY THE
ADVISOR IT WAS PURCHASED FROM.
I PURCHASED A COMPUTER FROM AN ADVISOR WHO
SUBSEQUENTLY REPORTED IT AS STOLEN. UPON MY DISCOVERY OF THIS
FACT I RETURNED THE COMPUTER TO THE BROKER DEALER. THE
ADVISOR
THAT I PURCHASED THE COMPUTER FROM WAS TERMINATED.



End of Report

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